

**COUNTY OF ESSEX**

**RICHARD J. CODEY ARENA**

560 Northfield Avenue, West Orange, NJ 07052

**LOCAL GOVERNMENT ENERGY AUDIT PROGRAM  
FOR  
NEW JERSEY  
BOARD OF PUBLIC UTILITIES**

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Prepared by:



6 Campus Drive  
Parsippany, NJ 07054  
(973) 538-2120

**CHA PROJECT NO. 29142**

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## REPORT DISCLAIMER

This audit was conducted in accordance with the standards developed by the American Society of Heating, Refrigerating, and Air-Conditioning Engineers (ASHRAE) for a Level II audit. Cost and savings calculations for a given measure were estimated to within  $\pm 20\%$ , and are based on data obtained from the owner, data obtained during site observations, professional experience, historical data, and standard engineering practice. Cost data does not include soft costs such as engineering fees, legal fees, project management fees, financing, etc.

A thorough walkthrough of the building was performed, which included gathering nameplate information and operating parameters for all accessible equipment and lighting systems. Unless otherwise stated, model, efficiency, and capacity information included in this report were collected directly from equipment nameplates and /or from documentation provided by the owner during the site visit. Typical operation and scheduling information was obtained from interviewing staff and spot measurements taken in the field.

## List of Common Energy Audit Abbreviations

- A/C – Air Conditioning
- AHS – Air Handling Unit
- BMS – Building Management System
- Btu – British thermal unit
- CDW – Condenser Water
- CFM – Cubic feet per minute
- CHW – Chilled Water
- DCV – Demand Control Ventilation
- DDC – Direct Digital Control
- DHW – Domestic Hot Water
- DX – Direct Expansion
- EER – Energy Efficiency Ratio
- EF – Exhaust Fan
- EUI – Energy Use Intensity
- Gal – Gallon
- GPD – Gallons per day
- GPF – Gallons Per Flush
- GPH – Gallons per hour
- GPM – Gallons per minute
- GPS – Gallons per second
- HHW – Heating Hot Water
- HID – High Intensity Discharge
- HP – Horsepower
- HRU – Heat Recovery Unit
- HVAC – Heating, Ventilation, Air Conditioning
- HX – Heat Exchanger
- kbtu/mbtu – One thousand (1,000) Btu
- kW – Kilowatt (1,000 watts)
- kWh – Kilowatt-hours
- LED – Light Emitting Diode
- mbh – Thousand Btu per hour
- mmbtu – One million (1,000,000) Btu
- OCC – Occupancy Sensor
- PSI – Pounds per square inch
- RTU – Rooftop Unit
- SBC – System Benefits Charge
- SF – Square foot
- UH – Unit Heater
- V – Volts
- VAV – Variable Air Volume
- VSD – Variable Speed Drive
- W – Watt

## 1.0 EXECUTIVE SUMMARY

This report summarizes the energy audit performed by CHA for the Richard J. Codey Arena in connection with the New Jersey Board of Public Utilities (NJBPU) Local Government Energy Audit (LGEA) Program. The purpose of this report is to identify energy savings opportunities associated with major energy consumers and inefficient practices. Low-cost and no-cost are also identified during the study. This report details the results of the energy audit conducted for the building listed below:

| Building Name                 | Address                                       | Square Feet | Construction Date |
|-------------------------------|---|-------------|-------------------|
| <b>Richard J. Codey Arena</b> | 560 Northfield Ave.,<br>West Orange, NJ 07052 | 104,695     | 1958              |

The potential total annual energy and cost savings for the recommended energy conservation measures (ECM) identified in the survey are shown below:

| Building Name                 | Electric Savings (kWh) | NG Savings (therms) | Total Savings (\$) | Payback (years) |
|-------------------------------|------------------------|---------------------|--------------------|-----------------|
| <b>Richard J. Codey Arena</b> | 296,203                | 58,697              | 17,885             | 6.2             |

The annual savings for each individual measure are dependent on that measure alone, there are no interactive effects calculated. There are three options shown for Lighting ECM savings; only one option can be chosen. Incentives shown (if any) are based only on the SmartStart Incentive Program. Other NJBPU or local utility incentives may also be available/ applicable and are discussed in Section 6.0.

Each measure recommended by CHA typically has a stand-alone simple payback period of 15 years or less. However, if the owner chooses to pursue an Energy Savings Improvement Plan (ESIP), high payback measures could be bundled with lower payback measures which ultimately can result in a payback which is favorable for an ESIP project to proceed. Occasionally, we will recommend an ECM that has a longer payback period, based on the need to replace that piece(s) of equipment due to its age, such as a boiler for example.

The following table provides a detailed summary of each ECM for the building surveyed, including costs, savings, SmartStart incentives and payback.

### Summary of Energy Conservation Measures

| ECM #                      | Energy Conservation Measure                           | Est. Costs (\$) | Est. Savings (\$/year) | Payback w/o Incentive | Potential Incentive (\$)* | Payback w/ Incentive | Recommended |
|----------------------------|---|-----------------|------------------------|-----------------------|---------------------------|----------------------|-------------|
| 1                          | Door Sweeps and Seals                                 | 1,613           | 234                    | 6.9                   | 0                         | 6.9                  | Y           |
| 2                          | Install Prem. Effic. Motors & VFDs on Hot Water Pumps | 47,212          | 7,740                  | 6.1                   | 4,050                     | 5.6                  | Y           |
| 3                          | Re-program Temperature Controls with Night Setback    | 21,309          | 24,071                 | 0.9                   | 0                         | 0.9                  | Y           |
| 4                          | Install Kitchen Hood Controller                       | 30,787          | 3,552                  | 8.7                   | 0                         | 8.7                  | Y           |
| 5                          | Install Walk-In Cooler / Freezer Controls             | 41,250          | 690                    | 59.8                  | 100                       | 59.6                 | Y           |
| 6                          | Vending Misers  | 1,120           | 1,326                  | 0.8                   | 0                         | 0.8                  | Y           |
| 7                          | Low Flow Plumbing Fixtures                            | 117,780         | 10,296                 | 11.4                  | 0                         | 11.4                 | Y           |
| L1**                       | Lighting Replacements                                 | 99,709          | 9,947                  | 10.0                  | 13,415                    | 8.7                  | N           |
| L2**                       | Lighting Controls                                     | 2,052           | 1,532                  | 1.3                   | 320                       | 1.1                  | N           |
| L3                         | Lighting Replacements with Controls                   | 101,761         | 10,788                 | 9.4                   | 13,735                    | 8.2                  | Y           |
| <b>Total**</b>             |   | <b>362,833</b>  | <b>58,697</b>          | <b>6.2</b>            | <b>17,885</b>             | <b>5.9</b>           |             |
| <b>Total (Recommended)</b> |   | <b>362,833</b>  | <b>58,697</b>          | <b>6.2</b>            | <b>17,885</b>             | <b>5.9</b>           |             |

\* Incentive shown is per the New Jersey SmartStart Program.

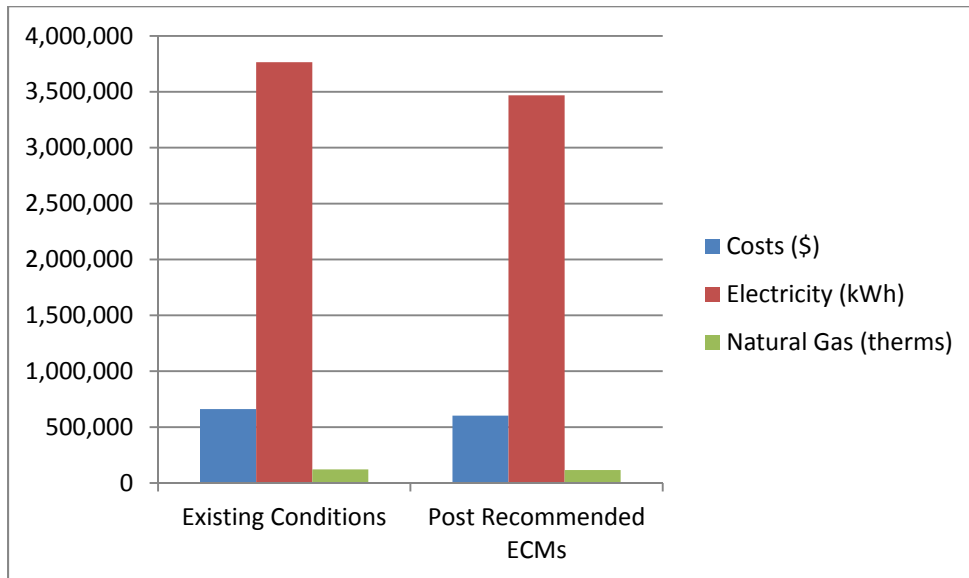
\*\* These ECMs are not included in the Total, as they are alternate measures not recommended.

The following alternative energy measures are also recommended for further study:

- Photovoltaic (PV) Rooftop Solar Power Generation – 120 kW System

If Essex County implements the recommended ECMs, energy savings would be as follows:

|                       | <b>Existing Conditions</b> | <b>Post Recommended ECMs</b> | <b>Percent Savings</b> |
|-----------------------|----------------------------|------------------------------|------------------------|
| Costs (\$)            | 660,735                    | 601,551                      | 9%                     |
| Electricity (kWh)     | 3,764,565                  | 3,468,362                    | 8%                     |
| Natural Gas (therms)  | 121,158                    | 115,159                      | 5%                     |
| Site EUI (kbtu/SF/Yr) | 238.4                      | 223.0                        |                        |





## 2.0 BUILDING INFORMATION AND EXISTING CONDITIONS

The following is a summary of building information related to HVAC, plumbing, building envelope, lighting, kitchen equipment and domestic hot water systems as observed during CHAs site visit. See appendix B for detailed information on mechanical equipment, including capacities, model numbers and age. See appendix F for some representative photos of some of the existing conditions observed while onsite.

**Building Name:** Richard J. Codey Arena

**Address:** 560 Northfield Ave., West Orange, NJ 07052

**Gross Floor Area:** 104,695 Square Feet

**Number of Floors:** 2

**Year Built:** 1958, addition in 2005



**Description of Spaces:** Two ice rinks, administration offices, ticketing & information booths, locker rooms, restrooms, concessions facilities and rental spaces.

**Description of Occupancy:** There are approximately 20 staff members.

**Number of Computers:** The building has approximately 20 desktop and laptop computers.

**Building Usage:** Hours of operation for the Arena are 6:00 AM – 11:00 PM every day of the week.

### **Building Envelope**

**Construction Materials:** The building is constructed of structural steel framing with block and brick exterior. Interior walls are primarily masonry with some sheetrock. A front addition was added in 2005.

**Roof:** The building has several roofs. The 1958 skating rink has a steel supported barrel roof with a silver coated EPDM surface. Flat areas are covered with either rolled asphalt sheeting or black rubber membrane. All roof surfaces appear to be in fair condition, and no roof associated ECMs are considered.

**Windows** The building has aluminum framed double pane windows. Seals are intact, and most of the windows are in good condition. No window replacement ECMs are included.

**Exterior Doors:** Exterior doors are either aluminum with single pane safety glass, or solid metal doors. The condition of sweeps and seals is variable—on a few of the utility doors the sweeps and/or seals are in poor condition. An ECM is evaluated for sweeps and seals on exterior doors.

## **Heating Ventilation & Air Conditioning (HVAC) Systems**

**Heating:** The primary heat source for the Richard J. Codey Arena are two (2) Aerco Benchmark 2,000 MBH gas fired hot water boilers. The hot water is circulated to finned tube radiation and unit heaters via two (2) base mounted 7.5 HP B&G pumps equipped with 88.5% efficient Baldor industrial motors, that function in a lead/lag manner. The boilers are sequenced and controlled by a proprietary AERCO Boiler Management System. The 2005 front concession/ticketing/rental areas are heated and cooled by eight (8) packaged DX/gas Aaon RTUs. Additional arena heating is provided by gas fired York rooftop units. Electric finned radiation is also found in some areas. An ECM is evaluated for replacing the pump motors with more efficient motors and adding VFDs.

**Cooling/Dehumidification:** Arena #1 is dehumidified by two (2) Munters dessicant dehumidifiers model# DDS-3030 each with 65 ton capacity. Additional cooling to Arena #1 is provided by an Aaon DX split system with 75 tons of capacity. Arena #2 is dehumidified by two (2) 2005 Munters dehumidifiers model# AM20G that are located on the roof. Supplemental cooling is provided to Arena #2 by three (3) 25 ton 2014 Trane rooftop units and one York 25 ton RTU, all of which also provide gas-fired heat. The 2005 front addition is cooled by eight (8) gas fired DX Aaon rooftop units.

**Process:** The arena #1 ice sheet is maintained by a 2010 Toromont Cimco 250 ton reciprocating compressor water-cooled chiller and secondary calcium chloride brine solution loop. The two (2) model C6 Cimco compressors are driven by 125 HP 94.1% efficient 90kW motors. The secondary brine loop pumps are Cimco, 40 HP 1500 gpm and 90.4% efficient. These pumps operate in a lead/lag manner. Condenser pumps are 7.5 HP and 89.5% efficient. The dual condenser fan Cimco water tower is located on the roof above the mechanical room. An ECM is evaluated for replacing the secondary brine pump motors with efficient inverter ready motors and adding VFDs.

The arena #2 ice sheet is maintained by a 2014 Toromont Cimco R507A 3000 lb rotary screw compressor chiller with a secondary calcium chloride brine solution loop. The secondary Brine loop pumps are US electric, 20 HP premium efficiency motors. The condenser pumps are 7.5 Hp, 89.5 % eff. The Evapco cooling tower located on the roof above mechanical room #2. An ECM is evaluated for replacing the secondary brine pump motors with efficient inverter ready motors and adding VFDs.

**Ventilation:** The Munters dehumidifiers serving both arenas provide outdoor ventilation air as a function of removing moisture from the space. Trane as well as Aaon rooftop units are equipped with fans that draw in outside ventilation air, that then gets mixed with return air and delivered into the building. In general, building ventilation is adequate and no associated ECMs are included.

**Exhaust:** The facility utilizes exhaust fans of various sizes located on the roof to exhaust air from the kitchen, restrooms and storage areas, and provide general pressure relief.

## **Controls Systems**

The building has a SBT DDC BMS controls system, which is serviced by SBT. Adjustments are made internally by building staff personnel. However the temperature setpoint in offices,

concession and rental areas is set to 72°F day and night. Neither weekend nor night-time setback is implemented, which could provide substantial energy savings. An ECM for night-time setback is included.

### **Domestic Hot Water Systems**

Two (2) Laars Pennant domestic hot water boilers with a capacity of 1,062,000 BTUH each and 85% efficiency provide domestic hot water for the facility. Water is distributed around the building by two (2) fractional horsepower Taco circulation pumps. Additionally there is a 500 gallon DHW storage tank located in the new arena mechanical room. Hot water usage is primarily restroom lavatory use, as well as kitchen and showers.

### **Kitchen Equipment**

The Codey Arena has a full kitchen, with cooking equipment (such as the range and the pizza ovens) manufactured by both Vulcan and Market Force Industries, and are natural gas fired. The gas range is vented by (approximate size) two 6' x 4' hoods connected to rooftop exhaust fan(s). There is also a Metro HM2000 heated holding cabinet. Dishes are washed by hand in a conventional stainless steel triple sink. One (1) large walk-in refrigerator keeps food at 35°F; a walk-in freezer to the back provides frozen food storage at 3°F. ECMs for a kitchen hood controller and a walk-in cooler controller are included in this report.

### **Plug Load**

The Codey Arena has computers, printers, vending machines, and portable heaters which contribute to the plug load in the building. The installation of vending machine occupancy sensors has been evaluated in an effort to reduce the plug load in the building.

### **Plumbing Systems**

Plumbing systems include a variety of toilet rooms and a kitchen. Toilet rooms are equipped with high flow water consumption (3.5 GPF) toilets; urinals (1.0 GPF) and lavatories are low flow, with lavatories utilizing push button faucets. An ECM that evaluates the replacement of the toilet fixtures, showerheads, and the installation of waterless urinals, is included.

### **Lighting Systems**

Areas within the facility that have high ceilings, such as the new front common area and the skating arenas, have pendant hung fixtures containing three CFL lamps each. Arena #1 had been completely outfitted with LED fixtures, but due to the failure of many of the lamps, have been recently switched back to CFLs. Arena #1 is also equipped with 1000 watt metal halide lamps at the underside of the arena roof. Corridors and offices have 4' long fluorescent fixtures with either T8 or T12 lamps. LEDs are found in the Ticket booths. A combination of occupancy sensors and wall switches control the interior lighting.

Exterior lighting includes 150 watt metal halide wall-pack lamps, par 38 halogen spotlights, and CFLs in decorative wall sconces. The parking lots are illuminated with 250 watt halogen lamps. Exterior lighting is controlled by photocells.

Three lighting ECMs have been included which include adding occupancy sensors to the existing lighting, replacement of the T-8 lighting with LED lighting and a third ECM that evaluates the effect of occupancy sensors used with the LED lighting upgrades.

### 3.0 UTILITIES

Utilities used by the building are delivered and supplied by the following utility companies:

|           | Electric | Natural Gas |
|-----------|----------|-------------|
| Deliverer | PSE&G    | PSE&G       |
| Supplier  | PSE&G    | Hess Corp.  |

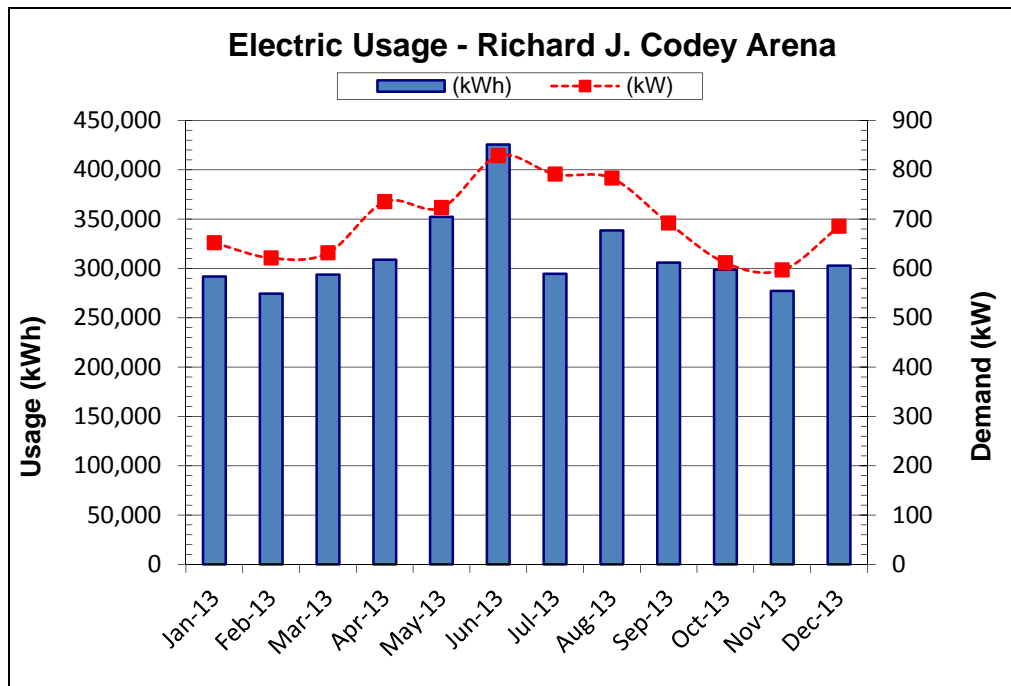
For the 12-month period ending in December 2013, the utilities usages and costs for the building were as follows:

| Electric           |           |            |
|--------------------|-----------|------------|
| Annual Consumption | 3,764,565 | kWh/yr.    |
| Annual Cost        | 566,631   | \$         |
| Blended Unit Rate  | 0.151     | \$/kWh     |
| Supply Rate        | 0.143     | \$/kWh     |
| Demand Rate        | 3.54      | \$/kW      |
| Peak Demand        | 828.4     | kW         |
| Natural Gas        |           |            |
| Annual Usage       | 121,158   | Therms/yr. |
| Annual Cost        | 94,104    | \$         |
| Rate               | 0.777     | \$/therm   |

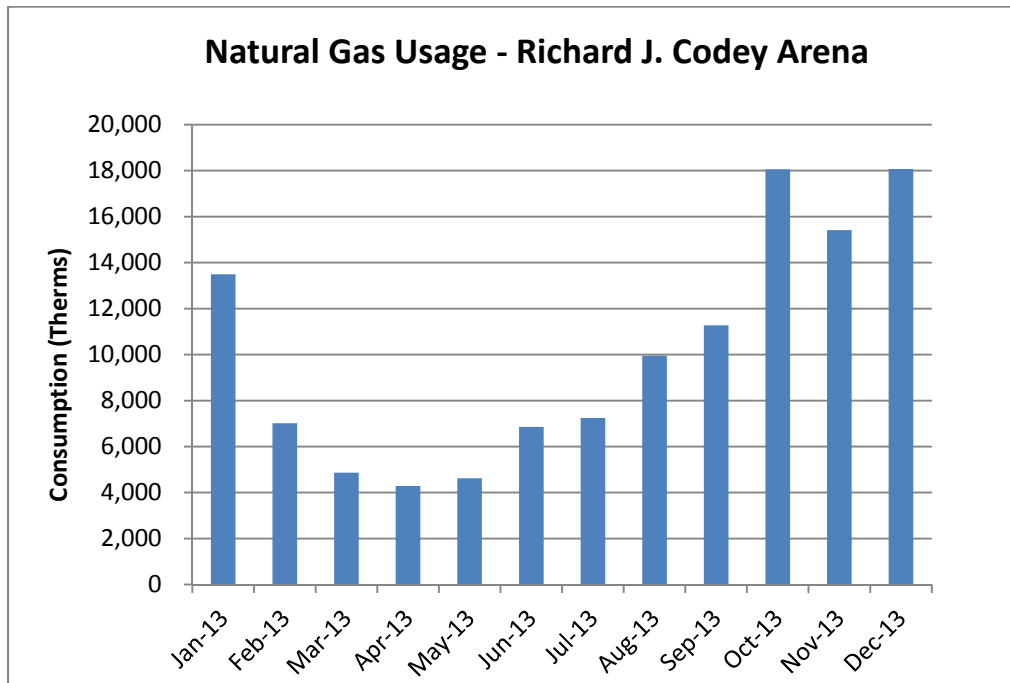
Blended Rate: Average rate charged determined by the annual cost / annual usage

Supply Rate: Actual rate charged for electricity usage in kWh (based on most recent electric bill)

Demand Rate: Rate charged for actual electrical demand in kW (based on most recent electric bill)



The electrical usage for this building peaks in the summer but has steady electrical consumption year-round. Summer peaks occur during the maximum cooling season. Year-round ice-making accounts for high annual electricity consumption.



The natural gas usage is mostly driven by space heating in the winter months with a reduction in usage during the summer months. The building does have year-round kitchen natural gas use, and domestic hot water is generated by gas water heaters.

See Appendix A for utility analysis.

Under New Jersey’s energy deregulation law, the supply portion of the electric (or natural gas) bill is separated from the delivery portion. The supply portion is open to competition, and customers can shop around for the best price for their energy suppliers. The electric and natural gas distribution utilities will still deliver the gas/ electric supplies through their wires and pipes – and respond to emergencies, should they arise – regardless of where those supplies are purchased. Purchasing the energy supplies from a company other than your electric or gas utility is purely an economic decision; it has no impact on the reliability or safety of the service.

| Comparison of Utility Rates to NJ State Average Rates* |          |                       |                 | Recommended to Shop for Third Party Supplier? |
|--|----------|-----------------------|-----------------|---|
| Utility  | Units    | Building Average Rate | NJ Average Rate |   |
| Electricity  | \$/kWh   | \$0.15                | \$0.13          | Y   |
| Natural Gas  | \$/Therm | \$0.78                | \$0.96          | N   |

\* Per U.S. Energy Information Administration (2013 data – Electricity and Natural Gas, 2012 data – Fuel Oil)

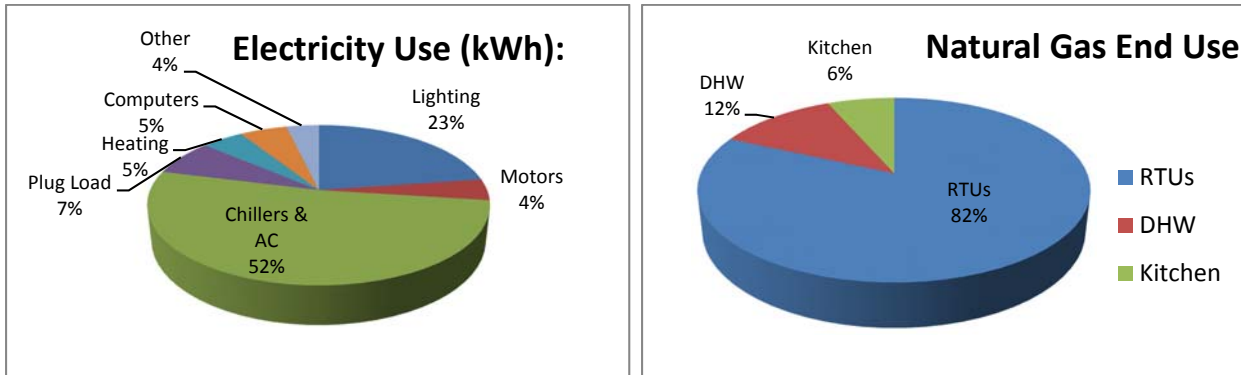
Additional information on selecting a third party energy supplier is available here:

<http://www.state.nj.us/bpu/commercial/shopping.html>.

See Appendix A for a list of third-party energy suppliers licensed by the Board of Public Utilities to sell within the building’s service area.

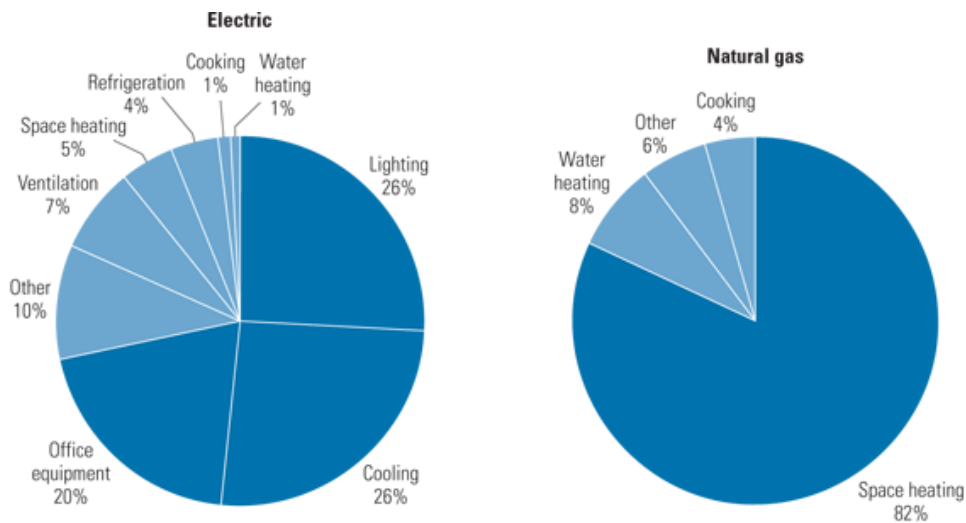
The charts below represent estimated utility end-use utility profiles for the building. The values used within the charts were estimated from a review of the utility analysis and the energy savings calculations.

### Site End-Use Utility Profile



Most of the electricity consumed by municipal buildings is used for lighting, cooling, and plug loads such as computers and copiers; most of the natural gas is used for space heating. Each building's energy profile is different, and the following charts represent typical utility profiles for commercial buildings per U.S. Department of Energy.

### Typical End-Use Utility Profile for Commercial Buildings



Courtesy: E SOURCE; from Commercial Building Energy Consumption Survey, 1999 data

#### 4.0 BENCHMARKING

The EPA Portfolio Manager benchmarking tool provides a site and source Energy Use Intensity (EUI), as well as an Energy Star performance rating for qualifying building types. The EUIs are provided in kBtu/ft<sup>2</sup>/year, and the performance rating represents how energy efficient a building is on a scale of 1 to 100, with 100 being the most efficient. In order for a building to receive an Energy Star label, the energy benchmark rating must be at least 75. As energy use decreases from implementation of the proposed measures, the Energy Star rating will increase.

The site EUI is the amount of heat and electricity consumed by a building as reflected in utility bills. Site energy may be delivered to a facility in the form of primary energy, which is raw fuel burned to create heat or electricity, such as natural gas or oil; or as secondary energy, which is the product created from a raw fuel such as electricity or district steam. To provide an equitable comparison for different buildings with varying proportions of primary and secondary energy consumption, Portfolio Manager uses the convention of source EUIs. The source energy also accounts for losses incurred in production, storage, transmission, and delivery of energy to the site, which provide an equivalent measure for various types of buildings with differing energy sources. The results of the benchmarking are contained in the table below.

| Building                      | Site EUI kBtu/ft <sup>2</sup> /yr | Source EUI Btu/ft <sup>2</sup> /yr | Energy Star Rating (1-100) |
|-------------------------------|-----------------------------------|------------------------------------|----------------------------|
| <b>Richard J. Codey Arena</b> | 238.4                             | 506.7                              | N/A                        |

This type of building is ineligible for an Energy Star Rating. By implementing the measures discussed in this report, it is expected that the site and source EUIs can be further reduced.



## 5.0 ENERGY CONSERVATION MEASURES

The following types of energy savings opportunities are identified in this section of the report:

- Energy conservation measures (ECMs) are energy savings recommendations that typically require a financial investment. For these areas of opportunity, CHA prepared detailed calculations, as summarized in this section and in Appendix C. In general, additional savings may exist from reductions in maintenance activities associated with new equipment or better controls; however for conservatism, maintenance savings are not accounted for in this report; instead the only savings which are reported are those derived directly from reductions in energy which can be tracked by the utility bills.
- Operational and Maintenance measures (O&M) consist of low- or no-cost operational opportunities, which if implemented would have positive impacts on overall building operation, comfort levels, and/or energy usage. There are no estimated savings, costs or paybacks associated with the O&M measures included as part of this study.

Energy savings were quantified in the form of:

- electrical usage (kWh=Kilowatt-hour),
- electrical demand (kW=kilowatts),
- natural gas (therms=100,000 Btu),
- propane gas (gallons=91,650 Btu),
- fuel oil (gallons =138,700 Btu), and
- water (kgal=1,000 gallons).

These recommendations are influenced by the time period that it takes for a proposed project to “break even” referred to as “Simple Payback”. Simple payback is calculated by dividing the estimated cost of implementing the ECM by the energy cost savings (in dollars) of that ECM.

Another financial indicator of the performance of a particular ECM is the Return on Investment or ROI, which represents the benefit (annual savings over the life of a project) of an investment divided by the cost of the investment. The result is expressed as a percentage or ratio.

Two other financial analyses included in this report are Internal Rate of Return (IRR) and Net Present Value (NPV). Internal Rate of Return is the discount rate at which the present value of a project costs equals the present value of the project savings. Net Present Value is the difference between present value of an investment’s future net cash flows and the initial investment. If the NPV equals “0”, the project would equate to investing the same amount of dollars at the desired rate. NPV is sometimes referred to as Net Present Worth. These values are provided in the Summary Tab in Appendix C.

## 5.1 ECM-1 Replace Door Sweeps and Seals

It was noted during the site visit that the seals and sweeps were showing wear on several of the exterior doors, and daylight was visible between the door and frame.

Failing seals and sweeps leads to infiltration of unconditioned outside air or exfiltration of conditioned air resulting in increased heating energy usage. This measure calls for the replacement of all exterior door seals. Replacement of these seals will result in a reduction of the buildings heating and cooling loads, therefore providing natural gas and electricity savings. The linear footage of gap and wind speed is used to estimate the infiltration rate, which is then multiplied by the BIN weather data and the equipment efficiencies to determine the annual energy savings.

The implementation cost and savings related to this ECM are presented in Appendix C and summarized below:

### ECM-1 Replace Door Sweeps & Seals

| Budgetary Cost | Annual Utility Savings |     |             | ROI | Potential Incentive* | Payback (without incentive) | Payback (with incentive) |       |
|----------------|------------------------|-----|-------------|-----|----------------------|-----------------------------|--------------------------|-------|
|                | Electricity            |     | Natural Gas |     |                      |                             |                          | Total |
| \$             | kW                     | kWh | Therms      | \$  | \$                   | Years                       | Years                    |       |
| 1,613          | 0                      | 0   | 301         | 234 | 1.2                  | 0                           | 6.9                      | 6.9   |

\* Does not qualify for Incentive from the New Jersey SmartStart Program. See section 6.0 for other incentive opportunities

This measure is recommended.

## 5.2 ECM-2 Install Premium Efficiency Motors and Variable Speed Drives on Pumps

The Richard J. Codey Arena has a hot water heating system and two brine water systems that are currently circulated by pumps that run at constant speed. They consist of three sets of base mounted pumps that could provide an energy savings if out-fitted with premium efficiency motors and variable speed drives. These are two (2) 7.5 HP hot water pumps, 88.5% efficient; two (2) 40 HP Rink #1 brine pumps, 90.4% efficient; and two (2) 20 HP Rink #2 brine pumps, 80.3% efficient. New 7.5 HP motors can operate as high as 91.6% efficient; new 40 HP motors can operate as high as 93.5% efficient; and new 20 HP motors can operate as high as 92.2% efficient.

The savings of this measure are calculated from the motor efficiency improvements and the motor speed reduction which results when the systems are only partially loaded. Savings can be seen in reduced kW demand and total kWh usage.

The implementation cost and savings related to this ECM are presented in Appendix C and summarized below:

### ECM-2 Install Premium Efficiency Motors and Variable Speed Drives on Pumps

| Budgetary Cost | Annual Utility Savings |        |             |       | ROI | Potential Incentive* | Payback (without incentive) | Payback (with incentive) |
|----------------|------------------------|--------|-------------|-------|-----|----------------------|-----------------------------|--------------------------|
|                | Electricity            |        | Natural Gas | Total |     |                      |                             |                          |
| \$             | kW                     | kWh    | Therms      | \$    |     | \$                   | Years                       | Years                    |
| 47,212         | 26.3                   | 46,320 | 0           | 7,740 | 1.6 | 4,050                | 6.1                         | 5.6                      |

\* Incentive shown is per the New Jersey SmartStart Program. See section 6.0 for other incentive opportunities.

This measure is recommended.

### 5.3 ECM-3 Re-Program Temperature Controls with Night Setback

Although the facility opens at 6:00 AM and closes at 11:00 PM most days, it is not open 24/7, and could benefit from night setback. The interior unoccupied set-point temperature could be reduced from 72 degrees to 60 degrees during the heating season. During unoccupied hours in the cooling season, the cooling equipment for the front area offices and service desks could be turned off completely. At all times of the year RTUs should be programmed to close outside air dampers during unoccupied hours.

Energy savings are generated from temperature reduction as well as the other energy efficient sequences mentioned above. The savings is estimated at 10% overall energy reduction based on past experience with similar sized buildings having fully functioning digital controls.

The implementation cost and savings related to this ECM are presented in Appendix C and summarized below:

### ECM-3 Re-Program Temperature Controls with Night Setback

| Budgetary Cost | Annual Utility Savings |         |             |        | ROI  | Potential Incentive* | Payback (without incentive) | Payback (with incentive) |
|----------------|------------------------|---------|-------------|--------|------|----------------------|-----------------------------|--------------------------|
|                | Electricity            |         | Natural Gas | Total  |      |                      |                             |                          |
| \$             | kW                     | kWh     | Therms      | \$     | %    | \$                   | Years                       | Years                    |
| 21,309         | 0                      | 145,453 | 2,712       | 24,071 | 15.9 | 0                    | 0.9                         | 0.9                      |

\* Does not qualify for Incentive from the New Jersey SmartStart Program. See section 6.0 for other incentive opportunities

This measure is recommended.

### 5.4 ECM-4 Install Kitchen Hood Controller

The kitchen contains two 6'x4' (approximate size) range exhaust hoods that are ducted and exhausted via exhaust fans located on the roof. A rooftop unit supplies the make-up air for the kitchen.

Installing a variable speed hood control system was evaluated. Upon activation of the system, the hood lights will turn on and the fans reach a preset minimum speed of 10 and 50 percent. When cooking appliances are turned on, the fan speed will increase based on temperature sensed in the exhaust duct. During cooking, an optical sensor

will sense particulates entering the hood and the speed will increase to 100 percent until smoke and heat are removed.

Energy saving is calculated from reduction of exhaust fan speed and the amount of heated air diffused from other heated rooms.

The implementation cost and savings related to this ECM are presented in Appendix C and summarized as follows:

**ECM-4 Install Kitchen Hood Controller**

| Budgetary Cost | Annual Utility Savings |       |             | ROI   | Potential Incentive* | Payback (without incentive) | Payback (with incentive) |       |
|----------------|------------------------|-------|-------------|-------|----------------------|-----------------------------|--------------------------|-------|
|                | Electricity            |       | Natural Gas |       |                      |                             |                          | Total |
| \$             | kW                     | kWh   | Therms      | \$    | %                    | \$                          | Years                    | Years |
| 30,787         | 0                      | 9,427 | 2,739       | 3,552 | 0.7                  | 0                           | 8.7                      | 8.7   |

\* Does not qualify for Incentive from the New Jersey SmartStart Program. See section 6.0 for other incentive opportunities.

This measure is recommended.

**5.5 ECM-5 Install Walk-in Cooler / Freezer Controls**

In the Richard J. Codey Arena kitchen, one (1) large walk-in refrigerator keeps food at 35°F; and a walk-in freezer to the back provides frozen food storage at 3°F. Installing a walk-in cooler/ freezer control system was assessed. The system will monitor both dry and wet bulb temperature within the walk-in unit and allow evaporators and compressors to modulate up and down based on enthalpy set points rather than by dry bulb temperature alone. Savings is a result of reduced run time of evaporator fans, compressors and door heaters.

The implementation cost and savings related to this ECM are presented in Appendix C and summarized as follows:

**ECM-5 Install Walk-in Cooler / Freezer Controls**

| Budgetary Cost | Annual Utility Savings |       |             | ROI | Potential Incentive* | Payback (without incentive) | Payback (with incentive) |       |
|----------------|------------------------|-------|-------------|-----|----------------------|-----------------------------|--------------------------|-------|
|                | Electricity            |       | Natural Gas |     |                      |                             |                          | Total |
| \$             | kW                     | kWh   | Therms      | \$  | %                    | \$                          | Years                    | Years |
| 41,250         | 0                      | 4,571 | 0           | 690 | (0.8)                | 100                         | 59.8                     | 59.6  |

\* Incentive shown is per the New Jersey SmartStart Program. See section 6.0 for other incentive opportunities.

This measure is recommended.

**5.6 ECM-6 Install Vending Misers**

The building presently has one (1) cold beverage and one (1) snack type vending machines.

These vending machines operate continuously 24 hours per day, seven (7) days a week. Installing controls such as timers or occupancy sensors allow the machines to turn on only when a customer is present or when the compressor must run to maintain the product at the desired temperature. By implementing this measure electrical energy savings could be realized.

The calculation uses electrical consumption and annual electrical cost as the baseline, vs. the reduced electrical consumption and cost for the proposed case. The difference between the two values is the energy savings.

The implementation cost and savings related to this ECM are presented in Appendix C and summarized below:

**ECM-6 Install Vending Machine Controls**

| Budgetary Cost | Annual Utility Savings |       |             |       | ROI  | Potential Incentive* | Payback (without incentive) | Payback (with incentive) |
|----------------|------------------------|-------|-------------|-------|------|----------------------|-----------------------------|--------------------------|
|                | Electricity            |       | Natural Gas | Total |      |                      |                             |                          |
| \$             | kW                     | kWh   | Therms      | \$    |      | \$                   | Years                       | Years                    |
| 1,120          | 0                      | 8,780 | 0           | 1,326 | 10.8 | 0                    | 0.8                         | 0.8                      |

\* Does not qualify for Incentive from the New Jersey SmartStart Program. See section 6.0 for other incentive opportunities.

This measure is recommended.

**5.7 ECM-7 Install Low Flow Plumbing Fixtures**

The facility’s locker rooms have showerheads with flow rates of 2.5 gallons per minute. Overall water consumption can be reduced by replacing these showerheads with fixtures that have a flow rate of 1.6 gallons per minute. Most of the toilet and urinal plumbing fixtures in this building are older high flow fixtures. The water savings associated from replacing existing high flow fixtures with low-flow fixtures was calculated by taking the difference of the annual water usage for the proposed and base case. The basis of this calculation is the estimate usage of each fixture, gallons per use, and number of fixtures.

Replacing the existing toilets, urinals, and showerheads will result in lower water usage and sewer charges, as well as less natural gas consumption associated with heating the hot water.

The implementation cost and savings related to this ECM are presented in Appendix C and summarized below:

**ECM-7 Install Low Flow Plumbing Fixtures**

| Budgetary Cost | Annual Utility Savings |     |             |       |        | ROI | Potential Incentive* | Payback (without incentive) | Payback (with incentive) |
|----------------|------------------------|-----|-------------|-------|--------|-----|----------------------|-----------------------------|--------------------------|
|                | Electricity            |     | Natural Gas | Water | Total  |     |                      |                             |                          |
| \$             | kW                     | kWh | Therms      | kGal  | \$     |     | \$                   | Years                       | Years                    |
| 117,780        | 0                      | 0   | 27          | 1,067 | 10,296 | 1.2 | 0                    | 11.4                        | 11.4                     |

\* Does not qualify for Incentive from the New Jersey SmartStart Program. See section 6.0 for other incentive opportunities

This measure is recommended.

### 5.7.1 ECM-L1 Lighting Replacement / Upgrades

In terms of lighting, there are two main types of spaces within the Richard J. Codey Arena: 1) the skating rinks, and 2) all other areas. The skating rinks consist of pendant suspended down-lights with 42 watt and 34 watt CFLs; 1000 watt and 750 watt halogen fixtures, and a few LED downlights. The remainder of the building consists of 42 watt and 34 watt CFLs, 2x4 and 2x2 recessed and ceiling mounted troffers having 32W T8 and T12 fluorescent lamps. Wall switches control the interior lighting.

Overall energy consumption can be reduced by replacing inefficient bulbs and linear fluorescent bulbs with more efficient LED technology. To compute the annual savings for this ECM, the energy consumption of the current lighting fixtures was established and compared to the proposed fixture power requirement with the same annual hours of operation. The difference between the existing and proposed annual energy consumption was the energy savings. These calculations are based on 1 to 1 replacements of the fixtures, and do not take into account lumen output requirements for a given space. A more comprehensive engineering study should be performed to determine correct lighting levels.

Supporting calculations, including assumptions for lighting hours and annual energy usage for each fixture, are provided in Appendix C and summarized below:

#### ECM-L1 Lighting Replacement / Upgrades

| Budgetary Cost | Annual Utility Savings |        |             | ROI   | Potential Incentive* | Payback (without incentive) | Payback (with incentive) |       |
|----------------|------------------------|--------|-------------|-------|----------------------|-----------------------------|--------------------------|-------|
|                | Electricity            |        | Natural Gas |       |                      |                             |                          | Total |
| \$             | kW                     | kWh    | Therms      | \$    | \$                   | Years                       | Years                    |       |
| 99,709         | 25.4                   | 73,794 | 0           | 9,947 | 0.2                  | 13,415                      | 10.0                     | 8.7   |

\* LED retrofits must go through the "custom" measures incentive option under New Jersey SmartStart Program. There are no "prescriptive" incentives for LED retrofits. Projects must achieve a minimum of 75,000 kWh annual savings to qualify for "custom" incentives. See section 6.0 for other incentive opportunities

This measure is not recommended in lieu of ECM L3.

### 5.7.2 ECM-L2 Install Lighting Controls (Occupancy Sensors)

Presently, interior lighting fixtures are controlled by a combination of wall mounted switches and occupancy sensors. Review of the comprehensive lighting survey determined that lighting in some areas could benefit from installation of occupancy sensors to turn off lights when they are unoccupied.

This measure recommends installing occupancy sensors for the current lighting system. Using a process similar to that utilized in Section 5.7.1, the energy savings for this measure was calculated by applying the known fixture wattages in the space to the estimated existing and proposed times of operation for each fixture.

The implementation cost and savings related to this ECM are presented in Appendix C and summarized below:

### ECM-L2 Install Lighting Controls (Occupancy Sensors)

| Budgetary Cost | Annual Utility Savings |        |             | ROI   | Potential Incentive* | Payback (without incentive) | Payback (with incentive) |       |
|----------------|------------------------|--------|-------------|-------|----------------------|-----------------------------|--------------------------|-------|
|                | Electricity            |        | Natural Gas |       |                      |                             |                          | Total |
| \$             | kW                     | kWh    | Therms      | \$    | \$                   | Years                       | Years                    |       |
| 2,052          | 0                      | 14,314 | 0           | 1,532 | 9.5                  | 320                         | 1.3                      | 1.1   |

\* Incentive shown is per the New Jersey SmartStart Program. See section 6.0 for other incentive opportunities.

This measure is not recommended in lieu of ECM L3.

### 5.7.3 ECM-L3 Lighting Replacements with Controls (Occupancy Sensors)

This measure is a combination of ECM-L1 and ECM-L2; recommending replace/upgrade the current lighting fixtures to more efficient ones and installing occupancy sensors on the new lights. Interactive effects of the higher efficiency lights and occupancy sensors lead the energy and cost savings for this measure to not be cumulative or equivalent to the sum of replacing the lighting fixtures alone and installing occupancy sensors without the lighting upgrade. The implementation cost and savings related to this ECM are presented in Appendix C and summarized below:

### ECM-L3 Lighting Replacements with Controls (Occupancy Sensors)

| Budgetary Cost | Annual Utility Savings |        |             | ROI    | Potential Incentive* | Payback (without incentive) | Payback (with incentive) |       |
|----------------|------------------------|--------|-------------|--------|----------------------|-----------------------------|--------------------------|-------|
|                | Electricity            |        | Natural Gas |        |                      |                             |                          | Total |
| \$             | kW                     | kWh    | Therms      | \$     | \$                   | Years                       | Years                    |       |
| 101,761        | 25.4                   | 81,653 | 0           | 10,788 | 0.3                  | 13,735                      | 9.4                      | 8.2   |

\* LED retrofits must go through the “custom” measures incentive option under New Jersey SmartStart Program. There are no “prescriptive” incentives for LED retrofits. Projects must achieve a minimum of 75,000 kWh annual savings to qualify for “custom” incentives. See section 6.0 for other incentive opportunities

This measure is recommended.

## 5.8 Additional O&M Opportunities

This list of operations and maintenance (O&M) - type measures represent low-cost or no-cost opportunities, which if implemented will have a positive impact on the overall building operations, comfort and/or energy consumption. The recommended O&M measures for this building are as follows:

- Paint the underside of the skating area roof decks with low emissivity paint, to reduce the radiant thermal cooling load on the ice.
- During nighttime, reduce the electrical peak demand by turning off lights when the compressors turn on to cool the ice.
- Instead of running brine pumps continuously, install an ice slab thermostat to control brine pump operation.
- Set computers monitors to turn off and computers to sleep mode when not in use.

- Purchase ENERGY STAR® label appliances.
- Disconnect unnecessary or unused small appliances and electronics when not in use to reduce phantom loads.
- Train staff to turn off lights and set HVAC temperatures to minimum levels when rooms are unoccupied.
- Develop an Energy Master Plan to measure and track energy performance.



## **6.0 PROJECT INCENTIVES**

### **6.1 Incentives Overview**

The following sections give detailed information on available incentive programs including New Jersey Smart Start, Direct Install, New Jersey Pay for Performance (P4P) and Energy Savings Improvement Plan (ESIP). If Essex County wishes to and is eligible to participate in the Energy Savings Improvement Plan (ESIP) program and/or the Pay for Performance Incentive Program (P4P), it cannot participate in either the Smart Start or Direct Install Programs. Refer to Appendix D for more information on the Smart Start program.

#### **6.1.1 New Jersey Smart Start Program**

For this energy audit, The New Jersey Smart Start Incentives are used in the energy savings calculations, where applicable. This program is intended for medium and large energy users and provides incentives for:

- Electric Chillers
- Gas Chillers
- Gas Heating
- Unitary HVAC
- Ground Source Heat Pumps
- Variable frequency Drives/ motors
- Refrigeration
- Prescriptive and performance lighting and lighting controls

The equipment is procured using a typical bid- build method, installed and paid for and then the incentives are reimbursed to the owner.

Refer to Appendix D for more information on the Smart Start program.

#### **6.1.2 Direct Install Program**

The Direct Install Program applies to smaller facilities that have a peak electrical demand of 200 kW or less in any of the previous 12 months. Buildings must be located in New Jersey and served by one of the state's public, regulated electric utility companies.

Direct Install is funded through New Jersey's Clean Energy Program and is designed to provide capital for building energy upgrade projects to fast track implementation. The program will pay up to 70% of the costs for lighting, HVAC, motors, refrigeration, and other equipment upgrades with higher efficiency alternatives. If a building is eligible for this funding, the Direct Install Program can reduce the implementation cost of energy conservation projects.

The Direct Install program has specific HVAC equipment and lighting requirements and is generally applicable only to smaller package HVAC units, small boilers and lighting retrofits.

The program pays a maximum amount of \$75,000 per building, and up to \$250,000 per customer per year. Installations must be completed by an approved Direct Install

participating contractor, a list of which can be found on the New Jersey Clean Energy Website. Contractors will coordinate with the applicant to arrange installation of recommended measures identified in a previous energy assessment, such as this energy audit. The incentive is reimbursed to the Owner upon successful replacement and payment of the equipment.

The building does not qualify for this program because its electrical demand is greater than the maximum peak electrical demand of 200 kW for the last 12 month period.

Refer to Appendix D for more information on this program.

### **6.1.3 New Jersey Pay For Performance Program (P4P)**

This building may be eligible for incentives from the New Jersey Office of Clean Energy. The most significant incentives are available from the New Jersey Pay for Performance (P4P) Program. The P4P program is designed to offset the cost of energy conservation projects for facilities that pay the Societal Benefits Charge (SBC) and whose demand (kW) in any of the preceding 12 months exceeds 100 kW. This demand minimum has been waived for buildings owned by local governments or municipalities and non-profit organizations and *is not applicable to public schools*. Facilities that meet this criterion must also achieve a minimum performance target of 15% energy reduction by using the EPA Portfolio Manager benchmarking tool before and after implementation of the measure(s). Additionally, the overall return on investment (ROI) must exceed 10%. If the participant is a municipal electric company customer, and a customer of a regulated gas New Jersey Utility, only gas measures will be eligible under the Program. Available incentives are as follows:

Incentive #1: Energy Reduction Plan – This incentive is designed to offset the cost of services associated with the development of the Energy Reduction Plan (ERP). The ERP must include a detailed energy audit of the desired ECMs, energy savings calculations (using building modeling software) and inputting of all utility bills into the EPA Portfolio Manager website.

- Incentive Amount: \$0.10/SF
- Minimum incentive: \$5,000
- Maximum Incentive: \$50,000 or 50% of Facility annual energy cost

The standard incentive pays \$0.10 per square foot, up to a maximum of \$50,000, not to exceed 50% of facility annual energy cost, paid after approval of application. For building audits funded by the New Jersey Board of Public Utilities, which receive an initial 75% incentive toward performance of the energy audit, facilities are only eligible for an additional \$0.05 per square foot, up to a maximum of \$25,000, rather than the standard incentive noted above. The ERP must be completed by a Certified Energy Manager (CEM) and submitted along with the project application.

Incentive #2: Installation of Recommended Measures – This incentive is based on projected energy savings as determined in Incentive #1 (Minimum 15% savings must be achieved), and is paid upon successful installation of recommended measures.

#### Electric

- Base incentive based on 15% savings: \$0.09/ per projected kWh saved.
- For each % over 15% add: \$0.005 per projected kWh saved.
- Maximum incentive: \$0.11/ kWh per projected kWh saved.

#### Gas

- Base incentive based on 15% savings: \$0.90/ per projected Therm saved.
- For each % over 15% add: \$0.05 per projected Therm saved.
- Maximum incentive: \$1.25 per projected Therm saved.

Incentive cap: 25% of total project cost

Incentive #3: Post-Construction Benchmarking Report – This incentive is paid after acceptance of a report proving energy savings over one year utilizing the Environmental Protection Agency (EPA) Portfolio Manager benchmarking tool.

#### Electric

- Base incentive based on 15% savings: \$0.09/ per projected kWh saved.
- For each % over 15% add: \$0.005 per projected kWh saved.
- Maximum incentive: \$0.11/ kWh per projected kWh saved.

#### Gas

- Base incentive based on 15% savings: \$0.90/ per projected Therm saved.
- For each % over 15% add: \$0.05 per projected Therm saved.
- Maximum incentive: \$1.25 per projected Therm saved.

Combining Incentives #2 and #3 will provide a total of \$0.18/ kWh and \$1.8/therm not to exceed 50% of total project cost. Additional Incentives for #2 and #3 are increased by \$0.005/kWh and \$0.05/therm for each percentage increase above the 15% minimum target to 20%, calculated with the EPA Portfolio Manager benchmarking tool, not to exceed 50% of total project cost.

For the purpose of demonstrating the eligibility of the ECM's to meet the minimum savings requirement of 15% annual savings and 10% ROI for the Pay for Performance Program, all ECM's identified in this report have been included in the incentive calculations. The results for the building are shown in Appendix C, with more detailed program information in Appendix D.

### **6.1.4 Energy Savings Improvement Plan**

The Energy Savings Improvement Program (ESIP) allows government agencies to make energy related improvements to their facilities and pay for the costs using the value of energy savings that result from the improvements. Under the recently enacted Chapter 4 of the Laws of 2009 (the law), the ESIP provides all government agencies in New Jersey with a flexible tool to improve and reduce energy usage with minimal expenditure of new financial resources.

ESIP allows local units to use “energy savings obligations” (ESO) to pay for the capital costs of energy improvements to their facilities. ESIP loans have a maximum loan term of 15 year. ESOs are not considered “new general obligation debt” of a local unit and do not count against debt limits or require voter approval. They may be issued as refunding bonds or leases. Savings generated from the installation of energy conservation measures pay

the principal of and interest on the bonds; for that reason, the debt service created by the ESOs is not paid from the debt service fund, but is paid from the general fund.

For local governments interested in pursuing an ESIP, the first step is to perform an energy audit. Pursuing a Local Government Energy Audit through New Jersey's Clean Energy Program is a valuable first step to the ESIP approach. The "Local Finance Notice" outlines how local governments can develop and implement an ESIP for their facilities. The ESIP can be prepared internally if the entity has qualified staff. If not, the ESIP must be implemented by an independent contractor and not by the energy savings company producing the Energy Reduction Plan.

The ESIP approach may not be appropriate for all energy conservation and energy efficiency improvements. Local units should carefully consider all alternatives to develop an approach that best meets their needs. Refer to Appendix D for more information on this program.

### **6.1.5 Renewable Energy Incentive Program**

The Renewable Energy Incentive Program (REIP) is part of New Jersey's efforts to reach its Energy Master Plan goals of striving to use 30 percent of electricity from renewable sources by 2020.

Incentives for sustainable bio-power projects and for energy storage projects are currently under development, with competitive solicitations for each of those technologies expected to begin in the first quarter of 2014. The wind program is currently on hold.

New solar projects are no longer eligible for REIP incentives, but can register for Solar Renewable Energy Certificates (SRECs) through the SREC Registration Program (SRP).

## 7.0 ALTERNATIVE ENERGY SCREENING EVALUATION

### 7.1 Solar

#### 7.1.1 Photovoltaic Rooftop Solar Power Generation

The building was evaluated for the potential to install rooftop photovoltaic (PV) solar panels for power generation. Present technology incorporates the use of solar cell arrays that produce direct current (DC) electricity. This DC current is converted to alternating current (AC) with the use of an electrical device known as an inverter. The amount of available roof area determines how large of a solar array can be installed on any given roof. The table below summarizes the approximate roof area available on the building and the associated solar array size that can be installed.

| Available Roof Area (Ft <sup>2</sup> ) | Potential PV Array Size (kW) |
|--|------------------------------|
| 16,226                                 | 120                          |

The PVWATTS solar power generation model was utilized to calculate PV power generation; this model is provided in Appendix E.

Installation of (PV) arrays in the state New Jersey will allow the owner to participate in the New Jersey Solar Renewable Energy Certificates Program (SREC). This is a program that has been set up to allow entities with large amounts of environmentally unfriendly emissions to purchase credits from zero emission (PV) solar-producers. An alternative compliance penalty (ACP) is paid for by the high emission producers and is set each year on a declining scale of 3% per year. One SREC credit is equivalent to 1000 kilowatt hours of PV electrical production; these credits can be traded for period of 15 years from the date of installation. Payments that will be received by the PV producer (school) will change from year to year dependent upon supply and demand. There is no definitive way to calculate an exact price that will be received by the PV producer for SREC credits over the next 15 years. Renewable Energy Consultants estimates an average of \$155/SREC for 2014 and this number was utilized in the cash flow for this report.

The system costs for PV installations were derived from recent solar contractor budgetary pricing in the state of New Jersey and include the total cost of the system installation (PV panels, inverters, wiring, ballast, controls). The cost of installation is currently about \$4.00 per watt or \$4,000 per kW of installed system, for a typical system. There are other considerations that have not been included in this pricing, such as the condition of the roof and need for structural reinforcement. Photovoltaic systems can be ground mounted if the roof is not suitable, however, this installation requires a substantial amount of open property (not wooded) and underground wiring, which adds more cost. PV panels have an approximate 20 year life span; however, the inverter device that converts DC electricity to AC has a life span of 10 to 12 years and will most likely need to be replaced during the useful life of the PV system.

The implementation cost and savings related to this ECM are presented in Appendix E and summarized as follows:

#### **Photovoltaic (PV) Rooftop Solar Power Generation – 120 kW System**

| Budgetary Cost | Annual Utility Savings |         |             | Total Savings | New Jersey Renewable SREC | Payback (without SREC) | Payback (with SREC) | Recommended |
|----------------|------------------------|---------|-------------|---------------|---------------------------|------------------------|---------------------|-------------|
|                | Electricity            |         | Natural Gas |               |                           |                        |                     |             |
| \$             | kW                     | kWh     | Therms      | \$            | \$                        | Years                  | Years               | Y/N         |
| 480,000        | 120.0                  | 158,911 | 0           | 23,919        | 27,015                    | 20.1                   | 9.4                 | FS          |

**Note:** CHA typically recommends a more detailed evaluation be conducted for the installation of PV Solar arrays when the screening evaluation shows a payback of less than 20 years. Therefore, this ECM is recommended for further study. Before implementation is pursued, the Codey Arena should consult with a certified solar PV contractor.

### 7.1.1 Solar Thermal Hot Water Generation

Active solar thermal systems use solar collectors to gather the sun's energy to heat a fluid. An absorber in the collector (usually black colored piping) converts the sun's energy into heat. The heat is transferred to circulating water, antifreeze, or air for immediate use or is storage for later utilization. Applications for active solar thermal energy include supplementing domestic hot water, heating swimming pools, space heating or preheating air in residential and commercial buildings.

A standard solar hot water system is typically composed of solar collectors, heat storage vessel, piping, circulators, and controls. Systems are typically integrated to work alongside a conventional heating system that provides heat when solar resources are not sufficient. The solar collectors are usually placed on the roof of the building, oriented south, and tilted at the same angle as the site's latitude, to maximize the amount of solar radiation collected on a yearly basis.

Several options exist for using active solar thermal systems for space heating. The most common method is called a passive solar hot water system and involves using glazed collectors to heat a liquid held in a storage tank (similar to an active solar hot water system described above which requires pumping). The most practical system would transfer the heat from the panels to thermal storage tanks and then use the pre-heated water for domestic hot water production. DHW is presently produced by natural gas fired water heaters and, therefore, this measure would offer natural gas utility savings. The amount of water currently used by this building is appropriate for a solar domestic hot water system, and there appears to be sufficient rooftop space for collectors.

A 3<sup>rd</sup> party analysis was conducted of the potential for implementing solar domestic hot water heating, based upon the site latitude and roof characteristics. The implementation cost and possible savings are summarized as follows:

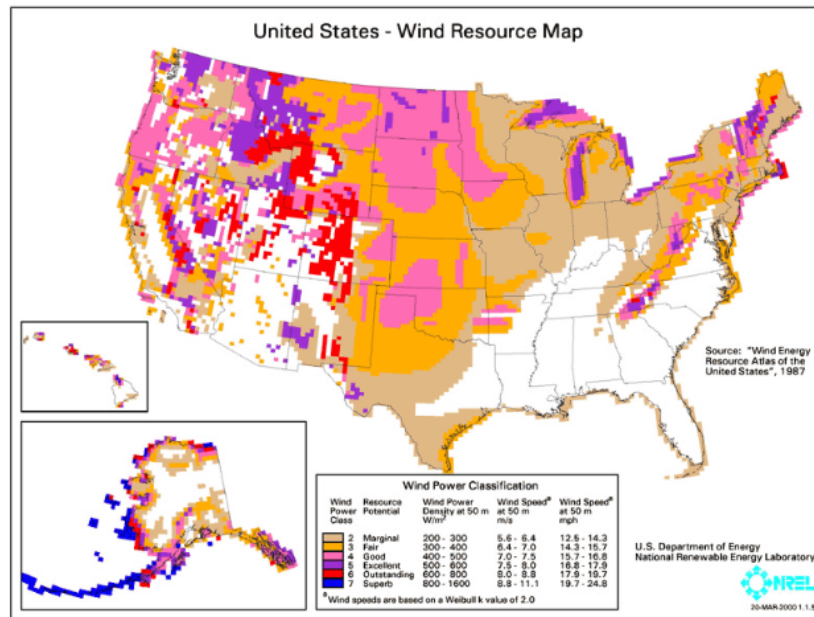
**Solar Thermal Hot Water Generation – 2000 gallons per day**

| Budgetary Cost | Annual Utility Savings |             |        | Total Savings | New Jersey Renewable SREC | Payback (without SREC) | Payback (with SREC) | Recommended |
|----------------|------------------------|-------------|--------|---------------|---------------------------|------------------------|---------------------|-------------|
|                | Electricity            | Natural Gas |        |               |                           |                        |                     |             |
| \$             | kW                     | kWh         | Therms | \$            | \$                        | Years                  | Years               | Y/N         |
| 79,361         | 0                      | 0           | 1,773  | 1,383         | 10,059                    | 57                     | 50                  | N           |

**Note:** CHA typically recommends a more detailed evaluation be conducted for the installation of DHW Thermal Solar systems when the screening evaluation shows a payback of less than 20 years. Since a preliminary analysis results in a payback of greater than 50 years, this ECM is not recommended for further study.

**7.2 Wind Powered Turbines**

Wind power is the conversion of kinetic energy from wind into mechanical power that is used to drive a generator which creates electricity by means of a wind turbine. A wind turbine consists of rotor and blades connected to a gearbox and generator that are mounted onto a tower. Newer wind turbines also use advanced technology to generate electricity at a variety of frequencies depending on the wind speed, convert it to DC and then back to AC before sending it to the grid. Wind turbines range from 50 – 750 kW for utility scale turbines down to below 50 kW for residential use. On a scale of 1 (the lowest) to 7 (the highest), Class 3 and above (wind speeds of 13 mph or greater) are generally considered “good wind resource” according to the Wind Energy Development Programmatic EIS Information Center hosted by the Bureau of Land Management. According to the map below, published by NREL, Newark, NJ is classified as Class 1 at 50m, meaning the city would not be a good candidate for wind power.



This measure is not recommended due to the location of the building.

### **7.3 Combined Heat and Power Plant**

Combined heat and power (CHP), cogeneration, is self-production of electricity on-site with beneficial recovery of the heat byproduct from the electrical generator. Common CHP equipment includes reciprocating engine-driven, micro turbines, steam turbines, and fuel cells. Typical CHP customers include industrial, commercial, institutional, educational institutions, and multifamily residential facilities. CHP systems that are commercially viable at the present time are sized approximately 50 kW and above, with numerous options in blocks grouped around 300 kW, 800 kW, 1,200 kW and larger. Typically, CHP systems are used to produce a portion of the electricity needed by a facility some or all of the time, with the balance of electric needs satisfied by purchase from the grid.

Any proposed CHP project will need to consider many factors, such as existing system load, use of thermal energy produced, system size, natural gas fuel availability, and proposed plant location. The building has sufficient need for electrical generation and the ability to use most of the thermal byproduct during the winter; however thermal usage during the summer months does not exist. Thermal energy produced by the CHP plant in the warmer months will be wasted. An absorption chiller could be installed to utilize the heat to produce chilled water; however, there is no chilled water distribution system in the building. CHP is not recommended due to the building's limited summer thermal demand.

This measure is not recommended due to the absence of year-round thermal loads which are needed for efficiency CHP operation.

### **7.4 Demand Response Curtailment**

Presently, electricity is delivered by PSE&G, which receives the electricity from regional power grid RFC. PSE&G is the regional transmission organization (RTO) that coordinates the movement of wholesale electricity in all or parts of 13 states and the District of Columbia including the State of New Jersey.

Utility Curtailment is an agreement with the utility provider's regional transmission organization and an approved Curtailment Service Provider (CSP) to shed electrical load by either turning major equipment off or energizing all or part of a facility utilizing an emergency generator; therefore, reducing the electrical demand on the utility grid. This program is to benefit the utility company during high demand periods and utility provider offers incentives to the CSP to participate in this program. Enrolling in the program will require program participants to drop electrical load or turn on emergency generators during high electrical demand conditions or during emergencies. Part of the program also will require that program participants reduce their required load or run emergency generators with notice to test the system.

A pre-approved CSP will require a minimum of 100 kW of load reduction to participate in any curtailment program. From January 2013 through December 2013 the following table summarizes the electricity load profile for the building.



### Building Electric Load Profile

| Peak Demand<br>kW | Min Demand<br>kW | Avg Demand<br>kW | Onsite<br>Generation<br>Y/N | Eligible?<br>Y/N |
|-------------------|------------------|------------------|-----------------------------|------------------|
| 828.4             | 596.7            | 695.9            | N                           | Y                |

This measure is recommended for further review because the building does in fact have adequate load to meet the required minimum load reduction.

## 8.0 CONCLUSIONS & RECOMMENDATIONS

The following section summarizes the LGEA energy audit conducted by CHA for the Richard J. Codey Arena.

The following projects should be considered for implementation:

- Install Door Sweeps and Seals
- Install Premium Motors and VFDs on Pumps
- Program BMS to Include Night Setback
- Install Kitchen Hood Controller
- Install Walk-In Cooler Controls
- Vending Misers
- Install Low Flow Plumbing Fixtures
- Lighting Replacements with Controls (Occupancy Sensors)

The potential annual energy and cost savings for the recommended ECMs are shown in the following table.

| <b>Electric Savings (kWh)</b> | <b>Natural Gas Savings (therms)</b> | <b>Total Savings (\$)</b> | <b>Payback (years)</b> |
|-------------------------------|-------------------------------------|---------------------------|------------------------|
| 296,203                       | 58,697                              | 17,885                    | 6.2                    |

If the recommended ECMs are implemented, energy savings would be as follows:

|                       | <b>Existing Conditions</b> | <b>Post Recommended ECMs</b> | <b>Percent Savings</b> |
|-----------------------|----------------------------|------------------------------|------------------------|
| Costs (\$)            | 660,735                    | 601,551                      | 9%                     |
| Electricity (kWh)     | 3,764,565                  | 3,468,362                    | 8%                     |
| Natural Gas (therms)  | 121,158                    | 115,159                      | 5%                     |
| Site EUI (kbtu/SF/Yr) | 238.4                      | 223.0                        |                        |

The following alternative energy measures are also recommended for further study:

- Photovoltaic (PV) Rooftop Solar Power Generation – 120 kW System

Next Steps: This energy audit has identified several areas of potential energy savings. Essex County can use this information to pursue incentives offered by the NJBPU's NJ Clean Energy Program.

## **APPENDIX A**

### **Utility Usage Analysis and Alternate Utility Suppliers**

**Essex County**  
**Richard J. Codey Arena**

**Annual Utilities**  
12-month Summary

| <b>Electric</b>    |           |           |
|--------------------|-----------|-----------|
| Annual Usage       | 3,764,565 | kWh/yr    |
| Annual Cost        | 566,631   | \$        |
| Blended Rate       | 0.151     | \$/kWh    |
| Consumption Rate   | 0.143     | \$/kWh    |
| Demand Rate        | 3.54      | \$/kW     |
| Peak Demand        | 828.4     | kW        |
| Min. Demand        | 596.7     | kW        |
| Avg. Demand        | 695.9     | kW        |
| <b>Natural Gas</b> |           |           |
| Annual Usage       | 121,158   | Therms/yr |
| Annual Cost        | 94,104    | \$        |
| Rate               | 0.777     | \$/Therm  |

**Essex County**  
**Richard J. Codey Arena**

**Utility Bills: Account Numbers**

| <u>Account Number</u> | <u>Building</u>        | <u>Location</u>                              | <u>Type</u> | <u>Notes</u> |
|-----------------------|------------------------|--|-------------|--------------|
| 420440601             | Richard J. Codey Arena | 560 Northfield Avenue, West Orange, NJ 07052 | Electricity |              |
| PG000008379591447648  | Richard J. Codey Arena | 560 Northfield Avenue, West Orange, NJ 07052 | Natural Gas |              |
|                       |                        |  | Water       |              |

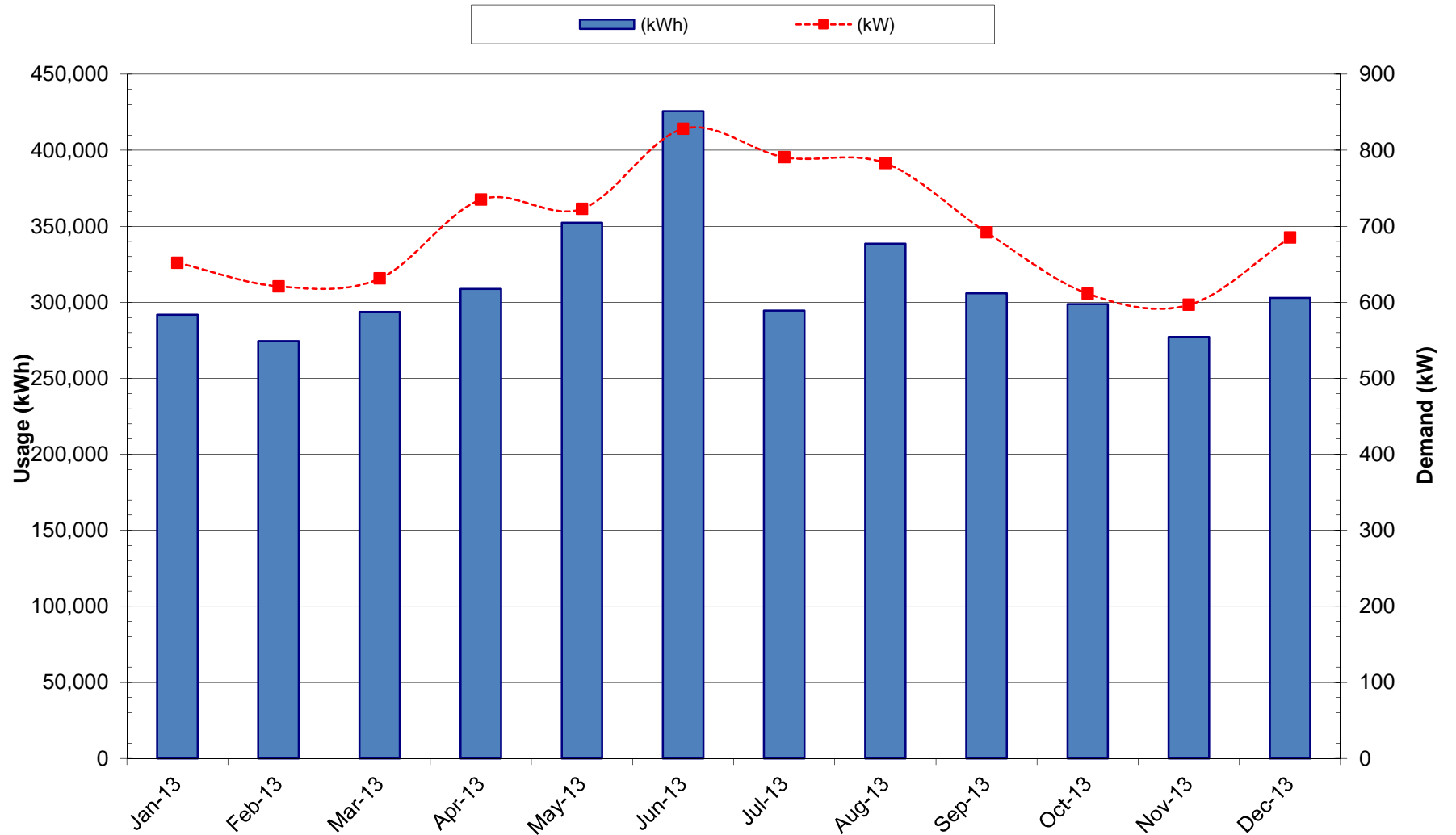
Essex County  
Richard J. Codey Arena

For Service at: 560 Northfield Avenue, West Orange, NJ 07052  
 Account No.: 420440601 Delivery - PSE&G  
 Meter No.: 778010984 Supplier - N/A  
 Electric Service

| Month                         | Provider Charges  |               |                     | Usage (kWh) vs. Demand (kW) Charges |                     | Unit Costs          |                    |                       |                      |                |
|-------------------------------|-------------------|---------------|---------------------|-------------------------------------|---------------------|---------------------|--------------------|-----------------------|----------------------|----------------|
|                               | Consumption (kWh) | Demand (kW)   | Delivery (\$)       | Supplier (\$)                       | Total (\$)          | Consumption (\$)    | Demand (\$)        | Blended Rate (\$/kWh) | Consumption (\$/kWh) | Demand (\$/kW) |
| January-13                    | 291,755           | 652.00        | 11,929.64           | 30,634.28                           | 42,563.92           | 40,255.84           | 2,308.08           | 0.15                  | 0.14                 | 3.54           |
| February-13                   | 274,408           | 621.10        | 10,297.26           | 28,812.84                           | 39,110.10           | 36,911.41           | 2,198.69           | 0.14                  | 0.13                 | 3.54           |
| March-13                      | 293,690           | 631.40        | 10,955.97           | 30,837.45                           | 41,793.42           | 39,558.26           | 2,235.16           | 0.14                  | 0.13                 | 3.54           |
| April-13                      | 308,860           | 735.20        | 11,442.55           | 32,430.30                           | 43,872.85           | 41,270.24           | 2,602.61           | 0.14                  | 0.13                 | 3.54           |
| May-13                        | 352,312           | 723.10        | 12,682.85           | 36,992.76                           | 49,675.61           | 47,115.84           | 2,559.77           | 0.14                  | 0.13                 | 3.54           |
| June-13                       | 425,657           | 828.40        | 18,781.29           | 44,693.99                           | 63,475.28           | 60,542.74           | 2,932.54           | 0.15                  | 0.14                 | 3.54           |
| July-13                       | 294,501           | 791.00        | 23,207.70           | 30,922.61                           | 54,130.31           | 51,330.17           | 2,800.14           | 0.18                  | 0.17                 | 3.54           |
| August-13                     | 338,521           | 783.00        | 19,721.72           | 35,544.71                           | 55,266.43           | 52,494.61           | 2,771.82           | 0.16                  | 0.16                 | 3.54           |
| September-13                  | 305,944           | 691.90        | 18,287.16           | 32,124.12                           | 50,411.28           | 47,961.95           | 2,449.33           | 0.16                  | 0.16                 | 3.54           |
| October-13                    | 298,797           | 611.40        | 11,551.46           | 31,373.69                           | 42,925.15           | 40,760.79           | 2,164.36           | 0.14                  | 0.14                 | 3.54           |
| November-13                   | 277,257           | 596.70        | 10,928.07           | 29,111.99                           | 40,040.06           | 37,927.74           | 2,112.32           | 0.14                  | 0.14                 | 3.54           |
| December-13                   | 302,863           | 685.30        | 11,565.59           | 31,800.62                           | 43,366.21           | 40,940.24           | 2,425.96           | 0.14                  | 0.14                 | 3.54           |
| <b>Total (All)</b>            | <b>3,764,565</b>  | <b>828.40</b> | <b>\$171,351.26</b> | <b>\$395,279.33</b>                 | <b>\$566,630.59</b> | <b>\$537,069.82</b> | <b>\$29,560.77</b> | <b>\$0.15</b>         | <b>\$0.14</b>        | <b>\$3.54</b>  |
| <b>Total (last 12-months)</b> | <b>3,764,565</b>  | <b>828.40</b> | <b>\$171,351.26</b> | <b>\$395,279.33</b>                 | <b>\$566,630.59</b> | <b>\$537,069.82</b> | <b>\$29,560.77</b> | <b>\$0.15</b>         | <b>\$0.14</b>        | <b>\$3.54</b>  |

- Notes
- 1.) Number of kWh of electric energy used per month
  - 2.) Number of kW of power measured
  - 3.) Electric charges from Delivery provider
  - 4.) Electric charges from Supply provider
  - 5.) Total charges (Delivery + Supplier)
  - 6.) Charges based on the number of kWh of electric energy used \$0.105 /kWh Estimated supply rate due to missing data
  - 7.) Charges based on the number of kW of power measured
  - 8.) Total Charges (\$) / Consumption (kWh)
  - 9.) Consumption Charges (\$) / Consumption (kWh)
  - 10.) Demand Charges (\$) / Demand (kW)

### Electric Usage - Richard J. Codey Arena



**Essex County**  
**Richard J. Codey Arena**

**For Service at:** 560 Northfield Avenue  
**Account No.:** PG000008379591447648  
**Meter No:** 3166107

**Natural Gas Service**                      **Delivery - PSE&G**  
**Supplier - Hess Corporation**

| Month        | Consumption<br>(Itherms) | Charges          |                |                     | Unit Costs              |                       |                      |
|--------------|--------------------------|------------------|----------------|---------------------|-------------------------|-----------------------|----------------------|
|              |                          | Delivery<br>(\$) | Supply<br>(\$) | Total<br>(\$)       | Delivery<br>(\$/Itherm) | Supply<br>(\$/Itherm) | Total<br>(\$/Itherm) |
| January-13   | 13,494                   | \$ 4,401.03      | \$ 9,293.23    | \$ 13,694.26        | \$ 0.326                | \$ 0.689              | \$ 1.015             |
| February-13  | 7,014                    | \$ 3,126.68      | \$ 7,926.58    | \$ 11,053.26        | \$ 0.446                | \$ 1.130              | \$ 1.576             |
| March-13     | 4,866                    | \$ 653.22        | \$ 9,284.28    | \$ 9,937.50         | \$ 0.134                | \$ 1.908              | \$ 2.042             |
| April-13     | 4,286                    | \$ 608.59        | \$ 5,795.18    | \$ 6,403.77         | \$ 0.142                | \$ 1.352              | \$ 1.494             |
| May-13       | 4,619                    | \$ 645.17        | \$ 5,117.56    | \$ 5,762.73         | \$ 0.140                | \$ 1.108              | \$ 1.248             |
| June-13      | 6,853                    | \$ 890.43        | \$ 3,726.61    | \$ 4,617.04         | \$ 0.130                | \$ 0.544              | \$ 0.674             |
| July-13      | 7,248                    | \$ 926.62        | \$ 3,523.57    | \$ 4,450.19         | \$ 0.128                | \$ 0.486              | \$ 0.614             |
| August-13    | 9,954                    | \$ 1,197.97      | \$ 2,374.95    | \$ 3,572.92         | \$ 0.120                | \$ 0.239              | \$ 0.359             |
| September-13 | 11,272                   | \$ 1,338.33      | \$ 2,203.68    | \$ 3,542.01         | \$ 0.119                | \$ 0.196              | \$ 0.314             |
| October-13   | 18,058                   | \$ 5,747.29      | \$ 2,501.92    | \$ 8,249.21         | \$ 0.318                | \$ 0.139              | \$ 0.457             |
| November-13  | 15,417                   | \$ 5,150.27      | \$ 4,024.16    | \$ 9,174.43         | \$ 0.334                | \$ 0.261              | \$ 0.595             |
| December-13  | 18,075                   | \$ 5,481.27      | \$ 8,165.71    | \$ 13,646.98        | \$ 0.303                | \$ 0.452              | \$ 0.755             |
| <b>Total</b> | <b>121,158</b>           |                  |                | <b>\$ 94,104.30</b> |                         |                       | <b>\$ 0.777</b>      |



**PSE&G ELECTRIC SERVICE TERRITORY**  
**Last Updated: 12/11/14**

**\*CUSTOMER CLASS - R – RESIDENTIAL C – COMMERCIAL I –INDUSTRIAL**

| <b>Supplier</b>  | <b>Telephone &amp; Web Site</b>  | <b>*Customer Class</b>            |
|--|--|-----------------------------------|
| <b>Abest Power &amp; Gas of NJ, LLC</b><br>202 Smith Street<br>Perth Amboy, NJ 08861                           | (888)987-6937<br><br><a href="http://www.AbestPower.com">www.AbestPower.com</a>                    | <b>R/C/I</b><br><br><b>ACTIVE</b> |
| <b>AEP Energy, Inc. f/k/a BlueStar Energy Services</b><br>309 Fellowship Road, Fl. 2<br>Mount Laurel, NJ 08054 | (866) 258-3782<br><br><a href="http://www.aepenergy.com">www.aepenergy.com</a>                     | <b>R/C/I</b><br><br><b>ACTIVE</b> |
| <b>Alpha Gas and Electric, LLC</b><br>641 5 <sup>th</sup> Street<br>Lakewood, NJ 08701                         | (855) 553-6374<br><br><a href="http://www.alphagasandelectric.com">www.alphagasandelectric.com</a> | <b>R/C</b><br><br><b>ACTIVE</b>   |
| <b>Ambit Northeast, LLC d/b/a Ambit Energy</b><br>103 Carnegie Center<br>Suite 300<br>Princeton, NJ 08540      | 877-282-6284<br><br><a href="http://www.ambitenergy.com">www.ambitenergy.com</a>                   | <b>R/C</b><br><br><b>ACTIVE</b>   |
| <b>American Powernet Management, LP</b><br>437 North Grove St.<br>Berlin, NJ 08009                             | (877) 977-2636<br><br><a href="http://www.americanpowernet.com">www.americanpowernet.com</a>       | <b>C/I</b><br><br><b>ACTIVE</b>   |
| <b>Amerigreen Energy, Inc.</b><br>333Sylvan Avenue<br>Englewood Cliffs, NJ 07632                               | 888-559-4567<br><br><a href="http://www.amerigreen.com">www.amerigreen.com</a>                     | <b>R/C</b><br><br><b>ACTIVE</b>   |
| <b>AP Gas &amp; Electric, (NJ) LLC</b><br>10 North Park Place, Suite 420<br>Morristown, NJ 07960               | (855) 544-4895<br><br><a href="http://www.apgellc.com">www.apgellc.com</a>                         | <b>R/C/I</b><br><br><b>ACTIVE</b> |
| <b>Astral Energy LLC</b><br>16 Tyson Place<br>Bergenfield, NJ 07621  | (888)850-1872<br><br><a href="http://www.AstralEnergyLLC.com">www.AstralEnergyLLC.com</a>          | <b>R/C/I</b><br><br><b>ACTIVE</b> |
| <b>Barclays Capital Services, Inc.</b><br>70 Hudson Street<br>Jersey City, NJ 07302-4585                       | (800) 526-7000<br><br><a href="http://www.barclays.com">www.barclays.com</a>                       | <b>C</b><br><br><b>ACTIVE</b>     |
| <b>BBPC, LLC d/b/a Great Eastern Energy</b>  | (888) 651-4121   | <b>C</b>                          |

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|---|--|-----------------------------------|
| 116 Village Blvd. Suite 200<br>Princeton, NJ 08540  | <a href="http://www.greateasternenergy.com">www.greateasternenergy.com</a>                                 | <b>ACTIVE</b>                     |
| <b>Berkshire Energy Partners, LLC</b><br>9 Berkshire Road<br>Landenberg, PA 19350<br>Attn: Dana A. LeSage, P.E.       | (610) 255-5070<br><br><a href="http://www.berkshireenergypartners.com">www.berkshireenergypartners.com</a> | <b>C/I</b><br><br><b>ACTIVE</b>   |
| <b>Blue Pilot Energy, LLC</b><br>197 State Rte. 18 South<br>Ste. 3000<br>East Brunswick, NJ 08816                     | (800) 451-6356<br><br><a href="http://www.bluepilotenergy.com">www.bluepilotenergy.com</a>                 | <b>R/C</b><br><br><b>ACTIVE</b>   |
| <b>Brick Standard, LLC</b><br>235 Hudson Street Suite 1<br>Hoboken, NJ 07030  | (201)706-8101<br><br><a href="http://www.standardalternative.com">www.standardalternative.com</a>          | <b>C/I</b><br><br><b>ACTIVE</b>   |
| <b>CCES LLC dba Clean Currents Energy Services</b><br>566 Terhune Street<br>Teaneck, NJ 07666                         | (877) 933-2453<br><br><a href="http://www.cleancurrents.com">www.cleancurrents.com</a>                     | <b>R/C</b><br><br><b>ACTIVE</b>   |
| <b>Champion Energy Services, LLC</b><br>1200 Route 22<br>Bridgewater, NJ 08807  | (888) 653-0093<br><br><a href="http://www.championenergyservices.com">www.championenergyservices.com</a>   | <b>R/C/I</b><br><br><b>ACTIVE</b> |
| <b>Choice Energy, LLC</b><br>4257 US Highway 9, Suite 6C<br>Freehold, NJ 07728  | (888) 565-4490<br><br><a href="http://www.4choiceenergy.com">www.4choiceenergy.com</a>                     | <b>R/C</b><br><br><b>ACTIVE</b>   |
| <b>Clearview Electric, Inc.</b><br>1744 Lexington Avenue<br>Pennsauken, NJ 08110                                      | (888) CLR-VIEW<br>(800) 746- 4702<br><a href="http://www.clearviewenergy.com">www.clearviewenergy.com</a>  | <b>R/C/I</b><br><br><b>ACTIVE</b> |
| <b>Commerce Energy, Inc.</b><br>7 Cedar Terrace<br>Ramsey, NJ 07446   | 1-866-587-8674<br><br><a href="http://www.commerceenergy.com">www.commerceenergy.com</a>                   | <b>R/C</b><br><br><b>ACTIVE</b>   |
| <b>Community Energy Inc.</b><br>51 Sandbrook Headquarters<br>Road<br>Stockton, NJ 08559                               | (866)946-3123<br><br><a href="http://www.communityenergyinc.com">www.communityenergyinc.com</a>            | <b>R/C/I</b><br><br><b>ACTIVE</b> |
| <b>ConEdison Solutions</b><br>Cherry Tree Corporate Center<br>535 State Highway<br>Suite 180<br>Cherry Hill, NJ 08002 | (888) 665-0955<br><br><a href="http://www.conedsolutions.com">www.conedsolutions.com</a>                   | <b>C/I</b><br><br><b>ACTIVE</b>   |

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| <b>ConocoPhillips Company</b><br>224 Strawbridge Drive<br>Suite 107<br>Moorestown, NJ 08057                                | (800) 646-4427<br><br><a href="http://www.conocophillips.com">www.conocophillips.com</a>                        | C/I<br><br>ACTIVE   |
| <b>Constellation NewEnergy, Inc.</b><br>900A Lake Street, Suite 2<br>Ramsey, NJ 07446                                      | (888) 635-0827<br><br><a href="http://www.constellation.com">www.constellation.com</a>                          | R/C/I<br><br>ACTIVE |
| <b>Constellation Energy</b><br>900A Lake Street, Suite 2<br>Ramsey, NJ 07446   | (877) 997-9995<br><br><a href="http://www.constellation.com">www.constellation.com</a>                          | R<br><br>ACTIVE     |
| <b>Credit Suisse, (USA) Inc.</b><br>700 College Road East<br>Princeton, NJ 08450   | (212) 538-3124<br><br><a href="http://www.creditsuisse.com">www.creditsuisse.com</a>                            | C<br><br>ACTIVE     |
| <b>Direct Energy Business, LLC</b><br>120 Wood Avenue, Suite 611<br>Iselin, NJ 08830                                       | (888) 925-9115<br><br><a href="http://www.business.directenergy.com/">http://www.business.directenergy.com/</a> | R<br><br>ACTIVE     |
| <b>Direct Energy Business Marketing, LLC (fka Hess Energy Marketing)</b><br>1 Hess Plaza<br>Woodbridge, NJ 07095           | (800) 437-7872<br><br><a href="http://www.business.directenergy.com/">http://www.business.directenergy.com/</a> | C/I<br><br>ACTIVE   |
| <b>Direct Energy Services, LLC</b><br>120 Wood Avenue, Suite 611<br>Iselin, NJ 08830                                       | (888) 925-9115<br><br><a href="http://www.directenergy.com">www.directenergy.com</a>                            | R<br><br>ACTIVE     |
| <b>Direct Energy Small Business, LLC (fka Hess Small Business Services, LLC)</b><br>One Hess Plaza<br>Woodbridge, NJ 07095 | (888) 464-4377<br><br><a href="http://www.business.directenergy.com/">http://www.business.directenergy.com/</a> | C/I<br><br>ACTIVE   |
| <b>Discount Energy Group, LLC</b><br>811 Church Road, Suite 149<br>Cherry Hill, New Jersey<br>08002                        | (800) 282-3331<br><br><a href="http://www.discountenergygroup.com">www.discountenergygroup.com</a>              | R/C<br><br>ACTIVE   |
| <b>DTE Energy Supply, Inc.</b><br>One Gateway Center,<br>Suite 2600<br>Newark, NJ 07102                                    | (877) 332-2450<br><br><a href="http://www.dtesupply.com">www.dtesupply.com</a>                                  | C/I<br><br>ACTIVE   |

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|---|--|-----------------------------------|
| <b>Energy.me Midwest LLC</b><br>90 Washington Blvd<br>Bedminster, NJ 07921  | (855) 243-7270<br><br><a href="http://www.energy.me">www.energy.me</a>                                   | <b>R/C/I</b><br><br><b>ACTIVE</b> |
| <b>Energy Plus Holdings LLC</b><br>309 Fellowship Road<br>East Gate Center, Suite 200<br>Mt. Laurel, NJ 08054                     | (877) 866-9193<br><br><a href="http://www.energypluscompany.com">www.energypluscompany.com</a>           | <b>R/C</b><br><br><b>ACTIVE</b>   |
| <b>Ethical Electric Benefit Co.<br/>d/b/a Ethical Electric</b><br>100 Overlook Center, 2 <sup>nd</sup> Fl.<br>Princeton, NJ 08540 | (888) 444-9452<br><br><a href="http://www.ethicalelectric.com">www.ethicalelectric.com</a>               | <b>R/C</b><br><br><b>ACTIVE</b>   |
| <b>Energy Service Providers,<br/>Inc., d/b/a New Jersey Gas &amp;<br/>Electric</b><br>1 Bridge Plaza fl. 2<br>Fort Lee, NJ 07024  | (866) 568-0290<br><br><a href="http://www.njgande.com">www.njgande.com</a>                               | <b>R/C</b><br><br><b>ACTIVE</b>   |
| <b>FirstEnergy Solutions</b><br>150 West State Street<br>Trenton, NJ 08608  | (866) 625-7318<br><br><a href="http://www.fes.com">www.fes.com</a>                                       | <b>C/I</b><br><br><b>ACTIVE</b>   |
| <b>Gateway Energy Services<br/>Corp.</b><br>120 Wood Avenue Suite 611<br>Iselin, NJ 08830   | (866)348-4193<br><br><a href="http://www.directenergybusiness.com">www.directenergybusiness.com</a>      | <b>R/C</b><br><br><b>ACTIVE</b>   |
| <b>GDF SUEZ Energy<br/>Resources NA, Inc.</b><br>333 Thornall Street<br>Sixth Floor<br>Edison, NJ 08837                           | (866) 999-8374<br><br><a href="http://www.gdfsuezenergyresources.com">www.gdfsuezenergyresources.com</a> | <b>C/I</b><br><br><b>ACTIVE</b>   |
| <b>GDF Suez Retail Energy<br/>Solutions LLC d/b/a THINK<br/>ENERGY</b><br>333 Thornall St. Sixth Floor<br>Edison, NJ 08819        | 1-866-252-0078<br><br><a href="http://www.mythinkenergy.com">www.mythinkenergy.com</a>                   | <b>R/C/I</b><br><br><b>ACTIVE</b> |
| <b>Glacial Energy of New<br/>Jersey, Inc.</b><br>21 Pine Street, Suite 237<br>Rockaway, NJ 07866                                  | (888) 452-2425<br><br><a href="http://www.glacialenergy.com">www.glacialenergy.com</a>                   | <b>C/I</b><br><br><b>ACTIVE</b>   |
| <b>Global Energy Marketing<br/>LLC</b><br>129 Wentz Avenue<br>Springfield, NJ 07081   | (800) 542-0778<br><br><a href="http://www.globalp.com">www.globalp.com</a>                               | <b>R/C/I</b><br><br><b>ACTIVE</b> |

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| <b>Green Mountain Energy Company</b><br>211 Carnegie Center Drive<br>Princeton, NJ 08540                   | (866) 767-5818<br><a href="http://www.greenmountain.com/commercial-home">www.greenmountain.com/commercial-home</a> | C/I<br><br><b>ACTIVE</b>   |
| <b>Harborside Energy LLC</b><br>101 Hudson Street<br>Suite 2100<br>Jersey City, NJ 07302                   | (877) 940-3835<br><a href="http://www.harborsideenergynj.com">www.harborsideenergynj.com</a>                       | R/C<br><br><b>ACTIVE</b>   |
| <b>Hess Corporation</b><br>1 Hess Plaza<br>Woodbridge, NJ 07095  | (800) 437-7872<br><a href="http://www.hess.com">www.hess.com</a>   | C/I<br><br><b>ACTIVE</b>   |
| <b>HIKO Energy, LLC</b><br>655 Suffern Road<br>Teaneck, NJ 07666   | (888) 264-4908<br><a href="http://www.hikoenergy.com">www.hikoenergy.com</a>                                       | R/C/I<br><br><b>ACTIVE</b> |
| <b>Hudson Energy Services, LLC</b><br>7 Cedar Street<br>Ramsey, New Jersey 07446                           | (877) Hudson 9<br><a href="http://www.hudsonenergyservices.com">www.hudsonenergyservices.com</a>                   | C<br><br><b>ACTIVE</b>     |
| <b>IDT Energy, Inc.</b><br>550 Broad Street<br>Newark, NJ 07102  | (877) 887-6866<br><a href="http://www.idtenergy.com">www.idtenergy.com</a>   | R/C<br><br><b>ACTIVE</b>   |
| <b>Independence Energy Group, LLC</b><br>211 Carnegie Center<br>Princeton, NJ 08540                        | (877) 235-6708<br><a href="http://www.chooseindependence.com">www.chooseindependence.com</a>                       | R/C<br><br><b>ACTIVE</b>   |
| <b>Inspire Energy Holdings LLC</b><br>923 Haddonfield Road<br>3rd Fl. Building B2<br>Cherry Hill, NJ 08002 | (866) 403-2620<br><a href="http://www.inspireenergy.com">www.inspireenergy.com</a>                                 | R/C/I                      |
| <b>Integrays Energy Services, Inc.</b><br>33 Wood Ave, South, Suite 610<br>Iselin, NJ 08830                | (800) 536-0151<br><a href="http://www.integraysenergy.com">www.integraysenergy.com</a>                             | C/I<br><br><b>ACTIVE</b>   |
| <b>Jsynergy, LLC</b><br>445 Central Ave. Suite 204<br>Cedarhurst, NY 11516                                 | (516) 331-2020<br><a href="http://Jsynergyllc.com">Jsynergyllc.com</a>   | R/C/I<br><br><b>ACTIVE</b> |
| <b>Kuehne Chemical Company, Inc.</b><br>86 North Hackensack Avenue<br>South Kearney, NJ 07032              | (973) 589-0700<br><a href="mailto:kuehnechemical@comcast.net">kuehnechemical@comcast.net</a>                       | I                          |

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| <b>Liberty Power Delaware, LLC</b><br>1973 Highway 34, Suite 211<br>Wall, NJ 07719                                    | (866) 769-3799<br><br><a href="http://www.libertypowercorp.com">www.libertypowercorp.com</a>  | C/I<br><br><b>ACTIVE</b>   |
| <b>Liberty Power Holdings, LLC</b><br>1973 Highway 34, Suite 211<br>Wall, NJ 07719                                    | (866) 769-3799<br><br><a href="http://www.libertypowercorp.com">www.libertypowercorp.com</a>  | R/C/I<br><br><b>ACTIVE</b> |
| <b>Linde Energy Services</b><br>575 Mountain Avenue<br>Murray Hill, NJ 07974  | (800) 247-2644<br><br><a href="http://www.linde.com">www.linde.com</a>  | C/I<br><br><b>ACTIVE</b>   |
| <b>Marathon Power LLC</b><br>302 Main Street<br>Paterson, NJ 07505  | ( 888) 779-7255<br><br><a href="http://www.mecny.com">www.mecny.com</a>   | R/C/I<br><br><b>ACTIVE</b> |
| <b>MP2 Energy NJ, LLC</b><br>111 River Street, Suite 1204<br>Hoboken, NJ 07030  | (877) 238-5343<br><br><a href="http://www.mp2energy.com">www.mp2energy.com</a>  | R/C/I<br><br><b>ACTIVE</b> |
| <b>Natures Current, LLC</b><br>95 Fairmount Avenue<br>Philadelphia, Pennsylvania<br>19123                             | (215) 464-6000<br><br><a href="http://www.naturescurrent.com">www.naturescurrent.com</a>  | R/C/I<br><br><b>ACTIVE</b> |
| <b>MPower Energy NJ LLC</b><br>One University Plaza,<br>Suite 507<br>Hackensack, NJ 07601                             | (877) 286-7693<br><br><a href="http://www.mpowerenergy.com">www.mpowerenergy.com</a>  | R/C/I<br><br><b>ACTIVE</b> |
| <b>NATGASCO, Inc. (Supreme Energy, Inc.)</b><br>532 Freeman St.<br>Orange, NJ 07050                                   | (800) 840-4427<br><br><a href="http://www.supremeenergyinc.com">www.supremeenergyinc.com</a>  | R/C/I<br><br><b>ACTIVE</b> |
| <b>New Jersey Gas &amp; Electric</b><br>10 North Park Place<br>Suite 420<br>Morristown, NJ 07960                      | (866) 568-0290<br><br><a href="http://www.njgande.com">www.njgande.com</a>  | R/C/<br><br><b>ACTIVE</b>  |
| <b>NextEra Energy Services New Jersey, LLC</b><br>651 Jernee Mill Road<br>Sayreville, NJ 08872                        | (877) 528-2890 Commercial<br>(800) 882-1276 Residential<br><br><a href="http://www.nexteraenergyservices.com">www.nexteraenergyservices.com</a> | R/C/I<br><br><b>ACTIVE</b> |
| <b>Noble Americas Energy Solutions</b><br>The Mac-Cali Building<br>581 Main Street, 8th Floor<br>Woodbridge, NJ 07095 | (877) 273-6772<br><br><a href="http://www.noblesolutions.com">www.noblesolutions.com</a>  | C/I<br><br><b>ACTIVE</b>   |

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| <b>Nordic Energy Services, LLC</b><br>50 Tice Boulevard, Suite 340<br>Woodcliff Lake, NJ 07677                               | (877) 808-1027<br><br><a href="http://www.nordiceenergy.us.com">www.nordiceenergy.us.com</a>     | R/C/I<br><br>ACTIVE |
| <b>North American Power and Gas, LLC</b><br>222 Ridgedale Avenue<br>Cedar Knolls, NJ 07927                                   | (888) 313-9086<br><br><a href="http://www.napower.com">www.napower.com</a>                       | R/C/I<br><br>ACTIVE |
| <b>North Eastern States, Inc. d/b/a Entrust Energy</b><br>90 Washington Valley Road<br>Bedminster, NJ 07921                  | (888) 535-6340<br><br><a href="http://www.entrustenergy.com">www.entrustenergy.com</a>           | R/C/I<br><br>ACTIVE |
| <b>Oasis Power, LLC d/b/a Oasis Energy</b><br>11152 Westheimer, Suite 901<br>Houston, TX 77042                               | (800)324-3046<br><br><a href="http://www.oasisenergy.com">www.oasisenergy.com</a>                | R/C<br><br>ACTIVE   |
| <b>Palmco Power NJ, LLC</b><br>One Greentree Centre<br>10,000 Lincoln Drive East,<br>Suite 201<br>Marlton, NJ 08053          | (877) 726-5862<br><br><a href="http://www.PalmcoEnergy.com">www.PalmcoEnergy.com</a>             | R/C/I<br><br>ACTIVE |
| <b>Park Power, LLC</b><br>1200 South Church St.<br>Suite 23<br>Mount Laurel, NJ 08054  | (856) 778-0079<br><br><a href="http://www.parkpower.com">www.parkpower.com</a>                   | R/C/I<br><br>ACTIVE |
| <b>Plymouth Rock Energy, LLC</b><br>338 Maitland Avenue<br>Teaneck, NJ 07666   | (855) 32-POWER (76937)<br><br><a href="http://www.plymouthenergy.com">www.plymouthenergy.com</a> | R/C/I<br><br>ACTIVE |
| <b>Power Management Co., LLC b/b/a PMC Lightsavers</b><br>Limited Liability Company<br>1600 Moseley Road<br>Victor, NY 14564 | (585) 249-1360<br><br><a href="http://www.powermanagementco.com">www.powermanagementco.com</a>   | C/I<br><br>ACTIVE   |
| <b>PPL Energy Plus, LLC</b><br>811 Church Road<br>Cherry Hill, NJ 08002  | (800) 281-2000<br><br><a href="http://www.pplenergyplus.com">www.pplenergyplus.com</a>           | C/I<br><br>ACTIVE   |
| <b>PPL EnergyPlus Retail, LLC</b><br>788 Shrewsbury Avenue, Suite 220<br>Tinton Falls, NJ 07724                              | (732) 741-0505 – 2000<br><br><a href="http://www.pplenergyplus.com">www.pplenergyplus.com</a>    | C/I<br><br>ACTIVE   |
| <b>Progressive Energy Consulting, LLC</b>  | (917) 837-7400   | R/C/I               |

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| PO Box 4582<br>Wayne, New Jersey 07474   | <a href="mailto:Progressivenrg@optionline.net">Progressivenrg@optionline.net</a>               | <b>ACTIVE</b>                     |
| <b>Prospect Resources, Inc.</b><br>208 W. State Street<br>Trenton, NJ 08608-1002   | (847) 673-1959<br><br><a href="http://www.prospectresources.com">www.prospectresources.com</a> | <b>C</b><br><br><b>ACTIVE</b>     |
| <b>Public Power &amp; Utility of New Jersey, LLC</b><br>One International Blvd, Suite 400<br>Mahwah, NJ 07495              | (888) 354-4415<br><br><a href="http://www.ppandu.com">www.ppandu.com</a>                       | <b>R/C/I</b><br><br><b>ACTIVE</b> |
| <b>Reliant Energy</b><br>211 Carnegie Center<br>Princeton, NJ 08540  | (877) 297-3795<br>(877) 297-3780<br><a href="http://www.reliant.com">www.reliant.com</a>       | <b>R/C/I</b><br><br><b>ACTIVE</b> |
| <b>ResCom Energy LLC</b><br>18C Wave Crest Ave.<br>Winfield Park, NJ 07036   | (888) 238-4041<br><br><a href="http://rescomenergy.com">http://rescomenergy.com</a>            | <b>R/C/I</b><br><br><b>ACTIVE</b> |
| <b>Residents Energy, LLC</b><br>550 Broad Street<br>Newark, NJ 07102   | (888) 828-7374<br><br><a href="http://www.residentsenergy.com">www.residentsenergy.com</a>     | <b>R/C</b>                        |
| <b>Respond Power LLC</b><br>1001 East Lawn Drive<br>Teaneck, NJ 07666  | (877) 973-7763<br><br><a href="http://www.majorenergy.com">www.majorenergy.com</a>             | <b>R/C/I</b><br><br><b>ACTIVE</b> |
| <b>Save on Energy, LLC</b><br>1101 Red Ventures Drive<br>Fort Mill, SC 29707   | 1 (877)-658-3183<br><br><a href="http://www.saveonenergy.com">www.saveonenergy.com</a>         | <b>R/C</b>                        |
| <b>SFE Energy</b><br>One Gateway Center<br>Suite 2600<br>Newark, NJ 07012  | 1 (877) 316-6344<br><br><a href="http://www.sfeenergy.com">www.sfeenergy.com</a>               | <b>R/C/I</b><br><br><b>ACTIVE</b> |
| <b>S.J. Energy Partners, Inc.</b><br>208 White Horse Pike, Suite 4<br>Barrington, NJ 08007                                 | (800) 695-0666<br><br><a href="http://www.sjnaturalgas.com">www.sjnaturalgas.com</a>           | <b>C</b><br><br><b>ACTIVE</b>     |
| <b>SmartEnergy Holdings, LLC</b><br>100 Overlook Center<br>2nd Floor<br>Princeton, NJ NJ 08540<br>United States of America | (800) 443-4440<br><br><a href="http://www.smartenergy.com">www.smartenergy.com</a>             | <b>R/C/I</b><br><br><b>ACTIVE</b> |
| <b>South Jersey Energy Company</b><br>1 South Jersey Plaza, Route 54<br>Folsom, NJ 08037                                   | (800) 266-6020<br><br><a href="http://www.southjerseyenergy.com">www.southjerseyenergy.com</a> | <b>R/C/I</b><br><br><b>ACTIVE</b> |



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| <b>Spark Energy Gas, LP/<br/>Spark Energy</b><br>2105 City West Blvd.<br>Suite 100<br>Houston, TX 77042                | (713)600-2600<br><br><a href="http://www.sparkenergy.com">www.sparkenergy.com</a>                               | <b>R/C/I</b><br><br><b>ACTIVE</b> |
| <b>Sperian Energy Corp.</b><br>1200 Route 22 East, Suite<br>2000<br>Bridgewater, NJ 08807                              | (888) 682-8082<br><br><a href="http://www.sperianenergy.com">www.sperianenergy.com</a>                          | <b>R/C/I</b><br><br><b>ACTIVE</b> |
| <b>Starion Energy PA Inc.</b><br>101 Warburton Avenue<br>Hawthorne, NJ 07506   | (800) 600-3040<br><br><a href="http://www.starionenergy.com">www.starionenergy.com</a>                          | <b>R/C/I</b><br><br><b>ACTIVE</b> |
| <b>Stream Energy New Jersey,<br/>LLC</b><br>309 Fellowship Rd., Suite 200<br>Mt. Laurel, NJ 08054                      | (877) 369-8150<br><br><a href="http://www.streamenergy.net">www.streamenergy.net</a>                            | <b>R/C</b><br><br><b>ACTIVE</b>   |
| <b>Summit Energy Services,<br/>Inc.</b><br>10350 Ormsby Park Place<br>Suite 400<br>Louisville, KY 40223                | 1 (800) 90-SUMMIT<br><br><a href="http://www.summitenergy.com">www.summitenergy.com</a>                         | <b>C/I</b><br><br><b>ACTIVE</b>   |
| <b>Texas Retail Energy LLC</b><br>Park 80 West Plaza II, Suite<br>200<br>Saddle Brook, NJ 07663<br>Attn: Chris Hendrix | (866) 532-0761<br><br>Texasretailenergy.com   | <b>C/I</b><br><br><b>ACTIVE</b>   |
| <b>TransCanada Power<br/>Marketing Ltd.</b><br>190 Middlesex Essex<br>Turnpike, Suite 200<br>Iselin, NJ 08830          | (877) MEGAWAT<br><br><a href="http://www.transcanada.com/powermarketing">www.transcanada.com/powermarketing</a> | <b>C/I</b><br><br><b>ACTIVE</b>   |
| <b>TriEagle Energy, LP</b><br>90 Washington Valley Rd<br>Bedminster, NJ 07921  | (877) 933-2453<br><br><a href="http://www.trieagleenergy.com">www.trieagleenergy.com</a>                        | <b>R/C/I</b><br><br><b>ACTIVE</b> |
| <b>UGI Energy Services, Inc.<br/>dba UGI Energy Link</b><br>224 Strawbridge Drive<br>Suite 107<br>Moorestown, NJ 08057 | (800) 427-8545<br><br><a href="http://www.ugienergylink.com">www.ugienergylink.com</a>                          | <b>C/I</b><br><br><b>ACTIVE</b>   |
| <b>Verde Energy USA, Inc.</b><br>2001 Route 46<br>Waterview Plaza Suite 301<br>Parsippany, NJ 07054                    | (800) 388-3862<br><br><a href="http://www.lowcostpower.com">www.lowcostpower.com</a>                            | <b>R/C</b><br><br><b>ACTIVE</b>   |

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| <b>Viridian Energy</b><br>2001 Route 46, Waterview<br>Plaza<br>Suite 310<br>Parsippany, NJ 07054      | (866) 663-2508<br><br><a href="http://www.viridian.com">www.viridian.com</a>                 | <b>R/C/I</b><br><br><b>ACTIVE</b> |
| <b>XOOM Energy New Jersey, LLC</b><br>744 Broad Street. 16 <sup>th</sup> Floor<br>Newark, NJ 07102    | (888) 997-8979<br><br><a href="http://www.xoomenergy.com">www.xoomenergy.com</a>             | <b>R/C/I</b><br><br><b>ACTIVE</b> |
| <b>YEP Energy</b><br>89 Headquarters Plaza North<br>#1463<br>Morristown, NJ 07960                     | (855) 363-7736<br><br><a href="http://www.yepenergyNJ.com">www.yepenergyNJ.com</a>           | <b>R/C/I</b><br><br><b>ACTIVE</b> |
| <b>Your Energy Holdings, LLC</b><br>One International Boulevard<br>Suite 400<br>Mahwah, NJ 07495-0400 | (855) 732-2493<br><br><a href="http://www.thisisyourenergy.com">www.thisisyourenergy.com</a> | <b>R/C/I</b><br><br><b>ACTIVE</b> |

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**PSE&G ELECTRIC SERVICE TERRITORY**  
**Last Updated: 12/11/14**

**\*CUSTOMER CLASS - R – RESIDENTIAL C – COMMERCIAL I –INDUSTRIAL**

| <b>Supplier</b>  | <b>Telephone &amp; Web Site</b>  | <b>*Customer Class</b>            |
|--|--|-----------------------------------|
| <b>Abest Power &amp; Gas of NJ, LLC</b><br>202 Smith Street<br>Perth Amboy, NJ 08861                           | (888)987-6937<br><br><a href="http://www.AbestPower.com">www.AbestPower.com</a>                    | <b>R/C/I</b><br><br><b>ACTIVE</b> |
| <b>AEP Energy, Inc. f/k/a BlueStar Energy Services</b><br>309 Fellowship Road, Fl. 2<br>Mount Laurel, NJ 08054 | (866) 258-3782<br><br><a href="http://www.aepenergy.com">www.aepenergy.com</a>                     | <b>R/C/I</b><br><br><b>ACTIVE</b> |
| <b>Alpha Gas and Electric, LLC</b><br>641 5 <sup>th</sup> Street<br>Lakewood, NJ 08701                         | (855) 553-6374<br><br><a href="http://www.alphagasandelectric.com">www.alphagasandelectric.com</a> | <b>R/C</b><br><br><b>ACTIVE</b>   |
| <b>Ambit Northeast, LLC d/b/a Ambit Energy</b><br>103 Carnegie Center<br>Suite 300<br>Princeton, NJ 08540      | 877-282-6284<br><br><a href="http://www.ambitenergy.com">www.ambitenergy.com</a>                   | <b>R/C</b><br><br><b>ACTIVE</b>   |
| <b>American Powernet Management, LP</b><br>437 North Grove St.<br>Berlin, NJ 08009                             | (877) 977-2636<br><br><a href="http://www.americanpowernet.com">www.americanpowernet.com</a>       | <b>C/I</b><br><br><b>ACTIVE</b>   |
| <b>Amerigreen Energy, Inc.</b><br>333Sylvan Avenue<br>Englewood Cliffs, NJ 07632                               | 888-559-4567<br><br><a href="http://www.amerigreen.com">www.amerigreen.com</a>                     | <b>R/C</b><br><br><b>ACTIVE</b>   |
| <b>AP Gas &amp; Electric, (NJ) LLC</b><br>10 North Park Place, Suite 420<br>Morristown, NJ 07960               | (855) 544-4895<br><br><a href="http://www.apgellc.com">www.apgellc.com</a>                         | <b>R/C/I</b><br><br><b>ACTIVE</b> |
| <b>Astral Energy LLC</b><br>16 Tyson Place<br>Bergenfield, NJ 07621  | (888)850-1872<br><br><a href="http://www.AstralEnergyLLC.com">www.AstralEnergyLLC.com</a>          | <b>R/C/I</b><br><br><b>ACTIVE</b> |
| <b>Barclays Capital Services, Inc.</b><br>70 Hudson Street<br>Jersey City, NJ 07302-4585                       | (800) 526-7000<br><br><a href="http://www.barclays.com">www.barclays.com</a>                       | <b>C</b><br><br><b>ACTIVE</b>     |
| <b>BBPC, LLC d/b/a Great Eastern Energy</b>  | (888) 651-4121   | <b>C</b>                          |

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|---|--|-----------------------------------|
| 116 Village Blvd. Suite 200<br>Princeton, NJ 08540  | <a href="http://www.greateasternenergy.com">www.greateasternenergy.com</a>                                 | <b>ACTIVE</b>                     |
| <b>Berkshire Energy Partners, LLC</b><br>9 Berkshire Road<br>Landenberg, PA 19350<br>Attn: Dana A. LeSage, P.E.       | (610) 255-5070<br><br><a href="http://www.berkshireenergypartners.com">www.berkshireenergypartners.com</a> | <b>C/I</b><br><br><b>ACTIVE</b>   |
| <b>Blue Pilot Energy, LLC</b><br>197 State Rte. 18 South<br>Ste. 3000<br>East Brunswick, NJ 08816                     | (800) 451-6356<br><br><a href="http://www.bluepilotenergy.com">www.bluepilotenergy.com</a>                 | <b>R/C</b><br><br><b>ACTIVE</b>   |
| <b>Brick Standard, LLC</b><br>235 Hudson Street Suite 1<br>Hoboken, NJ 07030  | (201)706-8101<br><br><a href="http://www.standardalternative.com">www.standardalternative.com</a>          | <b>C/I</b><br><br><b>ACTIVE</b>   |
| <b>CCES LLC dba Clean Currents Energy Services</b><br>566 Terhune Street<br>Teaneck, NJ 07666                         | (877) 933-2453<br><br><a href="http://www.cleancurrents.com">www.cleancurrents.com</a>                     | <b>R/C</b><br><br><b>ACTIVE</b>   |
| <b>Champion Energy Services, LLC</b><br>1200 Route 22<br>Bridgewater, NJ 08807  | (888) 653-0093<br><br><a href="http://www.championenergyservices.com">www.championenergyservices.com</a>   | <b>R/C/I</b><br><br><b>ACTIVE</b> |
| <b>Choice Energy, LLC</b><br>4257 US Highway 9, Suite 6C<br>Freehold, NJ 07728  | (888) 565-4490<br><br><a href="http://www.4choiceenergy.com">www.4choiceenergy.com</a>                     | <b>R/C</b><br><br><b>ACTIVE</b>   |
| <b>Clearview Electric, Inc.</b><br>1744 Lexington Avenue<br>Pennsauken, NJ 08110                                      | (888) CLR-VIEW<br>(800) 746- 4702<br><a href="http://www.clearviewenergy.com">www.clearviewenergy.com</a>  | <b>R/C/I</b><br><br><b>ACTIVE</b> |
| <b>Commerce Energy, Inc.</b><br>7 Cedar Terrace<br>Ramsey, NJ 07446   | 1-866-587-8674<br><br><a href="http://www.commerceenergy.com">www.commerceenergy.com</a>                   | <b>R/C</b><br><br><b>ACTIVE</b>   |
| <b>Community Energy Inc.</b><br>51 Sandbrook Headquarters<br>Road<br>Stockton, NJ 08559                               | (866)946-3123<br><br><a href="http://www.communityenergyinc.com">www.communityenergyinc.com</a>            | <b>R/C/I</b><br><br><b>ACTIVE</b> |
| <b>ConEdison Solutions</b><br>Cherry Tree Corporate Center<br>535 State Highway<br>Suite 180<br>Cherry Hill, NJ 08002 | (888) 665-0955<br><br><a href="http://www.conedsolutions.com">www.conedsolutions.com</a>                   | <b>C/I</b><br><br><b>ACTIVE</b>   |

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| <b>ConocoPhillips Company</b><br>224 Strawbridge Drive<br>Suite 107<br>Moorestown, NJ 08057                                | (800) 646-4427<br><br><a href="http://www.conocophillips.com">www.conocophillips.com</a>                        | C/I<br><br>ACTIVE   |
| <b>Constellation NewEnergy, Inc.</b><br>900A Lake Street, Suite 2<br>Ramsey, NJ 07446                                      | (888) 635-0827<br><br><a href="http://www.constellation.com">www.constellation.com</a>                          | R/C/I<br><br>ACTIVE |
| <b>Constellation Energy</b><br>900A Lake Street, Suite 2<br>Ramsey, NJ 07446   | (877) 997-9995<br><br><a href="http://www.constellation.com">www.constellation.com</a>                          | R<br><br>ACTIVE     |
| <b>Credit Suisse, (USA) Inc.</b><br>700 College Road East<br>Princeton, NJ 08450   | (212) 538-3124<br><br><a href="http://www.creditsuisse.com">www.creditsuisse.com</a>                            | C<br><br>ACTIVE     |
| <b>Direct Energy Business, LLC</b><br>120 Wood Avenue, Suite 611<br>Iselin, NJ 08830                                       | (888) 925-9115<br><br><a href="http://www.business.directenergy.com/">http://www.business.directenergy.com/</a> | R<br><br>ACTIVE     |
| <b>Direct Energy Business Marketing, LLC (fka Hess Energy Marketing)</b><br>1 Hess Plaza<br>Woodbridge, NJ 07095           | (800) 437-7872<br><br><a href="http://www.business.directenergy.com/">http://www.business.directenergy.com/</a> | C/I<br><br>ACTIVE   |
| <b>Direct Energy Services, LLC</b><br>120 Wood Avenue, Suite 611<br>Iselin, NJ 08830                                       | (888) 925-9115<br><br><a href="http://www.directenergy.com">www.directenergy.com</a>                            | R<br><br>ACTIVE     |
| <b>Direct Energy Small Business, LLC (fka Hess Small Business Services, LLC)</b><br>One Hess Plaza<br>Woodbridge, NJ 07095 | (888) 464-4377<br><br><a href="http://www.business.directenergy.com/">http://www.business.directenergy.com/</a> | C/I<br><br>ACTIVE   |
| <b>Discount Energy Group, LLC</b><br>811 Church Road, Suite 149<br>Cherry Hill, New Jersey<br>08002                        | (800) 282-3331<br><br><a href="http://www.discountenergygroup.com">www.discountenergygroup.com</a>              | R/C<br><br>ACTIVE   |
| <b>DTE Energy Supply, Inc.</b><br>One Gateway Center,<br>Suite 2600<br>Newark, NJ 07102                                    | (877) 332-2450<br><br><a href="http://www.dtesupply.com">www.dtesupply.com</a>                                  | C/I<br><br>ACTIVE   |

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| <b>Energy.me Midwest LLC</b><br>90 Washington Blvd<br>Bedminster, NJ 07921  | (855) 243-7270<br><br><a href="http://www.energy.me">www.energy.me</a>                                   | <b>R/C/I</b><br><br><b>ACTIVE</b> |
| <b>Energy Plus Holdings LLC</b><br>309 Fellowship Road<br>East Gate Center, Suite 200<br>Mt. Laurel, NJ 08054                     | (877) 866-9193<br><br><a href="http://www.energypluscompany.com">www.energypluscompany.com</a>           | <b>R/C</b><br><br><b>ACTIVE</b>   |
| <b>Ethical Electric Benefit Co.<br/>d/b/a Ethical Electric</b><br>100 Overlook Center, 2 <sup>nd</sup> Fl.<br>Princeton, NJ 08540 | (888) 444-9452<br><br><a href="http://www.ethicalelectric.com">www.ethicalelectric.com</a>               | <b>R/C</b><br><br><b>ACTIVE</b>   |
| <b>Energy Service Providers,<br/>Inc., d/b/a New Jersey Gas &amp;<br/>Electric</b><br>1 Bridge Plaza fl. 2<br>Fort Lee, NJ 07024  | (866) 568-0290<br><br><a href="http://www.njgande.com">www.njgande.com</a>                               | <b>R/C</b><br><br><b>ACTIVE</b>   |
| <b>FirstEnergy Solutions</b><br>150 West State Street<br>Trenton, NJ 08608  | (866) 625-7318<br><br><a href="http://www.fes.com">www.fes.com</a>                                       | <b>C/I</b><br><br><b>ACTIVE</b>   |
| <b>Gateway Energy Services<br/>Corp.</b><br>120 Wood Avenue Suite 611<br>Iselin, NJ 08830   | (866)348-4193<br><br><a href="http://www.directenergybusiness.com">www.directenergybusiness.com</a>      | <b>R/C</b><br><br><b>ACTIVE</b>   |
| <b>GDF SUEZ Energy<br/>Resources NA, Inc.</b><br>333 Thornall Street<br>Sixth Floor<br>Edison, NJ 08837                           | (866) 999-8374<br><br><a href="http://www.gdfsuezenergyresources.com">www.gdfsuezenergyresources.com</a> | <b>C/I</b><br><br><b>ACTIVE</b>   |
| <b>GDF Suez Retail Energy<br/>Solutions LLC d/b/a THINK<br/>ENERGY</b><br>333 Thornall St. Sixth Floor<br>Edison, NJ 08819        | 1-866-252-0078<br><br><a href="http://www.mythinkenergy.com">www.mythinkenergy.com</a>                   | <b>R/C/I</b><br><br><b>ACTIVE</b> |
| <b>Glacial Energy of New<br/>Jersey, Inc.</b><br>21 Pine Street, Suite 237<br>Rockaway, NJ 07866                                  | (888) 452-2425<br><br><a href="http://www.glacialenergy.com">www.glacialenergy.com</a>                   | <b>C/I</b><br><br><b>ACTIVE</b>   |
| <b>Global Energy Marketing<br/>LLC</b><br>129 Wentz Avenue<br>Springfield, NJ 07081   | (800) 542-0778<br><br><a href="http://www.globalp.com">www.globalp.com</a>                               | <b>R/C/I</b><br><br><b>ACTIVE</b> |

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| <b>Green Mountain Energy Company</b><br>211 Carnegie Center Drive<br>Princeton, NJ 08540                   | (866) 767-5818<br><a href="http://www.greenmountain.com/commercial-home">www.greenmountain.com/commercial-home</a> | C/I<br><br><b>ACTIVE</b>   |
| <b>Harborside Energy LLC</b><br>101 Hudson Street<br>Suite 2100<br>Jersey City, NJ 07302                   | (877) 940-3835<br><a href="http://www.harborsideenergynj.com">www.harborsideenergynj.com</a>                       | R/C<br><br><b>ACTIVE</b>   |
| <b>Hess Corporation</b><br>1 Hess Plaza<br>Woodbridge, NJ 07095  | (800) 437-7872<br><a href="http://www.hess.com">www.hess.com</a>   | C/I<br><br><b>ACTIVE</b>   |
| <b>HIKO Energy, LLC</b><br>655 Suffern Road<br>Teaneck, NJ 07666   | (888) 264-4908<br><a href="http://www.hikoenergy.com">www.hikoenergy.com</a>                                       | R/C/I<br><br><b>ACTIVE</b> |
| <b>Hudson Energy Services, LLC</b><br>7 Cedar Street<br>Ramsey, New Jersey 07446                           | (877) Hudson 9<br><a href="http://www.hudsonenergyservices.com">www.hudsonenergyservices.com</a>                   | C<br><br><b>ACTIVE</b>     |
| <b>IDT Energy, Inc.</b><br>550 Broad Street<br>Newark, NJ 07102  | (877) 887-6866<br><a href="http://www.idtenergy.com">www.idtenergy.com</a>   | R/C<br><br><b>ACTIVE</b>   |
| <b>Independence Energy Group, LLC</b><br>211 Carnegie Center<br>Princeton, NJ 08540                        | (877) 235-6708<br><a href="http://www.chooseindependence.com">www.chooseindependence.com</a>                       | R/C<br><br><b>ACTIVE</b>   |
| <b>Inspire Energy Holdings LLC</b><br>923 Haddonfield Road<br>3rd Fl. Building B2<br>Cherry Hill, NJ 08002 | (866) 403-2620<br><a href="http://www.inspireenergy.com">www.inspireenergy.com</a>                                 | R/C/I                      |
| <b>Integrays Energy Services, Inc.</b><br>33 Wood Ave, South, Suite 610<br>Iselin, NJ 08830                | (800) 536-0151<br><a href="http://www.integraysenergy.com">www.integraysenergy.com</a>                             | C/I<br><br><b>ACTIVE</b>   |
| <b>Jsynergy, LLC</b><br>445 Central Ave. Suite 204<br>Cedarhurst, NY 11516                                 | (516) 331-2020<br><a href="http://Jsynergyllc.com">Jsynergyllc.com</a>   | R/C/I<br><br><b>ACTIVE</b> |
| <b>Kuehne Chemical Company, Inc.</b><br>86 North Hackensack Avenue<br>South Kearney, NJ 07032              | (973) 589-0700<br><a href="mailto:kuehnechemical@comcast.net">kuehnechemical@comcast.net</a>                       | I                          |

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| <b>Liberty Power Delaware, LLC</b><br>1973 Highway 34, Suite 211<br>Wall, NJ 07719                                    | (866) 769-3799<br><br><a href="http://www.libertypowercorp.com">www.libertypowercorp.com</a>  | C/I<br><br><b>ACTIVE</b>   |
| <b>Liberty Power Holdings, LLC</b><br>1973 Highway 34, Suite 211<br>Wall, NJ 07719                                    | (866) 769-3799<br><br><a href="http://www.libertypowercorp.com">www.libertypowercorp.com</a>  | R/C/I<br><br><b>ACTIVE</b> |
| <b>Linde Energy Services</b><br>575 Mountain Avenue<br>Murray Hill, NJ 07974  | (800) 247-2644<br><br><a href="http://www.linde.com">www.linde.com</a>  | C/I<br><br><b>ACTIVE</b>   |
| <b>Marathon Power LLC</b><br>302 Main Street<br>Paterson, NJ 07505  | ( 888) 779-7255<br><br><a href="http://www.mecny.com">www.mecny.com</a>   | R/C/I<br><br><b>ACTIVE</b> |
| <b>MP2 Energy NJ, LLC</b><br>111 River Street, Suite 1204<br>Hoboken, NJ 07030  | (877) 238-5343<br><br><a href="http://www.mp2energy.com">www.mp2energy.com</a>  | R/C/I<br><br><b>ACTIVE</b> |
| <b>Natures Current, LLC</b><br>95 Fairmount Avenue<br>Philadelphia, Pennsylvania<br>19123                             | (215) 464-6000<br><br><a href="http://www.naturescurrent.com">www.naturescurrent.com</a>  | R/C/I<br><br><b>ACTIVE</b> |
| <b>MPower Energy NJ LLC</b><br>One University Plaza,<br>Suite 507<br>Hackensack, NJ 07601                             | (877) 286-7693<br><br><a href="http://www.mpowerenergy.com">www.mpowerenergy.com</a>  | R/C/I<br><br><b>ACTIVE</b> |
| <b>NATGASCO, Inc. (Supreme Energy, Inc.)</b><br>532 Freeman St.<br>Orange, NJ 07050                                   | (800) 840-4427<br><br><a href="http://www.supremeenergyinc.com">www.supremeenergyinc.com</a>  | R/C/I<br><br><b>ACTIVE</b> |
| <b>New Jersey Gas &amp; Electric</b><br>10 North Park Place<br>Suite 420<br>Morristown, NJ 07960                      | (866) 568-0290<br><br><a href="http://www.njgande.com">www.njgande.com</a>  | R/C/<br><br><b>ACTIVE</b>  |
| <b>NextEra Energy Services New Jersey, LLC</b><br>651 Jernee Mill Road<br>Sayreville, NJ 08872                        | (877) 528-2890 Commercial<br>(800) 882-1276 Residential<br><br><a href="http://www.nexteraenergyservices.com">www.nexteraenergyservices.com</a> | R/C/I<br><br><b>ACTIVE</b> |
| <b>Noble Americas Energy Solutions</b><br>The Mac-Cali Building<br>581 Main Street, 8th Floor<br>Woodbridge, NJ 07095 | (877) 273-6772<br><br><a href="http://www.noblesolutions.com">www.noblesolutions.com</a>  | C/I<br><br><b>ACTIVE</b>   |



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| <b>Nordic Energy Services, LLC</b><br>50 Tice Boulevard, Suite 340<br>Woodcliff Lake, NJ 07677                               | (877) 808-1027<br><br><a href="http://www.nordiceenergy.us.com">www.nordiceenergy.us.com</a>     | R/C/I<br><br>ACTIVE |
| <b>North American Power and Gas, LLC</b><br>222 Ridgedale Avenue<br>Cedar Knolls, NJ 07927                                   | (888) 313-9086<br><br><a href="http://www.napower.com">www.napower.com</a>                       | R/C/I<br><br>ACTIVE |
| <b>North Eastern States, Inc. d/b/a Entrust Energy</b><br>90 Washington Valley Road<br>Bedminster, NJ 07921                  | (888) 535-6340<br><br><a href="http://www.entrustenergy.com">www.entrustenergy.com</a>           | R/C/I<br><br>ACTIVE |
| <b>Oasis Power, LLC d/b/a Oasis Energy</b><br>11152 Westheimer, Suite 901<br>Houston, TX 77042                               | (800)324-3046<br><br><a href="http://www.oasisenergy.com">www.oasisenergy.com</a>                | R/C<br><br>ACTIVE   |
| <b>Palmco Power NJ, LLC</b><br>One Greentree Centre<br>10,000 Lincoln Drive East,<br>Suite 201<br>Marlton, NJ 08053          | (877) 726-5862<br><br><a href="http://www.PalmcoEnergy.com">www.PalmcoEnergy.com</a>             | R/C/I<br><br>ACTIVE |
| <b>Park Power, LLC</b><br>1200 South Church St.<br>Suite 23<br>Mount Laurel, NJ 08054  | (856) 778-0079<br><br><a href="http://www.parkpower.com">www.parkpower.com</a>                   | R/C/I<br><br>ACTIVE |
| <b>Plymouth Rock Energy, LLC</b><br>338 Maitland Avenue<br>Teaneck, NJ 07666   | (855) 32-POWER (76937)<br><br><a href="http://www.plymouthenergy.com">www.plymouthenergy.com</a> | R/C/I<br><br>ACTIVE |
| <b>Power Management Co., LLC b/b/a PMC Lightsavers</b><br>Limited Liability Company<br>1600 Moseley Road<br>Victor, NY 14564 | (585) 249-1360<br><br><a href="http://www.powermanagementco.com">www.powermanagementco.com</a>   | C/I<br><br>ACTIVE   |
| <b>PPL Energy Plus, LLC</b><br>811 Church Road<br>Cherry Hill, NJ 08002  | (800) 281-2000<br><br><a href="http://www.pplenergyplus.com">www.pplenergyplus.com</a>           | C/I<br><br>ACTIVE   |
| <b>PPL EnergyPlus Retail, LLC</b><br>788 Shrewsbury Avenue, Suite 220<br>Tinton Falls, NJ 07724                              | (732) 741-0505 – 2000<br><br><a href="http://www.pplenergyplus.com">www.pplenergyplus.com</a>    | C/I<br><br>ACTIVE   |
| <b>Progressive Energy Consulting, LLC</b>  | (917) 837-7400   | R/C/I               |

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| PO Box 4582<br>Wayne, New Jersey 07474   | <a href="mailto:Progressivenrg@optionline.net">Progressivenrg@optionline.net</a>               | <b>ACTIVE</b>                     |
| <b>Prospect Resources, Inc.</b><br>208 W. State Street<br>Trenton, NJ 08608-1002   | (847) 673-1959<br><br><a href="http://www.prospectresources.com">www.prospectresources.com</a> | <b>C</b><br><br><b>ACTIVE</b>     |
| <b>Public Power &amp; Utility of New Jersey, LLC</b><br>One International Blvd, Suite 400<br>Mahwah, NJ 07495              | (888) 354-4415<br><br><a href="http://www.ppandu.com">www.ppandu.com</a>                       | <b>R/C/I</b><br><br><b>ACTIVE</b> |
| <b>Reliant Energy</b><br>211 Carnegie Center<br>Princeton, NJ 08540  | (877) 297-3795<br>(877) 297-3780<br><a href="http://www.reliant.com">www.reliant.com</a>       | <b>R/C/I</b><br><br><b>ACTIVE</b> |
| <b>ResCom Energy LLC</b><br>18C Wave Crest Ave.<br>Winfield Park, NJ 07036   | (888) 238-4041<br><br><a href="http://rescomenergy.com">http://rescomenergy.com</a>            | <b>R/C/I</b><br><br><b>ACTIVE</b> |
| <b>Residents Energy, LLC</b><br>550 Broad Street<br>Newark, NJ 07102   | (888) 828-7374<br><br><a href="http://www.residentsenergy.com">www.residentsenergy.com</a>     | <b>R/C</b>                        |
| <b>Respond Power LLC</b><br>1001 East Lawn Drive<br>Teaneck, NJ 07666  | (877) 973-7763<br><br><a href="http://www.majorenergy.com">www.majorenergy.com</a>             | <b>R/C/I</b><br><br><b>ACTIVE</b> |
| <b>Save on Energy, LLC</b><br>1101 Red Ventures Drive<br>Fort Mill, SC 29707   | 1 (877)-658-3183<br><br><a href="http://www.saveonenergy.com">www.saveonenergy.com</a>         | <b>R/C</b>                        |
| <b>SFE Energy</b><br>One Gateway Center<br>Suite 2600<br>Newark, NJ 07012  | 1 (877) 316-6344<br><br><a href="http://www.sfeenergy.com">www.sfeenergy.com</a>               | <b>R/C/I</b><br><br><b>ACTIVE</b> |
| <b>S.J. Energy Partners, Inc.</b><br>208 White Horse Pike, Suite 4<br>Barrington, NJ 08007                                 | (800) 695-0666<br><br><a href="http://www.sjnaturalgas.com">www.sjnaturalgas.com</a>           | <b>C</b><br><br><b>ACTIVE</b>     |
| <b>SmartEnergy Holdings, LLC</b><br>100 Overlook Center<br>2nd Floor<br>Princeton, NJ NJ 08540<br>United States of America | (800) 443-4440<br><br><a href="http://www.smartenergy.com">www.smartenergy.com</a>             | <b>R/C/I</b><br><br><b>ACTIVE</b> |
| <b>South Jersey Energy Company</b><br>1 South Jersey Plaza, Route 54<br>Folsom, NJ 08037                                   | (800) 266-6020<br><br><a href="http://www.southjerseyenergy.com">www.southjerseyenergy.com</a> | <b>R/C/I</b><br><br><b>ACTIVE</b> |

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| <b>Spark Energy Gas, LP/<br/>Spark Energy</b><br>2105 City West Blvd.<br>Suite 100<br>Houston, TX 77042                | (713)600-2600<br><br><a href="http://www.sparkenergy.com">www.sparkenergy.com</a>                               | <b>R/C/I</b><br><br><b>ACTIVE</b> |
| <b>Sperian Energy Corp.</b><br>1200 Route 22 East, Suite<br>2000<br>Bridgewater, NJ 08807                              | (888) 682-8082<br><br><a href="http://www.sperianenergy.com">www.sperianenergy.com</a>                          | <b>R/C/I</b><br><br><b>ACTIVE</b> |
| <b>Starion Energy PA Inc.</b><br>101 Warburton Avenue<br>Hawthorne, NJ 07506   | (800) 600-3040<br><br><a href="http://www.starionenergy.com">www.starionenergy.com</a>                          | <b>R/C/I</b><br><br><b>ACTIVE</b> |
| <b>Stream Energy New Jersey,<br/>LLC</b><br>309 Fellowship Rd., Suite 200<br>Mt. Laurel, NJ 08054                      | (877) 369-8150<br><br><a href="http://www.streamenergy.net">www.streamenergy.net</a>                            | <b>R/C</b><br><br><b>ACTIVE</b>   |
| <b>Summit Energy Services,<br/>Inc.</b><br>10350 Ormsby Park Place<br>Suite 400<br>Louisville, KY 40223                | 1 (800) 90-SUMMIT<br><br><a href="http://www.summitenergy.com">www.summitenergy.com</a>                         | <b>C/I</b><br><br><b>ACTIVE</b>   |
| <b>Texas Retail Energy LLC</b><br>Park 80 West Plaza II, Suite<br>200<br>Saddle Brook, NJ 07663<br>Attn: Chris Hendrix | (866) 532-0761<br><br>Texasretailenergy.com   | <b>C/I</b><br><br><b>ACTIVE</b>   |
| <b>TransCanada Power<br/>Marketing Ltd.</b><br>190 Middlesex Essex<br>Turnpike, Suite 200<br>Iselin, NJ 08830          | (877) MEGAWAT<br><br><a href="http://www.transcanada.com/powermarketing">www.transcanada.com/powermarketing</a> | <b>C/I</b><br><br><b>ACTIVE</b>   |
| <b>TriEagle Energy, LP</b><br>90 Washington Valley Rd<br>Bedminster, NJ 07921  | (877) 933-2453<br><br><a href="http://www.trieagleenergy.com">www.trieagleenergy.com</a>                        | <b>R/C/I</b><br><br><b>ACTIVE</b> |
| <b>UGI Energy Services, Inc.<br/>dba UGI Energy Link</b><br>224 Strawbridge Drive<br>Suite 107<br>Moorestown, NJ 08057 | (800) 427-8545<br><br><a href="http://www.ugienergylink.com">www.ugienergylink.com</a>                          | <b>C/I</b><br><br><b>ACTIVE</b>   |
| <b>Verde Energy USA, Inc.</b><br>2001 Route 46<br>Waterview Plaza Suite 301<br>Parsippany, NJ 07054                    | (800) 388-3862<br><br><a href="http://www.lowcostpower.com">www.lowcostpower.com</a>                            | <b>R/C</b><br><br><b>ACTIVE</b>   |

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| <b>Viridian Energy</b><br>2001 Route 46, Waterview<br>Plaza<br>Suite 310<br>Parsippany, NJ 07054      | (866) 663-2508<br><br><a href="http://www.viridian.com">www.viridian.com</a>                 | <b>R/C/I</b><br><br><b>ACTIVE</b> |
| <b>XOOM Energy New Jersey, LLC</b><br>744 Broad Street. 16 <sup>th</sup> Floor<br>Newark, NJ 07102    | (888) 997-8979<br><br><a href="http://www.xoomenergy.com">www.xoomenergy.com</a>             | <b>R/C/I</b><br><br><b>ACTIVE</b> |
| <b>YEP Energy</b><br>89 Headquarters Plaza North<br>#1463<br>Morristown, NJ 07960                     | (855) 363-7736<br><br><a href="http://www.yepenergyNJ.com">www.yepenergyNJ.com</a>           | <b>R/C/I</b><br><br><b>ACTIVE</b> |
| <b>Your Energy Holdings, LLC</b><br>One International Boulevard<br>Suite 400<br>Mahwah, NJ 07495-0400 | (855) 732-2493<br><br><a href="http://www.thisisyourenergy.com">www.thisisyourenergy.com</a> | <b>R/C/I</b><br><br><b>ACTIVE</b> |

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## **APPENDIX B**

### **Equipment Inventory**



Cost of Electricity:

|         |        |
|---------|--------|
| \$0.107 | \$/kWh |
| \$6.74  | \$/kW  |

| EXISTING CONDITIONS |  |  |  |  |  |  |                                       |   |  |   |                         | Retrofit |
|---------------------|--|--|--|--|--|--|---------------------------------------|---|--|---|-------------------------|----------|
| Field Code          | Area Description<br>Unique description of the location - Room number/Room name: Floor number (if applicable) | Usage<br>Describe Usage Type using Operating Hours | No. of Fixtures<br>No. of fixtures before the retrofit | Standard Fixture Code<br>Lighting Fixture Code | Fixture Code<br>Code from Table of Standard Fixture Wattages | Watts per Fixture<br>Value from Table of Standard Fixture Wattages | kW/Space<br>(Watts/Fixt) * (Fixt No.) | Exist Control<br>Pre-inst. control device | Annual Hours<br>Estimated annual hours for the usage group | Annual kWh<br>(kW/space) * (Annual Hours) | Retrofit control device | Notes    |
| 262                 | Main Lobby Area  | Multi Purpose/Court                                | 24   | DC 36 P CF 3                                   | CFT36/3  | 112  | 2.69                                  | Breaker                                   | 520  | 1,398                                     | None                    |          |
| 262                 | Main Lobby Area  | Multi Purpose/Court                                | 6  | DC 36 P CF 3                                   | CFT36/3  | 112  | 0.67                                  | Breaker                                   | 520  | 349                                       | None                    |          |
| 262                 | Main Lobby Area  | Multi Purpose/Court                                | 4  | DC 36 P CF 3                                   | CFT36/3  | 112  | 0.45                                  | Breaker                                   | 520  | 233                                       | None                    |          |
| 262                 | Main Lobby Area  | Multi Purpose/Court                                | 18   | DC 36 P CF 3                                   | CFT36/3  | 112  | 2.02                                  | Breaker                                   | 520  | 1,048                                     | None                    |          |
| 218LED              | Hallways   | Hallways   | 6  | W 32 C F 3 (ELE)                               | F43ILL/2   | 90   | 0.54                                  | Breaker                                   | 2280   | 1,231                                     | None                    |          |
| 168                 | Hallways   | Hallways   | 24   | W 40 C F 2 (MAG)                               | F42SS  | 94   | 2.26                                  | Breaker                                   | 2280   | 5,144                                     | None                    |          |
| 168                 | Hallways   | Hallways   | 1  | W 40 C F 2 (MAG)                               | F42SS  | 94   | 0.09                                  | Breaker                                   | 2280   | 214                                       | None                    |          |
| 102                 | Concession Area  | Multi Purpose/Court                                | 21   | O CF 26  | CFQ26/1-L  | 27   | 0.57                                  | Breaker                                   | 520  | 295                                       | None                    |          |
| 262                 | Skate Rental   | Storage Areas                                      | 6  | DC 36 P CF 3                                   | CFT36/3  | 112  | 0.67                                  | SW  | 1000   | 672                                       | None                    |          |
| 218LED              | Front Reception Desk   | Multi Purpose/Court                                | 10   | W 32 C F 3 (ELE)                               | F43ILL/2   | 90   | 0.90                                  | SW  | 520  | 468                                       | None                    |          |
| 262                 | Large Vestibule  | Hallways   | 6  | DC 36 P CF 3                                   | CFT36/3  | 112  | 0.67                                  | Breaker                                   | 2280   | 1,532                                     | None                    |          |
| 218LED              | Offices  | Offices  | 8  | W 32 C F 3 (ELE)                               | F43ILL/2   | 90   | 0.72                                  | SW  | 2400   | 1,728                                     | OCC                     |          |
| 262                 | Kids' Area   | Multi Purpose/Court                                | 6  | DC 36 P CF 3                                   | CFT36/3  | 112  | 0.67                                  | SW  | 520  | 349                                       | None                    |          |
| 218LED              | Kitchen  | Break/Lunch Rooms                                  | 13   | W 32 C F 3 (ELE)                               | F43ILL/2   | 90   | 1.17                                  | SW  | 3102.5   | 3,630                                     | None                    |          |
| 218LED              | Kitchen  | Break/Lunch Rooms                                  | 3  | W 32 C F 3 (ELE)                               | F43ILL/2   | 90   | 0.27                                  | SW  | 3102.5   | 838                                       | None                    |          |
| 218LED              | Offices  | Offices  | 2  | W 32 C F 3 (ELE)                               | F43ILL/2   | 90   | 0.18                                  | SW  | 2400   | 432                                       | OCC                     |          |
| 263                 | 2014 Skating Rink  | Skating Rink                                       | 27   | Pool MH1000 Fixt                               | MH1000/1   | 1080   | 29.16                                 | Breaker                                   | 3500   | 102,060                                   | None                    |          |
| 216                 | 2014 Skating Rink  | Skating Rink                                       | 4  | High Bay MH 750                                | MH750/1  | 850  | 3.40                                  | Breaker                                   | 3500   | 11,900                                    | None                    |          |
| 216                 | 2014 Skating Rink  | Skating Rink                                       | 14   | High Bay MH 750                                | MH750/1  | 850  | 11.90                                 | Breaker                                   | 3500   | 41,650                                    | None                    |          |
| 218LED              | Upper Boxes  | Offices  | 4  | W 32 C F 3 (ELE)                               | F43ILL/2   | 90   | 0.36                                  | SW  | 2400   | 864                                       | OCC                     |          |
| 218LED              | 202 Locker Room  | Locker   | 2  | W 32 C F 3 (ELE)                               | F43ILL/2   | 90   | 0.18                                  | SW  | 2800   | 504                                       | OCC                     |          |
| 90                  | 202 Locker Room  | Locker   | 1  | X CF 7.0                                       | ECF7/1   | 10   | 0.01                                  | SW  | 2800   | 28  | OCC                     |          |
| 218LED              | 203 Locker Room  | Locker   | 2  | W 32 C F 3 (ELE)                               | F43ILL/2   | 90   | 0.18                                  | SW  | 2800   | 504                                       | OCC                     |          |
| 232                 | 203 Locker Room  | Locker   | 2  | R 60 C 1 1                                     | I60/1  | 60   | 0.12                                  | SW  | 2800   | 336                                       | OCC                     |          |
| 218LED              | 201 Locker Room  | Locker   | 2  | W 32 C F 3 (ELE)                               | F43ILL/2   | 90   | 0.18                                  | SW  | 2800   | 504                                       | OCC                     |          |
| 232                 | 201 Locker Room  | Locker   | 2  | R 60 C 1 1                                     | I60/1  | 60   | 0.12                                  | SW  | 2800   | 336                                       | OCC                     |          |
| 228                 | Mens Room  | Restroom w/ OCC                                    | 8  | W60CF1   | F81EL  | 60   | 0.48                                  | OCC                                       | 1000   | 480                                       | None                    |          |
| 228                 | Ladies Room  | Restroom w/ OCC                                    | 8  | W60CF1   | F81EL  | 60   | 0.48                                  | OCC                                       | 1000   | 480                                       | None                    |          |
| 263                 | 1958 Skating Rink  | Skating Rink                                       | 44   | Pool MH1000 Fixt                               | MH1000/1   | 1080   | 47.52                                 | Breaker                                   | 3500   | 166,320                                   | None                    |          |
| 262                 | 1958 Skating Rink  | Skating Rink                                       | 33   | DC 36 P CF 3                                   | CFT36/3  | 112  | 3.70                                  | Breaker                                   | 3500   | 12,936                                    | None                    |          |
| 263                 | 1958 Skating Rink  | Skating Rink                                       | 40   | Pool MH1000 Fixt                               | MH1000/1   | 1080   | 43.20                                 | Breaker                                   | 3500   | 151,200                                   | None                    |          |
| 218LED              | 1958 Skating Rink Entrance Vestibule   | Hallways   | 12   | W 32 C F 3 (ELE)                               | F43ILL/2   | 90   | 1.08                                  | Breaker                                   | 2280   | 2,462                                     | None                    |          |
| 218LED              | Box Rooms  | Offices  | 8  | W 32 C F 3 (ELE)                               | F43ILL/2   | 90   | 0.72                                  | SW  | 2400   | 1,728                                     | OCC                     |          |
| 218LED              | Locker Room 101  | Locker   | 11   | W 32 C F 3 (ELE)                               | F43ILL/2   | 90   | 0.99                                  | SW  | 2800   | 2,772                                     | OCC                     |          |
| 218LED              | Locker Room 102  | Locker   | 11   | W 32 C F 3 (ELE)                               | F43ILL/2   | 90   | 0.99                                  | SW  | 2800   | 2,772                                     | OCC                     |          |
| 218LED              | Locker Room 103  | Locker   | 11   | W 32 C F 3 (ELE)                               | F43ILL/2   | 90   | 0.99                                  | SW  | 2800   | 2,772                                     | OCC                     |          |
| 218LED              | Locker Room 104  | Locker   | 11   | W 32 C F 3 (ELE)                               | F43ILL/2   | 90   | 0.99                                  | SW  | 2800   | 2,772                                     | OCC                     |          |
| 168                 | Storage Rm   | Storage Areas                                      | 1  | W 40 C F 2 (MAG)                               | F42SS  | 94   | 0.09                                  | SW  | 1000   | 94  | None                    |          |
| 168                 | Storage Rm   | Storage Areas                                      | 1  | W 40 C F 2 (MAG)                               | F42SS  | 94   | 0.09                                  | SW  | 1000   | 94  | None                    |          |
| 168                 | Storage Rm   | Storage Areas                                      | 1  | W 40 C F 2 (MAG)                               | F42SS  | 94   | 0.09                                  | SW  | 1000   | 94  | None                    |          |
| 168                 | Storage Rm   | Storage Areas                                      | 1  | W 40 C F 2 (MAG)                               | F42SS  | 94   | 0.09                                  | SW  | 1000   | 94  | None                    |          |
| 168                 | Miscellaneous locked room  | Storage Areas                                      | 1  | W 40 C F 2 (MAG)                               | F42SS  | 94   | 0.09                                  | SW  | 1000   | 94  | None                    |          |
| 168                 | Miscellaneous locked room  | Storage Areas                                      | 1  | W 40 C F 2 (MAG)                               | F42SS  | 94   | 0.09                                  | SW  | 1000   | 94  | None                    |          |
| 168                 | Miscellaneous locked room  | Storage Areas                                      | 1  | W 40 C F 2 (MAG)                               | F42SS  | 94   | 0.09                                  | SW  | 1000   | 94  | None                    |          |
| 168                 | Miscellaneous locked room  | Storage Areas                                      | 1  | W 40 C F 2 (MAG)                               | F42SS  | 94   | 0.09                                  | SW  | 1000   | 94  | None                    |          |
| 168                 | Back area  | Storage Areas                                      | 7  | W 40 C F 2 (MAG)                               | F42SS  | 94   | 0.66                                  | SW  | 1000   | 658                                       | None                    |          |
| 168                 | Refrigeration Room   | Mechanical Room                                    | 8  | W 40 C F 2 (MAG)                               | F42SS  | 94   | 0.75                                  | SW  | 1000   | 752                                       | None                    |          |
| 168                 | Back Mens Rm   | Restroom w/ OCC                                    | 4  | W 40 C F 2 (MAG)                               | F42SS  | 94   | 0.38                                  | OCC                                       | 1000   | 376                                       | None                    |          |
| 218LED              | Staff Room   | Offices  | 5  | W 32 C F 3 (ELE)                               | F43ILL/2   | 90   | 0.45                                  | SW  | 2400   | 1,080                                     | OCC                     |          |
| 168                 | Staff Room   | Offices  | 2  | W 40 C F 2 (MAG)                               | F42SS  | 94   | 0.19                                  | SW  | 2400   | 451                                       | OCC                     |          |
| 168                 | Rear Vestibule   | Hallways   | 1  | W 40 C F 2 (MAG)                               | F42SS  | 94   | 0.09                                  | Breaker                                   | 2280   | 214                                       | None                    |          |
| 168                 | Rear Vestibule   | Hallways   | 1  | W 40 C F 2 (MAG)                               | F42SS  | 94   | 0.09                                  | Breaker                                   | 2280   | 214                                       | None                    |          |
| 168                 | Back area Storage  | Storage Areas                                      | 5  | W 40 C F 2 (MAG)                               | F42SS  | 94   | 0.47                                  | SW  | 1000   | 470                                       | None                    |          |
| 218LED              | Ladies Room  | Restroom w/ OCC                                    | 5  | W 32 C F 3 (ELE)                               | F43ILL/2   | 90   | 0.45                                  | OCC                                       | 1000   | 450                                       | None                    |          |
| 218LED              | Ladies Locker  | Locker   | 5  | W 32 C F 3 (ELE)                               | F43ILL/2   | 90   | 0.45                                  | SW  | 2800   | 1,260                                     | None                    |          |
| 185LED              | Rear Mechanical Room   | Mechanical Room                                    | 24   | T 40 R F 4 (ELE)                               | F44SE  | 172  | 4.13                                  | SW  | 1000   | 4,128                                     | None                    |          |
| 261LED              | Exterior Lights  | Outdoor Lighting                                   | 8  | PAR 38 SP                                      | H100/1   | 100  | 0.80                                  | Breaker                                   | 4368   | 3,494                                     | PHC                     |          |
| 69                  | Exterior Lights  | Outdoor Lighting                                   | 16   | 175 MH GROUND                                  | MH175/1  | 215  | 3.44                                  | Breaker                                   | 4368   | 15,026                                    | PHC                     |          |
| 69                  | Exterior Lights  | Outdoor Lighting                                   | 4  | 175 MH GROUND                                  | MH175/1  | 215  | 0.86                                  | Breaker                                   | 4368   | 3,756                                     | PHC                     |          |
| 227LED              | Exterior Lights  | Outdoor Lighting                                   | 2  | 70 W MH Wall Pack                              | MH70/1   | 95   | 0.19                                  | Breaker                                   | 4368   | 830                                       | PHC                     |          |
| 227LED              | Exterior Lights  | Outdoor Lighting                                   | 3  | 70 W MH Wall Pack                              | MH70/1   | 95   | 0.29                                  | Breaker                                   | 4368   | 1,245                                     | PHC                     |          |
| 227LED              | Exterior Lights  | Outdoor Lighting                                   | 12   | 70 W MH Wall Pack                              | MH70/1   | 95   | 1.14                                  | Breaker                                   | 4368   | 4,980                                     | PHC                     |          |
| 145LED              | Exterior Lights  | Outdoor Lighting                                   | 22   | HPS 150 POLE                                   | HPS150/1   | 188  | 4.14                                  | Breaker                                   | 4368   | 18,066                                    | PHC                     |          |
| <b>Total</b>        |  |  | <b>557</b>   |  |  |  | <b>181.00</b>                         |   |  | <b>583,145</b>                            |                         |          |

## **APPENDIX C**

### **ECM Calculations**



| Utility Costs |                | Yearly Usage | Metric Ton Carbon Dioxide Equivalent | Building Area | Annual Utility Cost |             |          |
|---------------|----------------|--------------|--------------------------------------|---------------|---------------------|-------------|----------|
| \$ 0.151      | \$/kWh blended |              | 0.000420205                          | 104,695       | Electric            | Natural Gas | Fuel Oil |
| \$ 0.143      | \$/kWh supply  | 3,764,565    | 0.000420205                          |               | \$ 566,631          | \$ 94,104   |          |
| \$ 3.54       | \$/kW          | 828.4        |                                      |               |                     |             |          |
| \$ 0.78       | \$/Therm       | 121,158      | 0.00533471                           |               |                     |             |          |
| \$ 9.63       | \$/kgals       | 90           |                                      |               |                     |             |          |
|               | \$/Gal         |              |                                      |               |                     |             |          |

**Richard J. Codey Arena**

| Recommend?<br>Y or N                                  | Item   | Savings  |             |                |               |            | Cost         | Simple Payback   | Life Expectancy   | Equivalent CO <sub>2</sub> (Metric tons) | NJ Smart Start Incentives | Direct Install Eligible (Y/N) | Payback w/ Incentives | Simple Projected Lifetime Savings |            |            |                  |               | ROI           | NPV              | IRR        |                  |              |
|---|--------|--|-------------|----------------|---------------|------------|--------------|------------------|-------------------|--|---------------------------|-------------------------------|-----------------------|-----------------------------------|------------|------------|------------------|---------------|---------------|------------------|------------|------------------|--------------|
|   |        | kW   | kWh         | therms         | No. 2 Oil gal | Water kgal |              |                  |                   |  |                           |                               |                       | \$                                | kW         | kWh        | therms           | kgal/yr       |               |                  |            | \$               |              |
| Y   | ECM-1  | Door Sweeps and Seals                                    | 0.0         | 0              | 301           | 0          | 0            | 234              | \$ 1,613          | 6.9                                      | 15.0                      | 1.6                           |                       | N                                 | 6.9        | 0.0        | 0                | 4,519         | 0             | \$ 3,511         | 1.2        | \$1,181          | 11.8%        |
| Y   | ECM-2  | Install Premium Motors and VFDs on Pumps                 | 26.3        | 46,320         | 0             | 0          | 0            | 7,740            | \$ 47,212         | 6.1                                      | 15.0                      | 19.5                          | \$ 4,050              | N                                 | 5.6        | 394.2      | 694,803          | 0             | 0             | \$121,661        | 1.6        | \$49,239         | 16.0%        |
| Y   | ECM-3  | Re-Program Temperature Controls to Include Night Setback | 0.0         | 145,453        | 2,712         | 0          | 0            | 24,071           | \$ 21,309         | 0.9                                      | 15.0                      | 75.6                          |                       | N                                 | 0.9        | 0.0        | 2,181,789        | 40,681        | 0             | \$361,059        | 15.9       | \$266,044        | 113.0%       |
| Y   | ECM-4  | Install Kitchen Hood Controller                          | 0.0         | 9,427          | 2,739         | 0          | 0            | 3,552            | \$ 30,787         | 8.7                                      | 15.0                      | 18.6                          |                       | N                                 | 8.7        | 0.0        | 141,408          | 41,090        | 0             | \$ 53,280        | 0.7        | \$11,616         | 7.8%         |
| Y   | ECM-5  | Install Walk-In Cooler / Freezer Controls                | 0.0         | 4,571          | 0             | 0          | 0            | 690              | \$ 41,250         | 59.8                                     | 10.0                      | 1.9                           | \$ 100                | N                                 | 59.6       | 0.0        | 45,710           | 0             | 0             | \$ 6,902         | (0.8)      | (\$35,262)       | -23.8%       |
| Y   | ECM-6  | Vending Machine Controls                                 | 0.0         | 8,780          | 0             | 0          | 0            | 1,326            | \$ 1,120          | 0.8                                      | 10.0                      | 3.7                           |                       | N                                 | 0.8        | 0.0        | 87,795           | 0             | 0             | \$ 13,257        | 10.8       | \$10,188         | 118.3%       |
| Y   | ECM-7  | Install Low Flow Plumbing Fixtures                       | 0.0         | 0              | 246           | 0          | 1,100        | 10,783           | \$ 118,655        | 11.0                                     | 25.0                      | 1.3                           |                       | N                                 | 11.0       | 0.0        | 0                | 6,157         | 27,496        | \$269,569        | 1.3        | \$69,107         | 7.6%         |
| N   | ECM-L1 | Lighting Replacements / Upgrades                         | 25.4        | 73,794         | 0             | 0          | 0            | 9,947            | \$ 99,709         | 10.0                                     | 10.0                      | 31.0                          | \$ 13,415             | N                                 | 8.7        | 254.0      | 737,940          | 0             | 0             | \$122,219        | 0.2        | (\$1,444)        | 2.7%         |
| N   | ECM-L2 | Install Lighting Controls (Add Occupancy Sensors)        | 0.0         | 14,314         | 0             | 0          | 0            | 1,532            | \$ 2,052          | 1.3                                      | 10.0                      | 6.0                           | \$ 320                | N                                 | 1.1        | 0.0        | 143,140          | 0             | 0             | \$ 21,614        | 9.5        | \$11,336         | 88.3%        |
| Y   | ECM-L3 | Lighting Replacements with Controls (Occupancy Sensors)  | 25.4        | 81,653         | 0             | 0          | 0            | 10,788           | \$ 101,761        | 9.4                                      | 10.0                      | 34.3                          | \$ 13,735             | N                                 | 8.2        | 254.0      | 816,530          | 0             | 0             | \$134,086        | 0.3        | \$3,998          | 3.9%         |
| <b>Total (Not Including ECMs L1, L2)</b>              |        |  | <b>51.7</b> | <b>296,203</b> | <b>5,999</b>  | <b>0</b>   | <b>1,100</b> | <b>\$ 59,184</b> | <b>\$ 363,708</b> | <b>6.1</b>                               | <b>10.5</b>               | <b>158</b>                    | <b>\$ 17,885</b>      |                                   | <b>5.8</b> | <b>648</b> | <b>3,968,034</b> | <b>92,447</b> | <b>27,496</b> | <b>\$963,325</b> | <b>1.6</b> | <b>\$159,024</b> | <b>11.2%</b> |
| <b>Recommended Measures (highlighted green above)</b> |        |  | <b>51.7</b> | <b>296,203</b> | <b>5,999</b>  | <b>0</b>   | <b>1,100</b> | <b>\$ 59,184</b> | <b>\$ 363,708</b> | <b>6.1</b>                               | <b>10.5</b>               | <b>156</b>                    | <b>\$ 17,885</b>      | <b>0</b>                          | <b>5.8</b> | <b>648</b> | <b>3,968,034</b> | <b>92,447</b> | <b>27,496</b> | <b>\$963,325</b> | <b>1.6</b> | <b>\$159,024</b> | <b>11.2%</b> |
| <b>% of Existing</b>                                  |        |  | <b>6%</b>   | <b>7.87%</b>   | <b>4.95%</b>  | <b>0</b>   | <b>0</b>     |                  |                   |  |                           |                               |                       |                                   |            |            |                  |               |               |                  |            |                  |              |

| Temp  | Enthalpy h (Btu/lb) | Bin Hours | City: Newark, NJ    |                |                |                |                |
|-------|---------------------|-----------|---------------------|----------------|----------------|----------------|----------------|
|       |                     |           | Occupied Hours/Week |                |                |                |                |
|       |                     |           | 70                  | 70             | 70             | 70             | 50             |
|       |                     |           | Building            | Auditorium     | Gymnasium      | Library        | Classrooms     |
|       |                     |           | Operating Hours     | Occupied Hours | Occupied Hours | Occupied Hours | Occupied Hours |
| 102.5 |                     |           |                     |                |                |                |                |
| 97.5  | 35.4                | 6         | 3                   | 3              | 3              | 3              | 2              |
| 92.5  | 37.4                | 31        | 13                  | 13             | 13             | 13             | 9              |
| 87.5  | 35.0                | 131       | 55                  | 55             | 55             | 55             | 39             |
| 82.5  | 33.0                | 500       | 208                 | 208            | 208            | 208            | 149            |
| 77.5  | 31.5                | 620       | 258                 | 258            | 258            | 258            | 185            |
| 72.5  | 29.9                | 664       | 277                 | 277            | 277            | 277            | 198            |
| 67.5  | 27.2                | 854       | 356                 | 356            | 356            | 356            | 254            |
| 62.5  | 24.0                | 927       | 386                 | 386            | 386            | 386            | 276            |
| 57.5  | 20.3                | 600       | 250                 | 250            | 250            | 250            | 179            |
| 52.5  | 18.2                | 730       | 304                 | 304            | 304            | 304            | 217            |
| 47.5  | 16.0                | 491       | 205                 | 205            | 205            | 205            | 146            |
| 42.5  | 14.5                | 656       | 273                 | 273            | 273            | 273            | 195            |
| 37.5  | 12.5                | 1,023     | 426                 | 426            | 426            | 426            | 304            |
| 32.5  | 10.5                | 734       | 306                 | 306            | 306            | 306            | 218            |
| 27.5  | 8.7                 | 334       | 139                 | 139            | 139            | 139            | 99             |
| 22.5  | 7.0                 | 252       | 105                 | 105            | 105            | 105            | 75             |
| 17.5  | 5.4                 | 125       | 52                  | 52             | 52             | 52             | 37             |
| 12.5  | 3.7                 | 47        | 20                  | 20             | 20             | 20             | 14             |
| 7.5   | 2.1                 | 34        | 14                  | 14             | 14             | 14             | 10             |
| 2.5   | 1.3                 | 1         | 0                   | 0              | 0              | 0              | 0              |
| -2.5  |                     |           |                     |                |                |                |                |
| -7.5  |                     |           |                     |                |                |                |                |

| Multipliers |       |
|-------------|-------|
| Material:   | 1.027 |
| Labor:      | 1.246 |
| Equipment:  | 1.124 |

|                           |     |
|---------------------------|-----|
| Heating System Efficiency | 80% |
| Cooling Eff (kW/ton)      | 1.2 |

| Heating      |           |
|--------------|-----------|
| Hours        | 4,427 Hrs |
| Weighted Avg | 40 F      |
| Avg          | 28 F      |

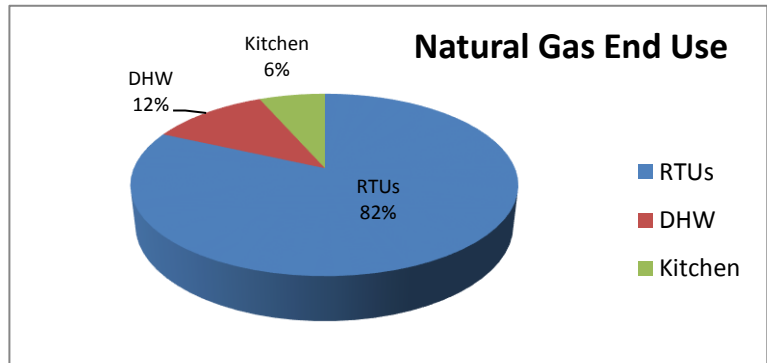
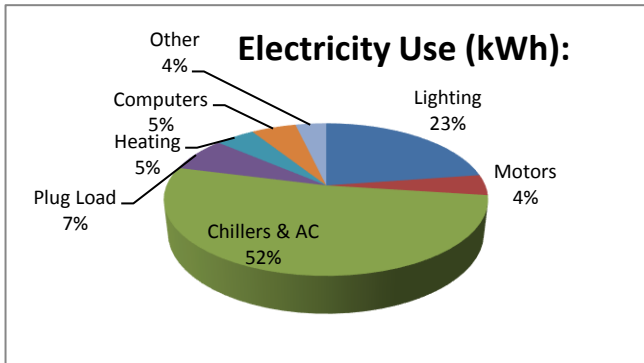
| Cooling      |           |
|--------------|-----------|
| Hours        | 4,333 Hrs |
| Weighted Avg | 68 F      |
| Avg          | 78 F      |

Essex County  
 CHA Project Number: 29142  
 Richard J. Codey Arena

| Utility End Use Analysis  |               |                                |
|---------------------------|---------------|--------------------------------|
| Electricity Use (kWh):    |               | Notes/Comments:                |
| 3,764,565                 | Total         | Based on utility analysis      |
| 855,000                   | Lighting      | From Lighting Calculations     |
| 163,450                   | Motors        | Estimated                      |
| 1,955,000                 | Chillers & AC | Estimated                      |
| 275,000                   | Plug Load     | Estimated                      |
| 177,100                   | Heating       | Estimated                      |
| 201,000                   | Computers     | Estimated                      |
| 138,015                   | Other         | Remaining                      |
| Natural Gas Use (Therms): |               | Notes/Comments:                |
| 121,158                   | Total         | Based on utility analysis      |
| 112,158                   | RTUs          | Therms/SF x Square Feet Served |
| 16,000                    | DHW           | Based on utility analysis      |
| 9,000                     | Kitchen       | Based on utility analysis      |

0.227117874  
 0.043418031  
 0.519316309  
 0.073049609  
 0.047043948  
 0.053392623  
 0.036661606

0.925716833  
 0.132058964  
 0.074283167



**Essex County**  
**CHA Project Number: 29142**  
**Richard J. Codey Arena**

**ECM-1: Install Door Seals**

Description: This ECM evaluates the thermal and electrical savings associate with adding door seals and sweeps to prevent infiltration of cold (hot) outdoor air.

|                               |      |                                 |      |        |                         |      |          |
|-------------------------------|------|---------------------------------|------|--------|-------------------------|------|----------|
| Heating System Efficiency     | 80%  | Ex Occupied Clng Temp.          | 72   | *F     | Ex Occupied Htg Temp.   | 72   | *F       |
| Cooling System Efficiency     | 0.00 | Ex Unoccupied Clng Temp.        | 72   | *F     | Ex Unoccupied Htg Temp. | 72   | *F       |
| Linear Feet of Door Edge      | 70   | Cooling Occ Enthalpy Setpoint   | 27.5 | Btu/lb | Electricity             | 0.15 | \$/kWh   |
| Existing Infiltration Factor* | 1.5  | Cooling Unocc Enthalpy Setpoint | 27.5 | Btu/lb | Natural Gas             | 0.78 | \$/therm |
| Proposed Infiltration Factor* | 0.45 |                                 |      |        |                         |      |          |

\*Infiltration Factor per Carrier Handbook of Air Conditioning System Design based on average door seal gap calculated below.

| Avg Outdoor Air Temp. Bins *F | Avg Outdoor Air Enthalpy | EXISTING LOADS               |                              |                                | PROPOSED LOADS              |                             |                             |                             | COOLING ENERGY              |                             | HEATING ENERGY                 |                                |
|-------------------------------|--------------------------|------------------------------|------------------------------|--------------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|--------------------------------|--------------------------------|
|                               |                          | Existing Equipment Bin Hours | Occupied Equipment Bin Hours | Unoccupied Equipment Bin Hours | Occupied                    |                             | Unoccupied                  |                             | Existing Cooling Energy kWh | Proposed Cooling Energy kWh | Existing Heating Energy therms | Proposed Heating Energy therms |
|                               |                          |                              |                              |                                | Door Infiltration Load BTUH | Door Infiltration Load BTUH | Door Infiltration Load BTUH | Door Infiltration Load BTUH |                             |                             |                                |                                |
| A                             |                          | B                            | C                            | D                              | E                           | F                           | G                           | H                           | I                           | J                           | K                              | L                              |
| 102.5                         | 0.0                      | 0                            | 0                            | 0                              | 12,994                      | 12,994                      | 3,898                       | 3,898                       | 0                           | 0                           | 0                              | 0                              |
| 97.5                          | 35.4                     | 6                            | 3                            | 4                              | -3,736                      | -3,736                      | -1,121                      | -1,121                      | 0                           | 0                           | 0                              | 0                              |
| 92.5                          | 37.4                     | 31                           | 13                           | 18                             | -4,679                      | -4,679                      | -1,404                      | -1,404                      | 0                           | 0                           | 0                              | 0                              |
| 87.5                          | 35.0                     | 131                          | 55                           | 76                             | -3,537                      | -3,537                      | -1,061                      | -1,061                      | 0                           | 0                           | 0                              | 0                              |
| 82.5                          | 33.0                     | 500                          | 208                          | 292                            | -2,621                      | -2,621                      | -786                        | -786                        | 0                           | 0                           | 0                              | 0                              |
| 77.5                          | 31.5                     | 620                          | 258                          | 362                            | -1,913                      | -1,913                      | -574                        | -574                        | 0                           | 0                           | 0                              | 0                              |
| 72.5                          | 29.9                     | 664                          | 277                          | 387                            | -1,137                      | -1,137                      | -341                        | -341                        | 0                           | 0                           | 0                              | 0                              |
| 67.5                          | 27.2                     | 854                          | 356                          | 498                            | 149                         | 149                         | 45                          | 45                          | 0                           | 0                           | 2                              | 0                              |
| 62.5                          | 24.0                     | 927                          | 386                          | 541                            | 1,657                       | 1,657                       | 497                         | 497                         | 0                           | 0                           | 19                             | 6                              |
| 57.5                          | 20.3                     | 600                          | 250                          | 350                            | 3,426                       | 3,426                       | 1,028                       | 1,028                       | 0                           | 0                           | 26                             | 8                              |
| 52.5                          | 18.2                     | 730                          | 304                          | 426                            | 4,390                       | 4,390                       | 1,317                       | 1,317                       | 0                           | 0                           | 40                             | 12                             |
| 47.5                          | 16.0                     | 491                          | 205                          | 286                            | 5,438                       | 5,438                       | 1,631                       | 1,631                       | 0                           | 0                           | 33                             | 10                             |
| 42.5                          | 14.5                     | 656                          | 273                          | 383                            | 6,139                       | 6,139                       | 1,842                       | 1,842                       | 0                           | 0                           | 50                             | 15                             |
| 37.5                          | 12.5                     | 1,023                        | 426                          | 597                            | 7,083                       | 7,083                       | 2,125                       | 2,125                       | 0                           | 0                           | 91                             | 27                             |
| 32.5                          | 10.5                     | 734                          | 306                          | 428                            | 8,033                       | 8,033                       | 2,410                       | 2,410                       | 0                           | 0                           | 74                             | 22                             |
| 27.5                          | 8.7                      | 334                          | 139                          | 195                            | 8,899                       | 8,899                       | 2,670                       | 2,670                       | 0                           | 0                           | 37                             | 11                             |
| 22.5                          | 7.0                      | 252                          | 105                          | 147                            | 9,701                       | 9,701                       | 2,910                       | 2,910                       | 0                           | 0                           | 31                             | 9                              |
| 17.5                          | 5.4                      | 125                          | 52                           | 73                             | 10,424                      | 10,424                      | 3,127                       | 3,127                       | 0                           | 0                           | 16                             | 5                              |
| 12.5                          | 3.7                      | 47                           | 20                           | 27                             | 11,233                      | 11,233                      | 3,370                       | 3,370                       | 0                           | 0                           | 7                              | 2                              |
| 7.5                           | 2.1                      | 34                           | 14                           | 20                             | 12,009                      | 12,009                      | 3,603                       | 3,603                       | 0                           | 0                           | 5                              | 2                              |
| 2.5                           | 1.3                      | 1                            | 0                            | 1                              | 12,374                      | 12,374                      | 3,712                       | 3,712                       | 0                           | 0                           | 0                              | 0                              |
| -2.5                          | 0.0                      | 0                            | 0                            | 0                              | 8,448                       | 8,448                       | 2,534                       | 2,534                       | 0                           | 0                           | 0                              | 0                              |
| -7.5                          | 0.0                      | 0                            | 0                            | 0                              | 9,015                       | 9,015                       | 2,705                       | 2,705                       | 0                           | 0                           | 0                              | 0                              |
| <b>TOTALS</b>                 |                          | <b>8,760</b>                 | <b>3,650</b>                 | <b>5,110</b>                   |                             |                             |                             |                             | <b>0</b>                    | <b>0</b>                    | <b>430</b>                     | <b>129</b>                     |

|                                       |     |     |         |     |        |    |     |
|---------------------------------------|-----|-----|---------|-----|--------|----|-----|
| Existing Door Infiltration            | 105 | cfm | Savings | 301 | therms | \$ | 234 |
| Existing Unoccupied Door Infiltration | 105 | cfm |         | 0   | kWh    | \$ | -   |
| Proposed Door Infiltration            | 32  | cfm |         |     |        | \$ | 234 |
| Proposed Unoccupied Door Infiltration | 32  | cfm |         |     |        |    |     |

| Door         | Width (ft) | Height (ft) | Linear Feet (LF) | gap (in)     | gap location | LF of gap | % door w/ gap | Average gap for door (in) |
|--------------|------------|-------------|------------------|--------------|--------------|-----------|---------------|---------------------------|
| 1a           | 3          | 7           | 20               | 0.125        | bottom/seam  | 10        | 50%           | 0.0625                    |
| 1b           | 3          | 7           | 20               | 0.125        | bottom/seam  | 10        | 50%           | 0.0625                    |
| 2a           | 3          | 7           | 20               | 0.125        | bottom/seam  | 10        | 50%           | 0.0625                    |
| 2b           | 3          | 7           | 20               | 0.125        | bottom/seam  | 10        | 50%           | 0.0625                    |
| 3a           | 3          | 7           | 20               | 0.125        | bottom/seam  | 10        | 50%           | 0.0625                    |
| 3b           | 3          | 7           | 20               | 0.125        | bottom/seam  | 10        | 50%           | 0.0625                    |
| 4a           | 3          | 7           | 20               | 0.125        | bottom/seam  | 10        | 50%           | 0.0625                    |
| <b>Total</b> | <b>21</b>  | <b>49</b>   | <b>140</b>       | <b>0.160</b> |              | <b>70</b> | <b>50%</b>    | <b>0.063</b>              |

Note: Doors labeled 'a', 'b', etc. are a part of the same door assembly.

Essex County  
 CHA Project Number: 29142  
 Richard J. Codey Arena

| Multipliers |      |
|-------------|------|
| Material:   | 1.03 |
| Labor:      | 1.25 |
| Equipment:  | 1.12 |

**ECM-1: Install Door Seals - Cost**

| Description                        | QTY | UNIT | UNIT COSTS |        |        | SUBTOTAL COSTS |          |        | TOTAL COST | REMARKS       |
|------------------------------------|-----|------|------------|--------|--------|----------------|----------|--------|------------|---------------|
|                                    |     |      | MAT.       | LABOR  | EQUIP. | MAT.           | LABOR    | EQUIP. |            |               |
|                                    |     |      |            |        |        |                |          |        | \$ -       |               |
| Door Weatherization Seals & Sweeps | 7   | EA   | \$ 40      | \$ 115 | \$ -   | \$ 288         | \$ 1,003 | \$ -   | \$ 1,291   | RS Means 2012 |
|                                    |     |      |            |        |        | \$ -           | \$ -     | \$ -   | \$ -       |               |

\*\*Cost Estimates are for Energy Savings calculations only, do not use for procurement

|                 |                 |
|-----------------|-----------------|
| \$ 1,291        | Subtotal        |
| \$ 323          | 25% Contingency |
| <b>\$ 1,613</b> | <b>Total</b>    |

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 CHA Project Number: 29142  
 Richard J. Codey Arena

**ECM-2: Upgrade to Premium Efficiency Motors and Install Variable Speed Drives**

Description: This ECM evaluates the energy (electrical) savings associated with replacing existing motors with high efficiency motors (based on ASHRAE 2010 NEMA ratings) and adding variable frequency drives to control motor speed based on actual load versus constant volume / constant flow.

**Variable Inputs**

Electric Rate \$0.15 \$/kWh  
 Demand Rate \$0.14 \$/kW

| MOTOR SCHEDULE  |            |     |      |          |               |             |                     |                |              | Savings Factor        |                       | Existing Motor Energy |                         | Proposed Motor Energy |                         | Energy Savings           |                             |
|-----------------|------------|-----|------|----------|---------------|-------------|---------------------|----------------|--------------|-----------------------|-----------------------|-----------------------|-------------------------|-----------------------|-------------------------|--------------------------|-----------------------------|
| Motor ID        | Motor Type | Qty | HP   | Total HP | Upgrade Motor | Load Factor | Existing Motor Eff. | New Motor Eff. | Annual Hours | Demand Savings Factor | Energy Savings Factor | Demand Energy (kW)    | Electrical Energy (kWh) | Demand Energy (kW)    | Electrical Energy (kWh) | Peak Demand Savings (kW) | Annual Energy Savings (kWh) |
| Hot Water Pumps | HW         | 1   | 7.5  | 7.5      | Y             | 0.75        | 88.5%               | 91.6%          | 8,760        | 0.216                 | 0.240                 | 4.7                   | 41,530                  | 1.0                   | 36,112                  | 3.8                      | 5,418                       |
| Rink #1 Brine   | CHW        | 1   | 40.0 | 40.0     | Y             | 0.75        | 90.4%               | 93.5%          | 8,760        | 0.448                 | 0.475                 | 24.8                  | 216,839                 | 10.7                  | 197,733                 | 14.0                     | 19,106                      |
| Rink #2 Brine   | CHW        | 1   | 20.0 | 20.0     | Y             | 0.75        | 80.3%               | 92.2%          | 8,760        | 0.448                 | 0.475                 | 13.9                  | 122,056                 | 5.4                   | 100,260                 | 8.5                      | 21,796                      |
| <b>Total:</b>   |            |     |      |          |               |             |                     |                |              |                       |                       |                       |                         |                       |                         | 26.3                     | 46,320.2                    |
|                 |            |     |      |          |               |             |                     |                |              |                       |                       |                       |                         |                       |                         | \$ 45                    | \$ 6,994                    |
|                 |            |     |      |          |               |             |                     |                |              |                       |                       |                       |                         |                       |                         |                          | \$ 7,039                    |

Savings calculation formulas are taken from NJ Protocols document for VFDs

Essex County

CHA Project Number: 29142

Richard J. Codey Arena

**ECM-2: Upgrade to Premium Efficiency Motors and Install Variable Speed Drives - Cost**

| Multipliers |      |
|-------------|------|
| Material:   | 1.03 |
| Labor:      | 1.25 |
| Equipment:  | 1.00 |

| Description         | QTY | UNIT | UNIT COSTS |          |        | SUBTOTAL COSTS |          |        | TOTAL COST | REMARKS       |
|---------------------|-----|------|------------|----------|--------|----------------|----------|--------|------------|---------------|
|                     |     |      | MAT.       | LABOR    | EQUIP. | MAT.           | LABOR    | EQUIP. |            |               |
| VFD (7.5 HP motor)  | 2   | ea   | \$ 550     | \$ 650   |        | \$ 1,130       | \$ 1,620 | \$ -   | \$ 2,750   | RS Means 2012 |
| 7.5 HP Motor        | 2   | ea   | \$ 2,025   | \$ 525   |        | \$ 4,159       | \$ 1,308 | \$ -   | \$ 5,468   | RS Means 2012 |
| VFD (40.0 HP motor) | 2   | ea   | \$ 2,000   | \$ 180   |        | \$ 4,108       | \$ 449   | \$ -   | \$ 4,557   | RS Means 2012 |
| 40 HP Motor         | 2   | ea   | \$ 7,225   | \$ 1,050 |        | \$ 14,840      | \$ 2,617 | \$ -   | \$ 17,457  | RS Means 2012 |
| VFD (20.0 HP motor) | 2   | ea   | \$ 1,100   | \$ 150   |        | \$ 2,259       | \$ 374   | \$ -   | \$ 2,633   | RS Means 2012 |
| 20 HP Motor         | 2   | ea   | \$ 3,500   | \$ 800   |        | \$ 2,259       | \$ 374   | \$ -   | \$ 2,633   | RS Means 2012 |
| Electrical - misc.  | 2   | ls   | \$ 500     | \$ 500   |        | \$ 1,027       | \$ 1,246 | \$ -   | \$ 2,273   | RS Means 2012 |
|                     |     |      |            |          |        | \$ -           | \$ -     | \$ -   | \$ -       |               |

|                  |                 |
|------------------|-----------------|
| \$ 37,770        | Subtotal        |
| \$ 9,442         | 25% Contingency |
| <b>\$ 47,212</b> | <b>Total</b>    |

\*\*Cost Estimates are for Energy Savings calculations only, do not use for procurement

Essex County  
 CHA Project Number: 29142  
 Richard J. Codey Arena

**ECM-3: Basic Controls**

Description: This ECM evaluates re-programming the existing controls to include Night-time Setback

Night-time Setback

| EXISTING CONDITIONS                         |           |                     |       |
|---|-----------|---------------------|-------|
| Heating                                     |           |                     |       |
| Heating Season Facility Temp                | 70        | F                   | Th    |
| Weekly Occupied Hours                       | 82        | hrs                 | H     |
| Heating Season Setback Temp                 | 60        | F                   | Sh    |
| Heating Season % Savings per Degree Setback | 3%        |                     | Ph    |
| Annual Boiler Capacity                      |           | Mbtu/yr             |       |
| Connected Heating Load Capacity             | 3,000,000 | Btu/hr              | Caph  |
| Equivalent Full Load Heating Hours          | 500       | hrs                 | EFLHh |
| Heating Equipment Efficiency                | 80%       |                     | AFUEh |
| Cooling                                     |           |                     |       |
| Cooling Season Facility Temp                | 74        | F                   | Tc    |
| Weekly Occupied Hours                       | 82        | hrs                 | H     |
| Cooling Season Setback Temp                 | 79        | F                   | Sc    |
| Cooling Season % Savings per Degree Setback | 6%        |                     | Pc    |
| Connected Cooling Load Capacity             | 100       | Tons                | Capc  |
| Equivalent Full Load Cooling Hours          | 381       | hrs                 | EFLHc |
| Cooling Equipment EER                       | 14.0      |                     | AFUEc |
| SAVINGS                                     |           |                     |       |
| Natural Gas Savings                         | 2,712     | Therms <sup>3</sup> |       |
| Cooling Electricity Savings                 | 145,453   | kWh                 |       |

\$0.15 \$/kWh Blended  
 \$0.78 \$/Therm

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 Richard J. Codey Arena

| Multipliers |      |
|-------------|------|
| Material:   | 1.03 |
| Labor:      | 1.25 |
| Equipment:  | 1.00 |

**ECM-3: Basic Controls - Cost**

| Description    | QTY | UNIT | UNIT COSTS |          |        | SUBTOTAL COSTS |          |        | TOTAL COST | REMARKS       |
|----------------|-----|------|------------|----------|--------|----------------|----------|--------|------------|---------------|
|                |     |      | MAT.       | LABOR    | EQUIP. | MAT.           | LABOR    | EQUIP. |            |               |
|                |     |      |            |          |        | \$ -           | \$ -     | \$ -   | \$ -       |               |
| Re-Program BMS | --  | ls   | \$ 7,500   | \$ 7,500 |        | \$ 7,703       | \$ 9,345 | \$ -   | \$ 17,048  | RS Means 2012 |
|                |     |      |            |          |        | \$ -           | \$ -     | \$ -   | \$ -       |               |

\*\*Cost Estimates are for Energy Savings calculations only, do not use for procurement

|                  |                 |
|------------------|-----------------|
| \$ 17,048        | Subtotal        |
| \$ 4,262         | 25% Contingency |
| <b>\$ 21,309</b> | <b>Total</b>    |



Essex County  
 CHA Project Number: 29142  
 Richard J. Codey Arena

**ECM-4: Kitchen Hood Control**

Description: This ECM evaluates the thermal and electrical energy savings associated with the implementation of a variable flow controlled exhaust hood (Fan) and make-up air unit. The Hood controller uses infrared heat sensors to detect the level of smoke produced by the cooking operations and automatically adjusts the

| Item                                 | Value    | Units               | Formula/Comments   |        |
|--------------------------------------|----------|---------------------|--------------------|--------|
| Fuel Cost                            | \$ 0.78  | / Therm             |                    |        |
| Electricity Cost                     | \$ 0.15  | /kWh                |                    |        |
| FORMULA CONSTANTS                    |          |                     |                    |        |
| Conversion                           | 0.746    | HP/kW               |                    |        |
| Constant                             | 24       | hrs/day             |                    |        |
| Constant                             | 1.08     | (btu/hr)/CFM-F      |                    |        |
| Conversion                           | 3,412    | btu/kWh             |                    |        |
| ELECTRIC FAN SAVINGS                 |          |                     |                    |        |
| Facility Type                        | School   |                     |                    |        |
| Quantity of Kitchen Hood Fan Motors  | 2        |                     |                    | Q      |
| Kitchen Hood Fan Motor HP            | 5.0      | HP                  |                    | HP     |
| Motor Load Factor                    | 0.90     |                     | NJ Protocols       | LF     |
| Efficiency of Fan Motor(s)           | 86.5%    |                     |                    | FEFF   |
| Kitchen Hood Fan Run Hours           | 2,080    |                     |                    | RH     |
| Fan Motor Power Reduction (From VFD) | 0.584    |                     |                    | PR     |
| Fan Electricity Savings              | 9,427    | kWh                 |                    |        |
| HEATING SAVINGS                      |          |                     |                    |        |
| Kitchen is Heated?                   | Y        |                     |                    |        |
| Square Footage of Kitchen            | 1,000    | ft <sup>2</sup>     | Estimated          | SF     |
| Code Required Ventilation Rate       | 0.70     | CFM/ft <sup>2</sup> | NJ Protocols       | CFM/SF |
| Ventilation Oversize Factor          | 1.40     |                     | NJ Protocols       | OF     |
| Flow Reduction (from VFD/Control)    | 0.310    |                     |                    | FR     |
| Heating Degree Day                   | 2,783    |                     | NJ Protocols Table | HDD    |
| Heating System Efficiency            | 80%      |                     | AFUE (%)           | HEFF   |
| Heating Savings                      | 274      | MMbtu               |                    |        |
| Heating Savings                      | 2,739    | Therms              |                    |        |
| COOLING SAVINGS                      |          |                     |                    |        |
| Kitchen is Cooled?                   | N        |                     |                    |        |
| Cooling Degree Day                   | -        |                     | NJ Protocols Table | CDD    |
| Cooling System Efficiency            | -        |                     | COP                | CEFF   |
| Cooling Savings                      | -        | kWh                 |                    |        |
| TOTAL SAVINGS                        |          |                     |                    |        |
| Electricity Savings                  | 9,427    | kWh                 |                    |        |
| Fuel Savings                         | 2,739    | Therms              |                    |        |
| Cost Savings                         | \$ 3,552 |                     |                    |        |

Savings calculation formulas are taken from NJ Protocols document for Kitchen Hood

Essex County

CHA Project Number: 29142

Richard J. Codey Arena

**ECM-4: Kitchen Hood Control - Cost**

| Multipliers |      |
|-------------|------|
| Material:   | 1.03 |
| Labor:      | 1.25 |
| Equipment:  | 1.12 |

| Description                         | QTY | UNIT | UNIT COSTS |          |        | SUBTOTAL COSTS |          |        | TOTAL COST | REMARKS           |
|-------------------------------------|-----|------|------------|----------|--------|----------------|----------|--------|------------|-------------------|
|                                     |     |      | MAT.       | LABOR    | EQUIP. | MAT.           | LABOR    | EQUIP. |            |                   |
| Me-Link Kitchen Hood Control System | 1   | ea   | \$ 15,000  | \$ 2,000 |        | \$ 15,405      | \$ 2,492 | \$ -   | \$ 17,897  | Vendor Estimation |
| 5.0 HP VFDs (1-exhaust fan)         | 1   | ea   | \$ 1,485   | \$ 490   |        | \$ 1,525       | \$ 611   | \$ -   | \$ 2,136   | RS Means 2012     |
| 5.0 HP Motor                        | 1   | ea   | \$ 525     | \$ 85    |        | \$ 539         | \$ 106   | \$ -   | \$ 645     | RS Means 2012     |
| Reprogram DDC system                | 1   | ea   | \$ 100     | \$ 1,200 |        | \$ 103         | \$ 1,495 | \$ -   | \$ 1,598   | RS Means 2012     |
| Electrical - misc.                  | 1   | ls   | \$ 200     | \$ 500   |        | \$ 205         | \$ 623   | \$ -   | \$ 828     | RS Means 2012     |
| Remote bulb thermostat              | 2   | ea   | \$ 500     | \$ 200   |        | \$ 1,027       | \$ 498   | \$ -   | \$ 1,525   | RS Means 2012     |
|                                     |     |      |            |          |        | \$ -           | \$ -     | \$ -   | \$ -       |                   |

\*\*Cost Estimates are for Energy Savings calculations only, do not use for procurement

|                  |                 |
|------------------|-----------------|
| \$ 24,629        | Subtotal        |
| \$ 6,157         | 25% Contingency |
| <b>\$ 30,787</b> | <b>Total</b>    |

Essex County  
 CHA Project Number: 29142  
 Richard J. Codey Arena

**ECM-5: Walk-in Cooler & Freezer EC Motor Retrofits**

ECM Description :

For kitchens that contain walk-in coolers and freezers, CoolTrol is a controller that reduces energy consumption by controlling off of dewpoint temperature. Compressor cycling is reduced and the evaporator fans run 25% to 80% less. Door and frame heaters are also installed and controlled by store dew point temperature; this can reduce run time by up to 95% in coolers and 60% in freezers. The evaporator fan motors are also replaced with hi-efficiency fan motors saving 40% to 70% in energy. The proposed system comprises of an anti-sweat door controller, evaporator fan motor replacement and CoolTrol Cooler Control System.

**Utility Cost**

\$0.15 \$/kWh Blended

| EXISTING CONDITIONS                                 |                 |            |
|---|-----------------|------------|
| Walk-In Freezer(s)                                  |                 |            |
| Existing Freezer Controls?                          | N               |            |
| Quantity of Walk-In Freezers                        | 1               |            |
| Nameplate Amps of Freezer Evaporator Fan            | 4               | AmpsEF     |
| Nameplate Volts of Freezer Evaporator Fan           | 280             | VoltsEF    |
| Phase of Evaporator Fan                             | 1               | PhaseEF    |
| Power Factor of Evaporator Fan                      | 0.55            | PFEF       |
| Operating Hours                                     | 8,760           | hrs        |
| Load Reduction                                      | 65%             | LR         |
| Electricity Savings (Evaporator Fan)                | 3,157           | kWhEF      |
| Electricity Savings (Evaporator Fan Reduced Heat)   | 1,414           | kWhRH      |
| <b>Total Walk-In Freezer(s) Electricity Savings</b> | <b>4,571</b>    | <b>kWh</b> |
| Walk-In Cooler(s)                                   |                 |            |
| Existing Cooler Controls?                           | N               |            |
| Quantity of Walk-In Coolers                         | 1               |            |
| Nameplate Amps of Cooler Evaporator Fan             | 4               |            |
| Nameplate Volts of Cooler Evaporator Fan            | 280             |            |
| Phase of Evaporator Fan                             | 1               |            |
| Power Factor of Evaporator Fan                      | 0.55            |            |
| Operating Hours                                     | 8,760           | hrs        |
| Load Reduction                                      | 65%             |            |
| Electricity Savings (Evaporator Fan)                | 3,157           | kWh        |
| Electricity Savings (Evaporator Fan Reduced Heat)   | 1,414           | kWh        |
| <b>Total Walk-In Cooler(s) Electricity Savings</b>  | <b>4,571</b>    | <b>kWh</b> |
| <b>S A V I N G S</b>                                |                 |            |
| <b>Total Electricity Savings</b>                    | <b>9,142</b>    | <b>kWh</b> |
| <b>Total Cost Savings</b>                           | <b>\$ 1,380</b> |            |
| Estimated Cost                                      | \$ 41,250       |            |
| Simple Payback                                      | 29.9            | years      |

Savings calculation formulas are taken from NJ Protocols document for Walk-in Controller

\*\*Cost Estimates are for Energy Savings calculations only, do not use for procurement

Essex County  
 CHA Project Number: 29142  
 Richard J. Codey Arena

| Multipliers |      |
|-------------|------|
| Material:   | 1.03 |
| Labor:      | 1.25 |
| Equipment:  | 1.12 |

**ECM-5: Walk-in Cooler & Freezer EC Motor Retrofits - Cost**

| Description                            | QTY | UNIT | UNIT COSTS |          |        | SUBTOTAL COSTS |           |        | TOTAL COST | REMARKS         |
|--|-----|------|------------|----------|--------|----------------|-----------|--------|------------|-----------------|
|  |     |      | MAT.       | LABOR    | EQUIP. | MAT.           | LABOR     | EQUIP. |            |                 |
|  |     |      |            |          |        |                |           |        | \$ -       |                 |
| Turnkey Walk-In Controller & Equipment | 2   | EA   | \$ 10,000  | \$ 5,000 | \$ -   | \$ 20,540      | \$ 12,460 | \$ -   | \$ 33,000  | Vendor Estimate |
|  |     |      |            |          |        | \$ -           | \$ -      | \$ -   | \$ -       |                 |

\*\*Cost Estimates are for Energy Savings calculations only, do not use for procurement

|                  |                 |
|------------------|-----------------|
| \$ 33,000        | Subtotal        |
| \$ 8,250         | 25% Contingency |
| <b>\$ 41,250</b> | <b>Total</b>    |

**Essex County**  
**CHA Project Number: 29142**  
**Richard J. Codey Arena**

**ECM-6: Install Vending Machine Controls**

Description : Vending machines generally operate 24/7 regardless of the actual usage. This measure proposes installing vending machine controls to reduce the total run time of these units. Cold beverage machines will cycle on for 15 minutes every two hours in order to keep beverages at a desired temperature. The result is a reduction in total electrical energy usage.

**Unit Cost:** \$0.151 \$/kWh blended

**Energy Savings Calculations:**

| Existing                                      |                             |
|---|-----------------------------|
| Cold Beverage Vending Machine Electric usage  | 7,008 kWh <sup>1,4,7</sup>  |
| Snack Vending Machine Electric usage          | 3,504 kWh <sup>2,5,7</sup>  |
| Dual Vending Machine Electric Usage           | - kWh <sup>3,6,7</sup>      |
| <b>Total Vending Machine Electric Usage</b>   | <b>10,512 kWh</b>           |
| Proposed                                      |                             |
| Cold Beverage Vending Machine Electric usage  | 1,103 kWh <sup>8</sup>      |
| Snack Vending Machine Electric usage          | 630 kWh                     |
| Dual Vending Machine Electric Usage           | 0 kWh                       |
| <b>Total Vending Machine Electric Usage</b>   | <b>1,733 kWh</b>            |
| <b>Vending Machine Controls Usage Savings</b> | <b>8,780 kWh</b>            |
| <b>Total cost savings</b>                     | <b>\$ 1,326</b>             |
| <b>Estimated Total Project Cost</b>           | <b>\$ 1,120<sup>9</sup></b> |
| <b>Simple Payback</b>                         | <b>1 years</b>              |

**Assumptions**

- 1 2 Number of cold beverage vending machines
- 2 2 Number of snack vending machines
- 3 0 Number of dual snack/beverage vending machines
- 4 400 Average wattage, typical of cold beverage machines based on prior project experience
- 5 200 Average wattage, typical of snack machines based on prior project experience
- 6 300 Average wattage, typical of dual snack/beverage machines based on prior project experience
- 7 8760 Hours per year vending machine plugged in
- 8 3150 Building Occupied Hours
- 9 0.50 Vending Machine Traffic Factor (0.75 for High Traffic, 0.5 for Medium, 0.25 for low)

Essex County  
 CHA Project Number: 29142  
 Richard J. Codey Arena

| Multipliers |      |
|-------------|------|
| Material:   | 1.03 |
| Labor:      | 1.25 |
| Equipment:  | 1.12 |

**ECM-6: Install Vending Machine Controls - Cost**

| Description   | QTY | UNIT | UNIT COSTS |       |        | SUBTOTAL COSTS |       |        | TOTAL COST | REMARKS           |
|---------------|-----|------|------------|-------|--------|----------------|-------|--------|------------|-------------------|
|               |     |      | MAT.       | LABOR | EQUIP. | MAT.           | LABOR | EQUIP. |            |                   |
|               |     |      |            |       |        |                |       |        | \$ -       |                   |
| Vending Miser | 4   | EA   | \$ 200     | \$ 15 | \$ -   | \$ 822         | \$ 75 | \$ -   | \$ 896     | Vendor Estimation |
|               |     |      |            |       |        | \$ -           | \$ -  | \$ -   | \$ -       |                   |

\*\*Cost Estimates are for Energy Savings calculations only, do not use for procurement

|                 |                 |
|-----------------|-----------------|
| \$ 896          | Subtotal        |
| \$ 224          | 25% Contingency |
| <b>\$ 1,120</b> | <b>Total</b>    |

**Essex County**  
**CHA Project Number: 29142**  
**Richard J. Codey Arena**

**ECM-7: Replace showers with low flow**

Description; This ECM evaluates the water savings resulting from replacing/ upgrading showers to 1.6 gallon per minute flow

| EXISTING CONDITIONS             |        |                         |
|---------------------------------|--------|-------------------------|
| Cost of Water / 1000 Gallons    | \$9.63 | \$/ kGal                |
| Showers in Building             | 10     |                         |
| Average Uses / Shower (per day) | 1      | Based on # of occupants |
| Average Time of Use             | 10.0   | minutes                 |
| Average Flowrate                | 2.5    | gpm                     |

| PROPOSED CONDITIONS                 |     |     |
|-------------------------------------|-----|-----|
| Proposed Showerheads to be Replaced | 10  |     |
| Proposed Flowrate                   | 1.6 | gpm |

| HEATING SAVINGS                            |         |           |
|--|---------|-----------|
| Fuel Cost                                  | \$ 1.00 | /Therm    |
| Number of Showers                          | 10      |           |
| Hours per Day of Usage                     | 0.5     | hrs       |
| Days per Year of Facility Usage            | 365     | days      |
| Average Flowrate                           | 2.5     | gpm       |
| Proposed Flowrate                          | 1.6     | gpm       |
| Heat Content of Water                      | 8.33    | Btu/gal/F |
| Temperature Difference (Intake and Output) | 50      | F         |
| Water Heating Equipment Efficiency         | 80%     |           |
| Conversion Factor                          | 100,000 | Btu/Therm |

| SAVINGS                   |       |             |
|---------------------------|-------|-------------|
| Current Faucet Water Use  | 91.25 | kGal / year |
| Proposed Shower Water Use | 58.40 | kGal / year |
| Water Savings             | 32.85 | kGal / year |
| Heating Savings           | 246   | Therms      |
| Cost Savings              | \$563 | / year      |

Savings calculation formulas are taken from NJ Protocols document for Showers

\*\*Cost Estimates are for Energy Savings calculations only, do not use for procurement

Essex County  
 CHA Project Number: 29142  
 Richard J. Codey Arena

**ECM-7: Replace urinals and flush valves with low flow**

Description: This ECM evaluates the water savings associated with replacing/ upgrading urinals with waterless urinals.

| EXISTING CONDITIONS                |        |                         |
|------------------------------------|--------|-------------------------|
| Cost of Water / 1000 Gallons       | \$9.63 | \$/ kGal                |
| Urinals in Building to be replaced | 25     |                         |
| Average Flushes / Urinal (per Day) | 22     | Based on # of occupants |
| Average Gallons / Flush            | 1.0    | Gal                     |

| PROPOSED CONDITIONS                              |         |               |
|--|---------|---------------|
| Proposed Urinals to be Replaced                  | 25      |               |
| Proposed Gallons / Flush                         | 0.125   | Gal           |
| Proposed Material Cost of new urinal & valve     | \$1,200 | RS Means 2012 |
| Proposed Installation Cost of new urinal & valve | \$1,000 | RS Means 2012 |
| Total cost of new urinals & valves               |         |               |

| SAVINGS                   |         |             |
|---------------------------|---------|-------------|
| Current Urinal Water Use  | 200.75  | kGal / year |
| Proposed Urinal Water Use | 25.09   | kGal / year |
| Water Savings             | 175.66  | kGal / year |
| Cost Savings              | \$1,692 | / year      |

\*\*Cost Estimates are for Energy Savings calculations only, do not use for procurement



Essex County  
 CHA Project Number: 29142  
 Richard J. Codey Arena

**ECM-7: Replace toilets and flush valves with low flow**

Description: This ECM evaluates the water savings associated with replacing/upgrading toilets to 1.28 GPF fixtures and/or flush valves.

| EXISTING CONDITIONS                |        |                         |
|------------------------------------|--------|-------------------------|
| Cost of Water / 1000 Gallons       | \$9.63 | \$/ kGal                |
| Toilets in Building                | 1      |                         |
| Average Flushes / Toilet (per Day) | 1,100  | Based on # of occupants |
| Average Gallons / Flush            | 3.5    | Gal                     |

| PROPOSED CONDITIONS             |      |     |
|---------------------------------|------|-----|
| Proposed Toilets to be Replaced | 1    |     |
| Proposed Gallons / Flush        | 1.28 | Gal |

| SAVINGS                   |          |             |
|---------------------------|----------|-------------|
| Current Toilet Water Use  | 1,405.25 | kGal / year |
| Proposed Toilet Water Use | 513.92   | kGal / year |
| Water Savings             | 891.33   | kGal / year |
| Cost Savings              | \$8,584  | / year      |

Essex County  
 CHA Project Number: 29142  
 Richard J. Codey Arena

| Multipliers |      |
|-------------|------|
| Material:   | 1.03 |
| Labor:      | 1.25 |
| Equipment:  | 1.12 |

**ECM-8: Replace Plumbing Fixtures - Cost**

| Description         | QTY | UNIT | UNIT COSTS |          |        | SUBTOTAL COSTS |           |        | TOTAL COST | REMARKS         |
|---------------------|-----|------|------------|----------|--------|----------------|-----------|--------|------------|-----------------|
|                     |     |      | MAT.       | LABOR    | EQUIP. | MAT.           | LABOR     | EQUIP. |            |                 |
|                     |     |      |            |          |        |                |           |        | \$ -       |                 |
| Waterless Urinal    | 25  | EA   | \$ 450     | \$ 500   | \$ -   | \$ 11,554      | \$ 15,575 | \$ -   | \$ 27,129  | Vendor Estimate |
| Low-Flow Toilet     | 25  | EA   | \$ 1,400   | \$ 1,000 | \$ -   | \$ 35,945      | \$ 31,150 | \$ -   | \$ 67,095  | Vendor Estimate |
| Low-Flow Showerhead | 10  | EA   | \$ 50      | \$ 15    | \$ -   | \$ 514         | \$ 187    | \$ -   | \$ 700     | Vendor Estimate |
|                     |     |      |            |          |        | \$ -           | \$ -      | \$ -   | \$ -       |                 |

\*\*Cost Estimates are for Energy Savings calculations only, do not use for procurement

|                   |                 |
|-------------------|-----------------|
| \$ 94,924         | Subtotal        |
| \$ 23,731         | 25% Contingency |
| <b>\$ 118,655</b> | <b>Total</b>    |

**Essex County**  
**CHA Project Number: 29142**  
**Richard J. Codey Arena**

**New Jersey Pay For Performance Incentive Program**

**Note:** The following calculation is based on the New Jersey Pay For Performance Incentive Program per April, 2012. Building must have a minimum average electric demand of 100 kW. This minimum is waived for buildings owned by local governments or non-profit organizations.

At a minimum, all recommended measures were used for this calculation. To qualify for P4P incentives, the following P4P requirements must be met:

- At least 15% source energy savings
- No more than 50% savings from lighting measures
- Scope includes more than one measure
- Project has at least a 10% internal rate of return
- At least 50% of the source energy savings must come from investor-owned electricity and/or natural gas (note: exemption for fuel conversions)

|                                      |         |
|--------------------------------------|---------|
| Total Building Area (Square Feet)    | 104,695 |
| Is this audit funded by NJ BPU (Y/N) | Yes     |

Board of Public Utilities (BPU)

| Incentive #1              |        |         |
|---------------------------|--------|---------|
| Audit is funded by NJ BPU | \$0.05 | \$/sqft |

|                               | Annual Utilities |          |
|-------------------------------|------------------|----------|
|                               | kWh              | Therms   |
| Existing Cost (from utility)  | \$566,631        | \$94,104 |
| Existing Usage (from utility) | 3,764,565        | 121,158  |
| Proposed Savings              | 296,203          | 5,999    |
| Existing Total MMBtus         | 24,964           |          |
| Proposed Savings MMBtus       | 1,611            |          |
| % Energy Reduction            | 6.5%             |          |
| Proposed Annual Savings       | \$59,184         |          |

|              | Min (Savings = 15%) |          | Increase (Savings > 15%) |          | Max Incentive |          | Achieved Incentive |          |
|--------------|---------------------|----------|--------------------------|----------|---------------|----------|--------------------|----------|
|              | \$/kWh              | \$/therm | \$/kWh                   | \$/therm | \$/kWh        | \$/therm | \$/kWh             | \$/therm |
| Incentive #2 | \$0.09              | \$0.90   | \$0.005                  | \$0.05   | \$0.11        | \$1.25   | \$0.00             | \$0.00   |
| Incentive #3 | \$0.09              | \$0.90   | \$0.005                  | \$0.05   | \$0.11        | \$1.25   | \$0.00             | \$0.00   |

|                             | Incentives \$ |            |            |
|-----------------------------|---------------|------------|------------|
|                             | Elec          | Gas        | Total      |
| Incentive #1                | \$0           | \$0        | \$0        |
| Incentive #2                | \$0           | \$0        | \$0        |
| Incentive #3                | \$0           | \$0        | \$0        |
| <b>Total All Incentives</b> | <b>\$0</b>    | <b>\$0</b> | <b>\$0</b> |

|                           |                  |
|---------------------------|------------------|
| <b>Total Project Cost</b> | <b>\$363,708</b> |
|---------------------------|------------------|

|                                     |      | Allowable Incentive |
|-------------------------------------|------|---------------------|
| % Incentives #1 of Utility Cost*    | 0.0% | \$0                 |
| % Incentives #2 of Project Cost**   | 0.0% | \$0                 |
| % Incentives #3 of Project Cost**   | 0.0% | \$0                 |
| <b>Total Eligible Incentives***</b> |      | <b>\$0</b>          |
| <b>Project Cost w/ Incentives</b>   |      | <b>\$363,708</b>    |

| Project Payback (years) |               |
|-------------------------|---------------|
| w/o Incentives          | w/ Incentives |
| 6.1                     | 6.1           |

\* Maximum allowable incentive is 50% of annual utility cost if not funded by NJ BPU, and %25 if it is.

\*\* Maximum allowable amount of Incentive #2 is 25% of total project cost.

Maximum allowable amount of Incentive #3 is 25% of total project cost.

\*\*\* Maximum allowable amount of Incentive #1 is \$50,000 if not funded by NJ BPU, and \$25,000 if it is.

Maximum allowable amount of Incentive #2 & #3 is \$1 million per gas account and \$1 million per electric account; maximum 2 million per project

| Field Code | Area Description<br>Unique description of the location - Room number/Room name: Floor number (if applicable) | EXISTING CONDITIONS                 |  |   |                      |  |  |   |   |                                       | RETROFIT CONDITIONS   |  |                      |  |                               |   |   |  | COST & SAVINGS ANALYSIS  |  |  |  |   |   |         |
|------------|--|-------------------------------------|--|---|----------------------|--|--|---|---|---------------------------------------|---|--|----------------------|--|-------------------------------|---|---|--|--|--|--|--|---|---|---------|
|            |  | No. of Fixtures before the retrofit | Standard Fixture Code<br>"Lighting Fixture Code" Example<br>= 2'x2' Troff 40 w Recess. Floor 2<br>40 R F(U)<br>lamps U shape | Code from Table of Standard<br>Fixture Wattages | Watts per<br>Fixture | kW/Space<br>(Watts/Fix) * (Fix<br>No.) | Exist Control<br>Pre-inst.<br>control device | Annual Hours<br>Estimated daily<br>hours for the<br>usage group | Annual kWh<br>(kWh/Space) *<br>(Annual Hours) | No. of fixtures after<br>the retrofit | Standard Fixture Code<br>"Lighting Fixture Code" Example<br>= 2'x2' Troff 40 w<br>Recess. Floor 2 lamps U shape | Code from Table of<br>Standard Fixture<br>Wattages | Watts per<br>Fixture | kW/Space<br>(Watts/Fix) *<br>(Number of<br>Fixtures) | Retrofit<br>Control<br>device | Annual Hours<br>Estimated<br>annual hours<br>for the usage<br>group | Annual kWh<br>(kWh/Space) *<br>(Annual Hours) | Annual kWh<br>Saved<br>(Original Annual<br>kWh) - (Retrofit<br>Annual kWh) | Annual kW Saved<br>(Original Annual<br>kW) - (Retrofit<br>Annual kW) | Annual \$ Saved<br>(kWh Saved) *<br>(\$/kWh) | Retrofit Cost<br>Cost for<br>renovations to<br>lighting system | NJ Smart Start<br>Prescriptive<br>Lighting<br>Measures | Simple Payback<br>With Out<br>Incentive<br>Length of time<br>for renovations<br>cost to be<br>recovered | Simple Payback<br>Length of time for<br>renovations cost to<br>be recovered |         |
| 262        | Main Lobby Area  | 24                                  | DC 36 P CF 3   | CF136/3   | 112                  | 2.7                                    | Breaker                                      | 520   | 1,398   | 24                                    | DC 36 P CF 3  | CF136/3  | 112                  | 2.7  | Breaker                       | 520   | 1,398   | -  | 0.0  | \$ -   | \$ -   | \$ 0   |   |   | #DIV/0! |
| 262        | Main Lobby Area  | 6                                   | DC 36 P CF 3   | CF136/3   | 112                  | 0.7                                    | Breaker                                      | 520   | 349   | 6                                     | DC 36 P CF 3  | CF136/3  | 112                  | 0.7  | Breaker                       | 520   | 349   | -  | 0.0  | \$ -   | \$ -   | \$ 0   |   |   | #DIV/0! |
| 262        | Main Lobby Area  | 4                                   | DC 36 P CF 3   | CF136/3   | 112                  | 0.4                                    | Breaker                                      | 520   | 233   | 4                                     | DC 36 P CF 3  | CF136/3  | 112                  | 0.4  | Breaker                       | 520   | 233   | -  | 0.0  | \$ -   | \$ -   | \$ 0   |   |   | #DIV/0! |
| 262        | Main Lobby Area  | 18                                  | DC 36 P CF 3   | CF136/3   | 112                  | 2.0                                    | Breaker                                      | 520   | 1,048   | 18                                    | DC 36 P CF 3  | CF136/3  | 112                  | 2.0  | Breaker                       | 520   | 1,048   | -  | 0.0  | \$ -   | \$ -   | \$ 0   |   |   | #DIV/0! |
| 218LED     | Hallways   | 6                                   | W 32 CF 3 (ELE)  | F43IL/2   | 90                   | 0.5                                    | Breaker                                      | 2280  | 1,231   | 6                                     | 4 ft LED Tube   | 200732x3   | 45                   | 0.3  | Breaker                       | 2,280   | 616   | 616  | 0.3  | \$ 87.71                                     | \$ 1,933.20  | \$ 210   | 22.0  | 19.6  |         |
| 168        | Hallways   | 24                                  | W 40 C F 2 (MAG)   | F42SS   | 94                   | 2.3                                    | Breaker                                      | 2280  | 5,144   | 24                                    | W 28 C F 2  | F42SSILL   | 48                   | 1.2  | Breaker                       | 2,280   | 2,627   | 2,517  | 1.1  | \$ 358.62                                    | \$ 6,480.00  | \$ 50  | 18.1  | 18.1  |         |
| 168        | Hallways   | 1                                   | W 40 C F 2 (MAG)   | F42SS   | 94                   | 0.1                                    | Breaker                                      | 2280  | 214   | 1                                     | W 28 C F 2  | F42SSILL   | 48                   | 0.0  | Breaker                       | 2,280   | 109   | 105  | 0.0  | \$ 14.94                                     | \$ 270.00  | \$ 0   | 18.1  | 18.1  |         |
| 102        | Concession Area  | 21                                  | O CF 26  | CFQ26/1-L                                       | 27                   | 0.6                                    | Breaker                                      | 520   | 295   | 21                                    | O CF 26   | CFQ26/1-L  | 27                   | 0.6  | Breaker                       | 520   | 295   | -  | 0.0  | \$ -   | \$ -   | \$ 0   |   |   | #DIV/0! |
| 262        | Skate Renta  | 6                                   | DC 36 P CF 3   | CF136/3   | 112                  | 0.7                                    | SW   | 1000  | 672   | 6                                     | DC 36 P CF 3  | CF136/3  | 112                  | 0.7  | SW                            | 1,000   | 672   | -  | 0.0  | \$ -   | \$ -   | \$ 0   |   |   | #DIV/0! |
| 218LED     | Front Reception Desk   | 10                                  | W 32 CF 3 (ELE)  | F43IL/2   | 90                   | 0.9                                    | SW   | 520   | 468   | 10                                    | 4 ft LED Tube   | 200732x3   | 45                   | 0.5  | SW                            | 520   | 234   | 234  | 0.5  | \$ 61.43                                     | \$ 3,222.00  | \$ 350   | 52.4  | 46.7  |         |
| 262        | Large Vestibule  | 6                                   | DC 36 P CF 3   | CF136/3   | 112                  | 0.7                                    | Breaker                                      | 2280  | 1,532   | 6                                     | DC 36 P CF 3  | CF136/3  | 112                  | 0.7  | Breaker                       | 2,280   | 1,532   | -  | 0.0  | \$ -   | \$ -   | \$ 0   |   |   | #DIV/0! |
| 218LED     | Offices  | 8                                   | W 32 CF 3 (ELE)  | F43IL/2   | 90                   | 0.7                                    | SW   | 2400  | 1,728   | 8                                     | 4 ft LED Tube   | 200732x3   | 45                   | 0.4  | SW                            | 2,400   | 864   | 864  | 0.4  | \$ 121.56                                    | \$ 2,577.60  | \$ 280   | 21.2  | 18.9  |         |
| 262        | Kids Area  | 6                                   | DC 36 P CF 3   | CF136/3   | 112                  | 0.7                                    | SW   | 520   | 349   | 6                                     | DC 36 P CF 3  | CF136/3  | 112                  | 0.7  | SW                            | 520   | 349   | -  | 0.0  | \$ -   | \$ -   | \$ 0   |   |   | #DIV/0! |
| 218LED     | Kitchen  | 13                                  | W 32 CF 3 (ELE)  | F43IL/2   | 90                   | 1.2                                    | SW   | 3102.5  | 3,830   | 13                                    | 4 ft LED Tube   | 200732x3   | 45                   | 0.6  | SW                            | 3,103   | 1,815   | 1,815  | 0.6  | \$ 241.82                                    | \$ 4,188.80  | \$ 455   | 15.5  | 15.5  |         |
| 218LED     | Kitchen  | 3                                   | W 32 CF 3 (ELE)  | F43IL/2   | 90                   | 0.3                                    | SW   | 3102.5  | 838   | 3                                     | 4 ft LED Tube   | 200732x3   | 45                   | 0.1  | SW                            | 3,103   | 419   | 419  | 0.1  | \$ 55.73                                     | \$ 966.60  | \$ 105   | 17.3  | 15.5  |         |
| 218LED     | Offices  | 2                                   | W 32 CF 3 (ELE)  | F43IL/2   | 90                   | 0.2                                    | SW   | 2400  | 432   | 2                                     | 4 ft LED Tube   | 200732x3   | 45                   | 0.1  | SW                            | 2,400   | 216   | 216  | 0.1  | \$ 30.39                                     | \$ 644.40  | \$ 70  | 21.2  | 18.9  |         |
| 263        | 2014 Skating Rink  | 27                                  | Pool MH1000 Fixt   | MH1000/1  | 1080                 | 29.2                                   | Breaker                                      | 3500  | 102,060                                       | 27                                    | Pool MH1000 Fixt  | MH1000/1   | 1080                 | 29.2   | Breaker                       | 3,500   | 102,060                                       | -  | 0.0  | \$ -   | \$ -   | \$ 0   |   |   | #DIV/0! |
| 216        | 2014 Skating Rink  | 4                                   | High Bay MH 750  | MH750/1   | 850                  | 3.4                                    | Breaker                                      | 3500  | 11,900  | 4                                     | C 54 C F 6  | F46GHL   | 351                  | 1.4  | Breaker                       | 3,500   | 4,914   | 6,988  | 2.0  | \$ 908.94                                    | \$ 2,214.00  | \$ 400   | 2.4   | 2.0   |         |
| 216        | 2014 Skating Rink  | 14                                  | High Bay MH 750  | MH750/1   | 850                  | 11.9                                   | Breaker                                      | 3500  | 41,650  | 14                                    | C 54 C F 6  | F46GHL   | 351                  | 4.9  | Breaker                       | 3,500   | 17,199  | 24,451   | 7.0  | \$ 3,181.28                                  | \$ 7,749.00  | \$ 1,400   | 2.4   | 2.0   |         |
| 218LED     | Upper Boxes  | 4                                   | W 32 CF 3 (ELE)  | F43IL/2   | 90                   | 0.4                                    | SW   | 2400  | 864   | 4                                     | 4 ft LED Tube   | 200732x3   | 45                   | 0.2  | SW                            | 2,400   | 432   | 432  | 0.2  | \$ 60.78                                     | \$ 1,288.80  | \$ 140   | 21.2  | 18.9  |         |
| 218LED     | 202 Locker Room  | 2                                   | W 32 CF 3 (ELE)  | F43IL/2   | 90                   | 0.2                                    | SW   | 2800  | 504   | 2                                     | 4 ft LED Tube   | 200732x3   | 45                   | 0.1  | SW                            | 2,800   | 252   | 252  | 0.1  | \$ 34.24                                     | \$ 644.40  | \$ 70  | 18.8  | 16.8  |         |
| 90         | 202 Locker Room  | 1                                   | X CF 7/1   | ECF7/1  | 10                   | 0.0                                    | SW   | 2800  | 28  | 1                                     | X CF 7.0  | ECF7/1   | 10                   | 0.0  | SW                            | 2,800   | 28  | -  | 0.0  | \$ -   | \$ -   | \$ 0   |   |   | #DIV/0! |
| 218LED     | 203 Locker Room  | 2                                   | W 32 CF 3 (ELE)  | F43IL/2   | 90                   | 0.2                                    | SW   | 2800  | 504   | 2                                     | 4 ft LED Tube   | 200732x3   | 45                   | 0.1  | SW                            | 2,800   | 252   | 252  | 0.1  | \$ 34.24                                     | \$ 644.40  | \$ 70  | 18.8  | 16.8  |         |
| 232        | 203 Locker Room  | 2                                   | R 60 C 1.1   | IB01  | 60                   | 0.1                                    | SW   | 2800  | 336   | 2                                     | CF 26   | CFQ26/1-L  | 27                   | 0.1  | SW                            | 2,800   | 151   | 185  | 0.1  | \$ 25.11                                     | \$ 40.50   | \$ 0   | 1.6   | 1.6   |         |
| 218LED     | 201 Locker Room  | 2                                   | W 32 CF 3 (ELE)  | F43IL/2   | 90                   | 0.2                                    | SW   | 2800  | 504   | 2                                     | 4 ft LED Tube   | 200732x3   | 45                   | 0.1  | SW                            | 2,800   | 252   | 252  | 0.1  | \$ 34.24                                     | \$ 644.40  | \$ 70  | 18.8  | 16.8  |         |
| 232        | 201 Locker Room  | 2                                   | R 60 C 1.1   | IB01  | 60                   | 0.1                                    | SW   | 2800  | 336   | 2                                     | CF 26   | CFQ26/1-L  | 27                   | 0.1  | SW                            | 2,800   | 151   | 185  | 0.1  | \$ 25.11                                     | \$ 40.50   | \$ 0   | 1.6   | 1.6   |         |
| 228        | Mens Room  | 8                                   | W60CF1   | F81EL   | 60                   | 0.5                                    | OCC  | 1000  | 480   | 8                                     | W60CF1  | F81EL  | 60                   | 0.5  | OCC                           | 1,000   | 480   | -  | 0.0  | \$ -   | \$ -   | \$ 0   |   |   | #DIV/0! |
| 228        | Ladies Room  | 8                                   | W60CF1   | F81EL   | 60                   | 0.5                                    | OCC  | 1000  | 480   | 8                                     | W60CF1  | F81EL  | 60                   | 0.5  | OCC                           | 1,000   | 480   | -  | 0.0  | \$ -   | \$ -   | \$ 0   |   |   | #DIV/0! |
| 263        | 1958 Skating Rink  | 44                                  | Pool MH1000 Fixt   | MH1000/1  | 1080                 | 47.5                                   | Breaker                                      | 3500  | 166,320                                       | 44                                    | Pool MH1000 Fixt  | MH1000/1   | 1080                 | 47.5   | Breaker                       | 3,500   | 166,320                                       | -  | 0.0  | \$ -   | \$ -   | \$ 0   |   |   | #DIV/0! |
| 262        | 1958 Skating Rink  | 33                                  | DC 36 P CF 3   | CF136/3   | 112                  | 3.7                                    | Breaker                                      | 3500  | 12,936  | 33                                    | DC 36 P CF 3  | CF136/3  | 112                  | 3.7  | Breaker                       | 3,500   | 12,936  | -  | 0.0  | \$ -   | \$ -   | \$ 0   |   |   | #DIV/0! |
| 263        | 1958 Skating Rink  | 40                                  | Pool MH1000 Fixt   | MH1000/1  | 1080                 | 43.2                                   | Breaker                                      | 3500  | 151,200                                       | 40                                    | Pool MH1000 Fixt  | MH1000/1   | 1080                 | 43.2   | Breaker                       | 3,500   | 151,200                                       | -  | 0.0  | \$ -   | \$ -   | \$ 0   |   |   | #DIV/0! |
| 218LED     | 1958 Skating Rink Entrance Vestibule   | 12                                  | W 32 CF 3 (ELE)  | F43IL/2   | 90                   | 1.1                                    | Breaker                                      | 2280  | 2,462   | 12                                    | 4 ft LED Tube   | 200732x3   | 45                   | 0.5  | Breaker                       | 2,280   | 1,231   | 1,231  | 0.5  | \$ 175.41                                    | \$ 3,866.40  | \$ 420   | 22.0  | 19.6  |         |
| 218LED     | Box Rooms  | 8                                   | W 32 CF 3 (ELE)  | F43IL/2   | 90                   | 0.7                                    | SW   | 2400  | 1,728   | 8                                     | 4 ft LED Tube   | 200732x3   | 45                   | 0.4  | SW                            | 2,400   | 864   | 864  | 0.4  | \$ 121.56                                    | \$ 2,577.60  | \$ 280   | 21.2  | 18.9  |         |
| 218LED     | Locker Room 101  | 11                                  | W 32 CF 3 (ELE)  | F43IL/2   | 90                   | 1.0                                    | SW   | 2800  | 2,772   | 11                                    | 4 ft LED Tube   | 200732x3   | 45                   | 0.5  | SW                            | 2,800   | 1,386   | 1,386  | 0.5  | \$ 188.34                                    | \$ 3,544.20  | \$ 385   | 18.8  | 16.8  |         |
| 218LED     | Locker Room 102  | 11                                  | W 32 CF 3 (ELE)  | F43IL/2   | 90                   | 1.0                                    | SW   | 2800  | 2,772   | 11                                    | 4 ft LED Tube   | 200732x3   | 45                   | 0.5  | SW                            | 2,800   | 1,386   | 1,386  | 0.5  | \$ 188.34                                    | \$ 3,544.20  | \$ 385   | 18.8  | 16.8  |         |
| 218LED     | Locker Room 103  | 11                                  | W 32 CF 3 (ELE)  | F43IL/2   | 90                   | 1.0                                    | SW   | 2800  | 2,772   | 11                                    | 4 ft LED Tube   | 200732x3   | 45                   | 0.5  | SW                            | 2,800   | 1,386   | 1,386  | 0.5  | \$ 188.34                                    | \$ 3,544.20  | \$ 385   | 18.8  | 16.8  |         |
| 218LED     | Locker Room 104  | 11                                  | W 32 CF 3 (ELE)  | F43IL/2   | 90                   | 1.0                                    | SW   | 2800  | 2,772   | 11                                    | 4 ft LED Tube   | 200732x3   | 45                   | 0.5  | SW                            | 2,800   | 1,386   | 1,386  | 0.5  | \$ 188.34                                    | \$ 3,544.20  | \$ 385   | 18.8  | 16.8  |         |
| 168        | Storage Rm   | 1                                   | W 40 C F 2 (MAG)   | F42SS   | 94                   | 0.1                                    | SW   | 1000  | 94  | 1                                     | W 28 C F 2  | F42SSILL   | 48                   | 0.0  | SW                            | 1,000   | 48  | 48   | 0.0  | \$ 8.64                                      | \$ 270.00  | \$ 50  | 31.2  | 31.2  |         |
| 168        | Storage Rm   | 1                                   | W 40 C F 2 (MAG)   | F42SS   | 94                   | 0.1                                    | SW   | 1000  | 94  | 1                                     | W 28 C F 2  | F42SSILL   | 48                   | 0.0  | SW                            | 1,000   | 48  | 48   | 0.0  | \$ 8.64                                      | \$ 270.00  | \$ 50  | 31.2  | 31.2  |         |
| 168        | Storage Rm   | 1                                   | W 40 C F 2 (MAG)   | F42SS   | 94                   | 0.1                                    | SW   | 1000  | 94  | 1                                     | W 28 C F 2  | F42SSILL   | 48                   | 0.0  | SW                            | 1,000   | 48  | 48   | 0.0  | \$ 8.64                                      | \$ 270.00  | \$ 50  | 31.2  | 31.2  |         |
| 168        | Storage Rm   | 1                                   | W 40 C F 2 (MAG)   | F42SS   | 94                   | 0.1                                    | SW   | 1000  | 94  | 1                                     | W 28 C F 2  | F42SSILL   | 48                   | 0.0  | SW                            | 1,000   | 48  | 48   | 0.0  | \$ 8.64                                      | \$ 270.00  | \$ 50  | 31.2  | 31.2  |         |
| 168        | Miscellaneous locked room  | 1                                   | W 40 C F 2 (MAG)   | F42SS   | 94                   | 0.1                                    | SW   | 1000  | 94  | 1                                     | W 28 C F 2  | F42SSILL   | 48                   | 0.0  | SW                            | 1,000   | 48  | 48   | 0.0  | \$ 8.64                                      | \$ 270.00  | \$ 50  | 31.2  | 31.2  |         |
| 168        | Miscellaneous locked room  | 1                                   | W 40 C F 2 (MAG)   | F42SS   | 94                   | 0.1                                    | SW   | 1000  | 94  | 1                                     | W 28 C F 2  | F42SSILL   | 48                   | 0.0  | SW                            | 1,000   | 48  | 48   | 0.0  | \$ 8.64                                      | \$ 270.00  | \$ 50  | 31.2  | 31.2  |         |
| 168        | Miscellaneous locked room  | 1                                   | W 40 C F 2 (MAG)   | F42SS   | 94                   | 0.1                                    | SW   | 1000  | 94  | 1                                     | W 28 C F 2  | F42SSILL   | 48                   | 0.0  | SW                            | 1,000   | 48  | 48   | 0.0  | \$ 8.64                                      | \$ 270.00  | \$ 50  | 31.2  | 31.2  |         |
| 168        | Miscellaneous locked room  | 1                                   | W 40 C F 2 (MAG)   | F42SS   | 94                   | 0.1                                    | SW   | 1000  | 94  | 1                                     | W 28 C F 2  | F42SSILL   | 48                   | 0.0  | SW                            | 1,000   | 48  | 48   | 0.0  | \$ 8.64                                      | \$ 270.00  | \$ 50  | 31.2  | 31.2  |         |
| 168        | Back area  | 7                                   | W 40 C F 2 (MAG)   | F42SS   | 94                   | 0.7                                    | SW   | 1000  | 658   | 7                                     | W 28 C F 2  | F42SSILL   | 48                   | 0.3  | SW                            | 1,000   | 336   | 322  | 0.3  | \$ 60.50                                     | \$ 1,890.00  | \$ 50  | 31.2  | 31.2  |         |
| 168        | Refrigeration Room   | 8                                   | W 40 C F 2 (MAG)   | F42SS   | 94                   | 0.8                                    | SW   | 1000  | 752   | 8                                     | W 28 C F 2  | F42SSILL   | 48                   | 0.4  | SW                            | 1,000   | 384   | 368  | 0.4  | \$ 69.14                                     | \$ 2,160.00  | \$ 50  | 31.2  | 31.2  |         |
| 168        | Back Mens Rm   | 4                                   | W 40 C F 2 (MAG)   | F42SS   | 94                   | 0.4                                    | OCC  | 1000  | 376   | 4                                     | W 28 C F 2  | F42SSILL   | 48                   | 0.2  | OCC                           | 1,000   | 192   | 184  | 0.2  | \$ 34.57                                     | \$ 1,080.00  | \$ 50  | 31.2  | 31.2  |         |
| 218LED     | Staff Room   | 5                                   | W 32 CF 3 (ELE)  | F43IL/2   | 90                   | 0.5                                    | SW   | 2400  | 1,080   | 5                                     | 4 ft LED Tube   | 200732x3   | 45                   | 0.2  | SW                            | 2,400   | 540   | 540  | 0.2  | \$ 75.98                                     | \$ 1,611.00  | \$ 175   | 21.2  | 18.9  |         |
| 168        | Staff Room   | 2                                   | W 40 C F 2 (MAG)   | F42SS   | 94                   | 0.2                                    | SW   | 2400  | 451   | 2                                     | W 28 C F 2  | F42SSILL   | 48                   | 0.1  | SW                            | 2,400   | 230   | 221  | 0.1  | \$ 31.07                                     | \$ 540.00  | \$ 50  | 17.4  | 17.4  |         |
| 168        | Rear Vestibule   | 1                                   | W 40 C F 2 (MAG)   | F42SS   | 94                   | 0.1                                    | Breaker                                      | 2280  | 214   | 1                                     | W 28 C F 2  | F42SSILL   | 48                   | 0.0  | Breaker                       | 2,280   | 109   | 105  | 0.0  | \$ 14.94                                     | \$ 270.00  | \$ 50  | 18.1  | 18.1  |         |
| 168        | Rear Vestibule   | 1                                   | W 40 C F 2 (MAG)   | F42SS   | 94                   | 0.1                                    | Breaker                                      | 2280  | 214   | 1                                     | W 28 C F 2  | F42SSILL   | 48                   | 0.0  | Breaker                       | 2,280   | 109   | 105  | 0.0  | \$ 14.94                                     | \$ 270.00  | \$ 50  | 1   |   |         |

| Field Code | Area Description<br>Unique description of the location - Room number/Room name: Floor number (if applicable) | EXISTING CONDITIONS                 |  |   |                                    |                          |  |                             |                       |                            |   | RETROFIT CONDITIONS   |  |                                    |   |   |   |              |            |  |  | COST & SAVINGS ANALYSIS  |               |                                   |                                   |  |  |
|------------|--|-------------------------------------|--|---|------------------------------------|--------------------------|--|-----------------------------|-----------------------|----------------------------|---|---|--|------------------------------------|---|---|---|--------------|------------|--|--|--------------------------|---------------|-----------------------------------|-----------------------------------|--|--|
|            |  | No. of Fixtures before the retrofit | Standard Fixture Code                        | Fixture Code                                  | Table of Standard Fixture Wattages | Watts per Fixture        | kW/Space                                   | Exisit Control              | Annual Hours          | Annual kWh                 | Number of Fixtures after the retrofit         | Standard Fixture Code * Example<br>2' x 2' R F (U)<br>Recess. Floor 2 lamps U shape | Fixture Code                               | Table of Standard Fixture Wattages | Watts per Fixture                       | kW/Space  | Retrofit Control device                             | Annual Hours | Annual kWh | Annual kWh Saved (Original Annual kWh) - (Retrofit Annual kWh) | Annual kWh Saved (Original Annual kWh) - (Retrofit Annual kWh) | Annual \$ Saved (\$/kWh) | Retrofit Cost | NJ Smart Start Lighting Incentive | Simple Payback With Out Incentive | Simple Payback Length of time for renovations cost to be recovered |  |
|            |  | Lighting Fixture Code               | Code from Table of Standard Fixture Wattages | Value from Table of Standard Fixture Wattages | (Watts/Fix) * (Fix No.)            | Pre-inst. control device | Estimated annual hours for the usage group | (kW/Space) * (Annual Hours) | Lighting Fixture Code | Example = 2'x2' Troff 40 w | Value from Table of Standard Fixture Wattages | (Watts/Fix) * (Number of Fixtures)  | Estimated annual hours for the usage group | (kW/Space) * (Annual Hours)        | Cost for renovations to lighting system | Length of time for renovations cost to be recovered | Length of time for renovations cost to be recovered |              |            |  |  |                          |               |                                   |                                   |  |  |
| 262        | Main Lobby Area  | 24                                  | DC 36 P CF 3                                 | CF136/3                                       | 112                                | 2.7                      | Breaker                                    | 520                         | 1,397.8               | 24                         | DC 36 P CF 3                                  | CF136/3   | 112  | 2.7                                | None                                    | 520   | 1,397.8   | 0.0          | 0.0        | \$0.00   | \$0.00   | \$0.00                   |               |                                   | #DIV/0!                           |  |  |
| 262        | Main Lobby Area  | 6                                   | DC 36 P CF 3                                 | CF136/3                                       | 112                                | 0.7                      | Breaker                                    | 520                         | 349.4                 | 6                          | DC 36 P CF 3                                  | CF136/3   | 112  | 0.7                                | None                                    | 520   | 349.4   | 0.0          | 0.0        | \$0.00   | \$0.00   | \$0.00                   |               |                                   | #DIV/0!                           |  |  |
| 262        | Main Lobby Area  | 4                                   | DC 36 P CF 3                                 | CF136/3                                       | 112                                | 0.4                      | Breaker                                    | 520                         | 233.0                 | 4                          | DC 36 P CF 3                                  | CF136/3   | 112  | 0.4                                | None                                    | 520   | 233.0   | 0.0          | 0.0        | \$0.00   | \$0.00   | \$0.00                   |               |                                   | #DIV/0!                           |  |  |
| 262        | Main Lobby Area  | 18                                  | DC 36 P CF 3                                 | CF136/3                                       | 112                                | 2.0                      | Breaker                                    | 520                         | 1,048.3               | 18                         | DC 36 P CF 3                                  | CF136/3   | 112  | 2.0                                | None                                    | 520   | 1,048.3   | 0.0          | 0.0        | \$0.00   | \$0.00   | \$0.00                   |               |                                   | #DIV/0!                           |  |  |
| 218LED     | Hallways   | 6                                   | W 32 CF 3 (ELE)                              | F43LL/2                                       | 90                                 | 0.5                      | Breaker                                    | 2280                        | 1,231.2               | 6                          | W 32 CF 3 (ELE)                               | F43LL/2   | 90   | 0.5                                | None                                    | 2280  | 1,231.2   | 0.0          | 0.0        | \$0.00   | \$0.00   | \$0.00                   |               |                                   | #DIV/0!                           |  |  |
| 168        | Hallways   | 24                                  | W 40 C F 2 (MAG)                             | F42SS   | 94                                 | 2.3                      | Breaker                                    | 2280                        | 5,143.7               | 24                         | W 40 C F 2 (MAG)                              | F42SS   | 94   | 2.3                                | None                                    | 2280  | 5,143.7   | 0.0          | 0.0        | \$0.00   | \$0.00   | \$0.00                   |               |                                   | #DIV/0!                           |  |  |
| 168        | Hallways   | 1                                   | W 40 C F 2 (MAG)                             | F42SS   | 94                                 | 0.1                      | Breaker                                    | 2280                        | 214.3                 | 1                          | W 40 C F 2 (MAG)                              | F42SS   | 94   | 0.1                                | None                                    | 2280  | 214.3   | 0.0          | 0.0        | \$0.00   | \$0.00   | \$0.00                   |               |                                   | #DIV/0!                           |  |  |
| 102        | Concession Area  | 21                                  | O CF 26                                      | CFQ26/1-L                                     | 27                                 | 0.6                      | Breaker                                    | 520                         | 294.8                 | 21                         | O CF 26                                       | CFQ26/1-L   | 27   | 0.6                                | None                                    | 520   | 294.8   | 0.0          | 0.0        | \$0.00   | \$0.00   | \$0.00                   |               |                                   | #DIV/0!                           |  |  |
| 262        | Skate Renta  | 6                                   | DC 36 P CF 3                                 | CF136/3                                       | 112                                | 0.7                      | SW   | 1000                        | 672.0                 | 6                          | DC 36 P CF 3                                  | CF136/3   | 112  | 0.7                                | None                                    | 1000  | 672.0   | 0.0          | 0.0        | \$0.00   | \$0.00   | \$0.00                   |               |                                   | #DIV/0!                           |  |  |
| 218LED     | Front Reception Desk   | 10                                  | W 32 CF 3 (ELE)                              | F43LL/2                                       | 90                                 | 0.9                      | SW   | 520                         | 468.0                 | 10                         | W 32 CF 3 (ELE)                               | F43LL/2   | 90   | 0.9                                | None                                    | 520   | 468.0   | 0.0          | 0.0        | \$0.00   | \$0.00   | \$0.00                   |               |                                   | #DIV/0!                           |  |  |
| 262        | Large Vestibule  | 6                                   | DC 36 P CF 3                                 | CF136/3                                       | 112                                | 0.7                      | Breaker                                    | 2280                        | 1,532.2               | 6                          | DC 36 P CF 3                                  | CF136/3   | 112  | 0.7                                | None                                    | 2280  | 1,532.2   | 0.0          | 0.0        | \$0.00   | \$0.00   | \$0.00                   |               |                                   | #DIV/0!                           |  |  |
| 218LED     | Offices  | 8                                   | W 32 CF 3 (ELE)                              | F43LL/2                                       | 90                                 | 0.7                      | SW   | 2400                        | 1,728.0               | 8                          | W 32 CF 3 (ELE)                               | F43LL/2   | 90   | 0.7                                | OCC                                     | 1800  | 1,296.0   | 432.0        | 0.0        | \$46.22  | \$128.25   | \$20.00                  | 2.8           | 2.3                               | #DIV/0!                           |  |  |
| 262        | Kids Area  | 6                                   | DC 36 P CF 3                                 | CF136/3                                       | 112                                | 0.7                      | SW   | 520                         | 349.4                 | 6                          | DC 36 P CF 3                                  | CF136/3   | 112  | 0.7                                | None                                    | 520   | 349.4   | 0.0          | 0.0        | \$0.00   | \$0.00   | \$0.00                   |               |                                   | #DIV/0!                           |  |  |
| 218LED     | Kitchen  | 13                                  | W 32 CF 3 (ELE)                              | F43LL/2                                       | 90                                 | 1.2                      | SW   | 3102.5                      | 3,629.9               | 13                         | W 32 CF 3 (ELE)                               | F43LL/2   | 90   | 1.2                                | None                                    | 3102.5  | 3,629.9   | 0.0          | 0.0        | \$0.00   | \$0.00   | \$0.00                   |               |                                   | #DIV/0!                           |  |  |
| 218LED     | Kitchen  | 3                                   | W 32 CF 3 (ELE)                              | F43LL/2                                       | 90                                 | 0.3                      | SW   | 3102.5                      | 837.7                 | 3                          | W 32 CF 3 (ELE)                               | F43LL/2   | 90   | 0.3                                | None                                    | 3102.5  | 837.7   | 0.0          | 0.0        | \$0.00   | \$0.00   | \$0.00                   |               |                                   | #DIV/0!                           |  |  |
| 218LED     | Offices  | 2                                   | W 32 CF 3 (ELE)                              | F43LL/2                                       | 90                                 | 0.2                      | SW   | 2400                        | 432.0                 | 2                          | W 32 CF 3 (ELE)                               | F43LL/2   | 90   | 0.2                                | OCC                                     | 1900  | 324.0   | 108.0        | 0.0        | \$11.56  | \$128.25   | \$20.00                  | 11.1          | 9.4                               | #DIV/0!                           |  |  |
| 263        | 2014 Skating Rink  | 27                                  | Pool MH1000 Fixt                             | MH1000/1                                      | 1080                               | 29.2                     | Breaker                                    | 3500                        | 102,060.0             | 27                         | Pool MH1000 Fixt                              | MH1000/1  | 1080                                       | 29.2                               | None                                    | 3500  | 102,060.0   | 0.0          | 0.0        | \$0.00   | \$0.00   | \$0.00                   |               |                                   | #DIV/0!                           |  |  |
| 216        | 2014 Skating Rink  | 4                                   | High Bay MH 750                              | MH750/1                                       | 850                                | 3.4                      | Breaker                                    | 3500                        | 11,900.0              | 4                          | High Bay MH 750                               | MH750/1   | 850  | 3.4                                | None                                    | 3500  | 11,900.0  | 0.0          | 0.0        | \$0.00   | \$0.00   | \$0.00                   |               |                                   | #DIV/0!                           |  |  |
| 216        | 2014 Skating Rink  | 14                                  | High Bay MH 750                              | MH750/1                                       | 850                                | 11.9                     | Breaker                                    | 3500                        | 41,650.0              | 14                         | High Bay MH 750                               | MH750/1   | 850  | 11.9                               | None                                    | 3500  | 41,650.0  | 0.0          | 0.0        | \$0.00   | \$0.00   | \$0.00                   |               |                                   | #DIV/0!                           |  |  |
| 218LED     | Upper Boxes  | 4                                   | W 32 CF 3 (ELE)                              | F43LL/2                                       | 90                                 | 0.4                      | SW   | 2400                        | 864.0                 | 4                          | W 32 CF 3 (ELE)                               | F43LL/2   | 90   | 0.4                                | OCC                                     | 1800  | 648.0   | 216.0        | 0.0        | \$23.11  | \$128.25   | \$20.00                  | 5.5           | 4.7                               | #DIV/0!                           |  |  |
| 218LED     | 202 Locker Room  | 2                                   | W 32 CF 3 (ELE)                              | F43LL/2                                       | 90                                 | 0.2                      | SW   | 2800                        | 504.0                 | 2                          | W 32 CF 3 (ELE)                               | F43LL/2   | 90   | 0.2                                | OCC                                     | 2100  | 378.0   | 126.0        | 0.0        | \$13.48  | \$128.25   | \$20.00                  | 9.5           | 8.0                               | #DIV/0!                           |  |  |
| 90         | 202 Locker Room  | 1                                   | X CF 7.0                                     | ECF7/1  | 10                                 | 0.0                      | SW   | 2800                        | 28.0                  | 1                          | X CF 7.0                                      | ECF7/1  | 10   | 0.0                                | OCC                                     | 2100  | 21.0  | 7.0          | 0.0        | \$0.75   | \$128.25   | \$20.00                  | 171.2         | 144.5                             | #DIV/0!                           |  |  |
| 218LED     | 203 Locker Room  | 2                                   | W 32 CF 3 (ELE)                              | F43LL/2                                       | 90                                 | 0.2                      | SW   | 2900                        | 504.0                 | 2                          | W 32 CF 3 (ELE)                               | F43LL/2   | 90   | 0.2                                | OCC                                     | 2100  | 378.0   | 126.0        | 0.0        | \$13.48  | \$128.25   | \$20.00                  | 9.5           | 8.0                               | #DIV/0!                           |  |  |
| 232        | 203 Locker Room  | 2                                   | R 60 C 1 1                                   | I60/1   | 60                                 | 0.1                      | SW   | 2800                        | 336.0                 | 2                          | R 60 C 1 1                                    | I60/1   | 60   | 0.1                                | OCC                                     | 2100  | 252.0   | 84.0         | 0.0        | \$8.99   | \$128.25   | \$20.00                  | 14.3          | 12.0                              | #DIV/0!                           |  |  |
| 218LED     | 201 Locker Room  | 2                                   | W 32 CF 3 (ELE)                              | F43LL/2                                       | 90                                 | 0.2                      | SW   | 2800                        | 504.0                 | 2                          | W 32 CF 3 (ELE)                               | F43LL/2   | 90   | 0.2                                | OCC                                     | 2100  | 378.0   | 126.0        | 0.0        | \$13.48  | \$128.25   | \$20.00                  | 9.5           | 8.0                               | #DIV/0!                           |  |  |
| 232        | 201 Locker Room  | 2                                   | R 60 C 1 1                                   | I60/1   | 60                                 | 0.1                      | SW   | 2800                        | 336.0                 | 2                          | R 60 C 1 1                                    | I60/1   | 60   | 0.1                                | OCC                                     | 2100  | 252.0   | 84.0         | 0.0        | \$8.99   | \$128.25   | \$20.00                  | 14.3          | 12.0                              | #DIV/0!                           |  |  |
| 228        | Mens Room  | 8                                   | W60CF1                                       | F81EL   | 60                                 | 0.5                      | OCC  | 1000                        | 480.0                 | 8                          | W60CF1  | F81EL   | 60   | 0.5                                | None                                    | 1000  | 480.0   | 0.0          | 0.0        | \$0.00   | \$0.00   | \$0.00                   |               |                                   | #DIV/0!                           |  |  |
| 228        | Ladies Room  | 8                                   | W60CF1                                       | F81EL   | 60                                 | 0.5                      | OCC  | 1000                        | 480.0                 | 8                          | W60CF1  | F81EL   | 60   | 0.5                                | None                                    | 1000  | 480.0   | 0.0          | 0.0        | \$0.00   | \$0.00   | \$0.00                   |               |                                   | #DIV/0!                           |  |  |
| 263        | 1958 Skating Rink  | 44                                  | Pool MH1000 Fixt                             | MH1000/1                                      | 1080                               | 47.5                     | Breaker                                    | 3500                        | 166,320.0             | 44                         | Pool MH1000 Fixt                              | MH1000/1  | 1080                                       | 47.5                               | None                                    | 3500  | 166,320.0   | 0.0          | 0.0        | \$0.00   | \$0.00   | \$0.00                   |               |                                   | #DIV/0!                           |  |  |
| 262        | 1958 Skating Rink  | 33                                  | DC 36 P CF 3                                 | CF136/3                                       | 112                                | 3.7                      | Breaker                                    | 3500                        | 12,936.0              | 33                         | DC 36 P CF 3                                  | CF136/3   | 112  | 3.7                                | None                                    | 3500  | 12,936.0  | 0.0          | 0.0        | \$0.00   | \$0.00   | \$0.00                   |               |                                   | #DIV/0!                           |  |  |
| 263        | 1958 Skating Rink  | 40                                  | Pool MH1000 Fixt                             | MH1000/1                                      | 1080                               | 43.2                     | Breaker                                    | 3500                        | 151,200.0             | 40                         | Pool MH1000 Fixt                              | MH1000/1  | 1080                                       | 43.2                               | None                                    | 3500  | 151,200.0   | 0.0          | 0.0        | \$0.00   | \$0.00   | \$0.00                   |               |                                   | #DIV/0!                           |  |  |
| 218LED     | 1958 Skating Rink Entrance Vestibule   | 12                                  | W 32 CF 3 (ELE)                              | F43LL/2                                       | 90                                 | 1.1                      | Breaker                                    | 2280                        | 2,462.4               | 12                         | W 32 CF 3 (ELE)                               | F43LL/2   | 90   | 1.1                                | None                                    | 2280  | 2,462.4   | 0.0          | 0.0        | \$0.00   | \$0.00   | \$0.00                   |               |                                   | #DIV/0!                           |  |  |
| 218LED     | Box Rooms  | 8                                   | W 32 CF 3 (ELE)                              | F43LL/2                                       | 90                                 | 0.7                      | SW   | 2400                        | 1,728.0               | 8                          | W 32 CF 3 (ELE)                               | F43LL/2   | 90   | 0.7                                | OCC                                     | 1800  | 1,296.0   | 432.0        | 0.0        | \$46.22  | \$128.25   | \$20.00                  | 2.8           | 2.3                               | #DIV/0!                           |  |  |
| 218LED     | Locker Room 101  | 11                                  | W 32 CF 3 (ELE)                              | F43LL/2                                       | 90                                 | 1.0                      | SW   | 2800                        | 2,720.0               | 11                         | W 32 CF 3 (ELE)                               | F43LL/2   | 90   | 1.0                                | OCC                                     | 2100  | 2,079.0   | 693.0        | 0.0        | \$74.15  | \$128.25   | \$20.00                  | 1.7           | 1.5                               | #DIV/0!                           |  |  |
| 218LED     | Locker Room 102  | 11                                  | W 32 CF 3 (ELE)                              | F43LL/2                                       | 90                                 | 1.0                      | SW   | 2800                        | 2,720.0               | 11                         | W 32 CF 3 (ELE)                               | F43LL/2   | 90   | 1.0                                | OCC                                     | 2100  | 2,079.0   | 693.0        | 0.0        | \$74.15  | \$128.25   | \$20.00                  | 1.7           | 1.5                               | #DIV/0!                           |  |  |
| 218LED     | Locker Room 103  | 11                                  | W 32 CF 3 (ELE)                              | F43LL/2                                       | 90                                 | 1.0                      | SW   | 2800                        | 2,720.0               | 11                         | W 32 CF 3 (ELE)                               | F43LL/2   | 90   | 1.0                                | OCC                                     | 2100  | 2,079.0   | 693.0        | 0.0        | \$74.15  | \$128.25   | \$20.00                  | 1.7           | 1.5                               | #DIV/0!                           |  |  |
| 218LED     | Locker Room 104  | 11                                  | W 32 CF 3 (ELE)                              | F43LL/2                                       | 90                                 | 1.0                      | SW   | 2800                        | 2,720.0               | 11                         | W 32 CF 3 (ELE)                               | F43LL/2   | 90   | 1.0                                | OCC                                     | 2100  | 2,079.0   | 693.0        | 0.0        | \$74.15  | \$128.25   | \$20.00                  | 1.7           | 1.5                               | #DIV/0!                           |  |  |
| 168        | Storage Rm   | 1                                   | W 40 C F 2 (MAG)                             | F42SS   | 94                                 | 0.1                      | SW   | 1000                        | 94.0                  | 1                          | W 40 C F 2 (MAG)                              | F42SS   | 94   | 0.1                                | None                                    | 1000  | 94.0  | 0.0          | 0.0        | \$0.00   | \$0.00   | \$0.00                   |               |                                   | #DIV/0!                           |  |  |
| 168        | Storage Rm   | 1                                   | W 40 C F 2 (MAG)                             | F42SS   | 94                                 | 0.1                      | SW   | 1000                        | 94.0                  | 1                          | W 40 C F 2 (MAG)                              | F42SS   | 94   | 0.1                                | None                                    | 1000  | 94.0  | 0.0          | 0.0        | \$0.00   | \$0.00   | \$0.00                   |               |                                   | #DIV/0!                           |  |  |
| 168        | Storage Rm   | 1                                   | W 40 C F 2 (MAG)                             | F42SS   | 94                                 | 0.1                      | SW   | 1000                        | 94.0                  | 1                          | W 40 C F 2 (MAG)                              | F42SS   | 94   | 0.1                                | None                                    | 1000  | 94.0  | 0.0          | 0.0        | \$0.00   | \$0.00   | \$0.00                   |               |                                   | #DIV/0!                           |  |  |
| 168        | Storage Rm   | 1                                   | W 40 C F 2 (MAG)                             | F42SS   | 94                                 | 0.1                      | SW   | 1000                        | 94.0                  | 1                          | W 40 C F 2 (MAG)                              | F42SS   | 94   | 0.1                                | None                                    | 1000  | 94.0  | 0.0          | 0.0        | \$0.00   | \$0.00   | \$0.00                   |               |                                   | #DIV/0!                           |  |  |
| 168        | Miscellaneous locked room  | 1                                   | W 40 C F 2 (MAG)                             | F42SS   | 94                                 | 0.1                      | SW   | 1000                        | 94.0                  | 1                          | W 40 C F 2 (MAG)                              | F42SS   | 94   | 0.1                                | None                                    | 1000  | 94.0  | 0.0          | 0.0        | \$0.00   | \$0.00   | \$0.00                   |               |                                   | #DIV/0!                           |  |  |
| 168        | Miscellaneous locked room  | 1                                   | W 40 C F 2 (MAG)                             | F42SS   | 94                                 | 0.1                      | SW   | 1000                        | 94.0                  | 1                          | W 40 C F 2 (MAG)                              | F42SS   | 94   | 0.1                                | None                                    | 1000  | 94.0  | 0.0          | 0.0        | \$0.00   | \$0.00   | \$0.00                   |               |                                   | #DIV/0!                           |  |  |
| 168        | Miscellaneous locked room  | 1                                   | W 40 C F 2 (MAG)                             | F42SS   | 94                                 | 0.1                      | SW   | 1000                        | 94.0                  | 1                          | W 40 C F 2 (MAG)                              | F42SS   | 94   | 0.1                                | None                                    | 1000  | 94.0  | 0.0          | 0.0        | \$0.00   | \$0.00   | \$0.00                   |               |                                   | #DIV/0!                           |  |  |
| 168        | Miscellaneous locked room  | 1                                   | W 40 C F 2 (MAG)                             | F42SS   | 94                                 | 0.1                      | SW   | 1000                        | 94.0                  | 1                          | W 40 C F 2 (MAG)                              | F42SS   | 94   | 0.1                                | None                                    | 1000  | 94.0  | 0.0          | 0.0        | \$0.00   | \$0.00   | \$0.00                   |               |                                   | #DIV/0!                           |  |  |
| 168        | Back area  | 7                                   | W 40 C F 2 (MAG)                             | F42SS   | 94                                 | 0.7                      | SW   | 1000                        | 658.0                 |                            |   |   |  |                                    |   |   |   |              |            |  |  |                          |               |                                   |                                   |  |  |

| EXISTING CONDITIONS |  |                                     |                       |  |   |                           |                          |   |                              | RETROFIT CONDITIONS                |                       |  |   |                                     |                         |              |                              |   |   | COST & SAVINGS ANALYSIS |   |                                   |   |   |  |
|---------------------|--|-------------------------------------|-----------------------|--|---|---------------------------|--------------------------|---|------------------------------|------------------------------------|-----------------------|--|---|-------------------------------------|-------------------------|--------------|------------------------------|---|---|-------------------------|---|-----------------------------------|---|---|--|
| Field Code          | Area Description   | No. of Fixtures before the retrofit | Standard Fixture Code | Fixture Code                                 | Watts per Fixture                             | kW/Space                  | Exsit Control            | Annual Hours                              | Annual kWh                   | No. of fixtures after the retrofit | Standard Fixture Code | Fixture Code                                 | Watts per Fixture                             | kW/Space                            | Retrofit Control        | Annual Hours | Annual kWh                   | Annual kWh Saved                              | Annual kW Saved                             | Annual \$ Saved         | Retrofit Cost                           | NJ Smart Start Lighting Incentive | Simple Payback With Out Incentive                   | Simple Payback                                      |  |
|                     | Unique description of the location - Room number/Room name: Floor number (if applicable) |                                     | Lighting Fixture Code | Code from Table of Standard Fixture Wattages | Value from Table of Standard Fixture Wattages | (Watts/Fixt) * (Fixt No.) | Pre-inst. control device | Estimated daily hours for the usage group | (kWh/Space) * (Annual Hours) |                                    | Lighting Fixture Code | Code from Table of Standard Fixture Wattages | Value from Table of Standard Fixture Wattages | (Watts/Fixt) * (Number of Fixtures) | Retrofit control device |              | (kWh/Space) * (Annual Hours) | (Original Annual kWh) - (Retrofit Annual kWh) | (Original Annual kW) - (Retrofit Annual kW) | (kWh Saved) * (\$/kWh)  | Cost for renovations to lighting system | Prescriptive Lighting Measures    | Length of time for renovations cost to be recovered | Length of time for renovations cost to be recovered |  |
| 262                 | Main Lobby Area  | 24                                  | DC 36 P CF 3          | CFT36/3                                      | 112   | 2.7                       | Breaker                  | 520                                       | 1,398                        | 24                                 | DC 36 P CF 3          | CFT36/3                                      | 112   | 2.7                                 | None                    | 520          | 1,398                        | -   | 0.0   | \$ -                    | \$ -                                    | \$ -                              |   |   |  |
| 262                 | Main Lobby Area  | 6                                   | DC 36 P CF 3          | CFT36/3                                      | 112   | 0.7                       | Breaker                  | 520                                       | 349                          | 6                                  | DC 36 P CF 3          | CFT36/3                                      | 112   | 0.7                                 | None                    | 520          | 349                          | -   | 0.0   | \$ -                    | \$ -                                    | \$ -                              |   |   |  |
| 262                 | Main Lobby Area  | 4                                   | DC 36 P CF 3          | CFT36/3                                      | 112   | 0.4                       | Breaker                  | 520                                       | 233                          | 4                                  | DC 36 P CF 3          | CFT36/3                                      | 112   | 0.4                                 | None                    | 520          | 233                          | -   | 0.0   | \$ -                    | \$ -                                    | \$ -                              |   |   |  |
| 262                 | Main Lobby Area  | 18                                  | DC 36 P CF 3          | CFT36/3                                      | 112   | 2.0                       | Breaker                  | 1,048                                     | 520                          | 18                                 | DC 36 P CF 3          | CFT36/3                                      | 112   | 2.0                                 | None                    | 520          | 1,048                        | -   | 0.0   | \$ -                    | \$ -                                    | \$ -                              |   |   |  |
| 218LED              | Hallways   | 6                                   | W 32 CF 3 (ELE)       | F43LL/2                                      | 90  | 0.5                       | Breaker                  | 2280                                      | 1,231                        | 6                                  | 4 ft LED Tube         | 200732/3                                     | 45  | 0.3                                 | None                    | 2,280        | 616                          | 616   | 0.3   | \$ 87.71                | \$ 1,933.20                             | \$ 210                            | 22.0  | 19.6  |  |
| 168                 | Hallways   | 24                                  | W 40 CF 2 (MAG)       | F42SS  | 94  | 2.3                       | Breaker                  | 2280                                      | 5,144                        | 24                                 | W 28 C F 2            | F42SS/LL                                     | 48  | 1.2                                 | None                    | 2,280        | 2,627                        | 2,517   | 1.1   | \$ 358.62               | \$ 6,480.00                             | \$ -                              | 18.1  | 18.1  |  |
| 168                 | Hallways   | 1                                   | W 40 CF 2 (MAG)       | F42SS  | 94  | 0.1                       | Breaker                  | 2280                                      | 214                          | 1                                  | W 28 C F 2            | F42SS/LL                                     | 48  | 0.0                                 | None                    | 2,280        | 109                          | 105   | 0.0   | \$ 14.94                | \$ 270.00                               | \$ -                              | 18.1  | 18.1  |  |
| 102                 | Concession Area  | 21                                  | O CF 26               | CFQ26/1-L                                    | 27  | 0.6                       | Breaker                  | 520                                       | 295                          | 21                                 | O CF 26               | CFQ26/1-L                                    | 27  | 0.6                                 | None                    | 520          | 295                          | -   | 0.0   | \$ -                    | \$ -                                    | \$ -                              |   |   |  |
| 262                 | Skate Renta  | 6                                   | DC 36 P CF 3          | CFT36/3                                      | 112   | 0.7                       | SW                       | 1000                                      | 672                          | 6                                  | DC 36 P CF 3          | CFT36/3                                      | 112   | 0.7                                 | None                    | 1,000        | 672                          | -   | 0.0   | \$ -                    | \$ -                                    | \$ -                              |   |   |  |
| 218LED              | Front Reception Desk   | 10                                  | W 32 CF 3 (ELE)       | F43LL/2                                      | 90  | 0.9                       | SW                       | 520                                       | 468                          | 10                                 | 4 ft LED Tube         | 200732/3                                     | 45  | 0.5                                 | None                    | 520          | 234                          | 234   | 0.5   | \$ 61.43                | \$ 3,222.00                             | \$ 350                            | 52.4  | 46.7  |  |
| 262                 | Large Vestibule  | 6                                   | DC 36 P CF 3          | CFT36/3                                      | 112   | 0.7                       | Breaker                  | 2280                                      | 1,532                        | 6                                  | DC 36 P CF 3          | CFT36/3                                      | 112   | 0.7                                 | None                    | 2,280        | 1,532                        | -   | 0.0   | \$ -                    | \$ -                                    | \$ -                              |   |   |  |
| 218LED              | Offices  | 8                                   | W 32 CF 3 (ELE)       | F43LL/2                                      | 90  | 0.7                       | SW                       | 2400                                      | 1,728                        | 8                                  | 4 ft LED Tube         | 200732/3                                     | 45  | 0.4                                 | OCC                     | 1,800        | 648                          | 1,080   | 0.4   | \$ 144.68               | \$ 2,705.85                             | \$ 300                            | 18.7  | 16.6  |  |
| 262                 | Kids Area  | 6                                   | DC 36 P CF 3          | CFT36/3                                      | 112   | 0.7                       | SW                       | 520                                       | 349                          | 6                                  | DC 36 P CF 3          | CFT36/3                                      | 112   | 0.7                                 | None                    | 520          | 349                          | -   | 0.0   | \$ -                    | \$ -                                    | \$ -                              |   |   |  |
| 218LED              | Kitchen  | 13                                  | W 32 CF 3 (ELE)       | F43LL/2                                      | 90  | 1.2                       | SW                       | 3,102.5                                   | 3,830                        | 13                                 | 4 ft LED Tube         | 200732/3                                     | 45  | 0.6                                 | None                    | 3,103        | 1,815                        | 1,815   | 0.6   | \$ 241.82               | \$ 4,188.60                             | \$ 455                            | 17.3  | 15.5  |  |
| 218LED              | Kitchen  | 3                                   | W 32 CF 3 (ELE)       | F43LL/2                                      | 90  | 0.3                       | SW                       | 3,102.5                                   | 838                          | 3                                  | 4 ft LED Tube         | 200732/3                                     | 45  | 0.1                                 | None                    | 3,103        | 419                          | 419   | 0.1   | \$ 55.73                | \$ 966.60                               | \$ 105                            | 17.3  | 15.5  |  |
| 218LED              | Offices  | 2                                   | W 32 CF 3 (ELE)       | F43LL/2                                      | 90  | 0.2                       | SW                       | 2400                                      | 432                          | 2                                  | 4 ft LED Tube         | 200732/3                                     | 45  | 0.1                                 | OCC                     | 1,800        | 162                          | 270   | 0.1   | \$ 36.17                | \$ 772.65                               | \$ 90                             | 21.4  | 18.9  |  |
| 263                 | 2014 Skating Rink  | 27                                  | Pool MH1000 Fix       | MH1000/1                                     | 1080  | 29.2                      | Breaker                  | 3500                                      | 102,060                      | 27                                 | Pool MH1000 Fix       | MH1000/1                                     | 1080  | 29.2                                | None                    | 3,500        | 102,060                      | -   | 0.0   | \$ -                    | \$ -                                    | \$ -                              |   |   |  |
| 216                 | 2014 Skating Rink  | 4                                   | High Bay MH 750       | MH750/1                                      | 850   | 3.4                       | Breaker                  | 3500                                      | 11,900                       | 4                                  | C 54 C F 6            | F46GHL                                       | 351   | 1.4                                 | None                    | 3,500        | 4,914                        | 6,986   | 2.0   | \$ 908.94               | \$ 2,214.00                             | \$ 400                            | 2.4   | 2.0   |  |
| 216                 | 2014 Skating Rink  | 14                                  | High Bay MH 750       | MH750/1                                      | 850   | 11.9                      | Breaker                  | 3500                                      | 41,650                       | 14                                 | C 54 C F 6            | F46GHL                                       | 351   | 4.9                                 | None                    | 3,500        | 17,199                       | 24,451  | 7.0   | \$ 3,181.28             | \$ 7,749.00                             | \$ 1,400                          | 2.4   | 2.0   |  |
| 218LED              | Upper Boxes  | 4                                   | W 32 CF 3 (ELE)       | F43LL/2                                      | 90  | 0.4                       | SW                       | 2400                                      | 864                          | 4                                  | 4 ft LED Tube         | 200732/3                                     | 45  | 0.2                                 | OCC                     | 1,800        | 324                          | 549   | 0.2   | \$ 72.34                | \$ 1,417.05                             | \$ 160                            | 19.6  | 17.4  |  |
| 218LED              | 202 Locker Room  | 2                                   | W 32 CF 3 (ELE)       | F43LL/2                                      | 90  | 0.2                       | SW                       | 2800                                      | 504                          | 2                                  | 4 ft LED Tube         | 200732/3                                     | 45  | 0.1                                 | OCC                     | 2,100        | 189                          | 315   | 0.1   | \$ 40.98                | \$ 772.65                               | \$ 90                             | 18.9  | 16.7  |  |
| 90                  | 202 Locker Room  | 1                                   | X CF 7.0              | ECF7/1                                       | 10  | 0.0                       | SW                       | 2800                                      | 28                           | 1                                  | X CF 7.0              | ECF7/1                                       | 10  | 0.0                                 | OCC                     | 2,100        | 21                           | 7   | 0.0   | \$ 0.75                 | \$ 128.25                               | \$ 20                             | 17.2  | 14.4  |  |
| 218LED              | 203 Locker Room  | 2                                   | W 32 CF 3 (ELE)       | F43LL/2                                      | 90  | 0.2                       | SW                       | 2800                                      | 504                          | 2                                  | 4 ft LED Tube         | 200732/3                                     | 45  | 0.1                                 | OCC                     | 2,100        | 189                          | 315   | 0.1   | \$ 40.98                | \$ 772.65                               | \$ 90                             | 18.9  | 16.7  |  |
| 232                 | 203 Locker Room  | 2                                   | R 60 C 1 1            | R60  | 60  | 0.1                       | SW                       | 2800                                      | 336                          | 2                                  | CF 26                 | CFQ26/1-L                                    | 27  | 0.1                                 | OCC                     | 2,100        | 113                          | 223   | 0.1   | \$ 29.16                | \$ 168.75                               | \$ 20                             | 5.8   | 5.1   |  |
| 218LED              | 201 Locker Room  | 2                                   | W 32 CF 3 (ELE)       | F43LL/2                                      | 90  | 0.2                       | SW                       | 2800                                      | 504                          | 2                                  | 4 ft LED Tube         | 200732/3                                     | 45  | 0.1                                 | OCC                     | 2,100        | 189                          | 315   | 0.1   | \$ 40.98                | \$ 772.65                               | \$ 90                             | 18.9  | 16.7  |  |
| 232                 | 201 Locker Room  | 2                                   | R 60 C 1 1            | R60  | 60  | 0.1                       | SW                       | 2800                                      | 336                          | 2                                  | CF 26                 | CFQ26/1-L                                    | 27  | 0.1                                 | OCC                     | 2,100        | 113                          | 223   | 0.1   | \$ 29.16                | \$ 168.75                               | \$ 20                             | 5.8   | 5.1   |  |
| 228                 | Mens Room  | 8                                   | W60CF1                | F81EL  | 60  | 0.5                       | OCC                      | 1000                                      | 480                          | 8                                  | W60CF1                | F81EL  | 60  | 0.5                                 | None                    | 1,000        | 480                          | -   | 0.0   | \$ -                    | \$ -                                    | \$ -                              |   |   |  |
| 228                 | Ladies Room  | 8                                   | W60CF1                | F81EL  | 60  | 0.5                       | OCC                      | 1000                                      | 480                          | 8                                  | W60CF1                | F81EL  | 60  | 0.5                                 | None                    | 1,000        | 480                          | -   | 0.0   | \$ -                    | \$ -                                    | \$ -                              |   |   |  |
| 263                 | 1958 Skating Rink  | 44                                  | Pool MH1000 Fix       | MH1000/1                                     | 1080  | 47.5                      | Breaker                  | 3500                                      | 166,320                      | 44                                 | Pool MH1000 Fix       | MH1000/1                                     | 1080  | 47.5                                | None                    | 3,500        | 166,320                      | -   | 0.0   | \$ -                    | \$ -                                    | \$ -                              |   |   |  |
| 262                 | 1958 Skating Rink  | 33                                  | DC 36 P CF 3          | CFT36/3                                      | 112   | 3.7                       | Breaker                  | 3500                                      | 12,936                       | 33                                 | DC 36 P CF 3          | CFT36/3                                      | 112   | 3.7                                 | None                    | 3,500        | 12,936                       | -   | 0.0   | \$ -                    | \$ -                                    | \$ -                              |   |   |  |
| 263                 | 1958 Skating Rink  | 40                                  | Pool MH1000 Fix       | MH1000/1                                     | 1080  | 43.2                      | Breaker                  | 3500                                      | 151,200                      | 40                                 | Pool MH1000 Fix       | MH1000/1                                     | 1080  | 43.2                                | None                    | 3,500        | 151,200                      | -   | 0.0   | \$ -                    | \$ -                                    | \$ -                              |   |   |  |
| 218LED              | 1958 Skating Rink Entrance Vestibule   | 12                                  | W 32 CF 3 (ELE)       | F43LL/2                                      | 90  | 1.1                       | Breaker                  | 2280                                      | 2,462                        | 12                                 | 4 ft LED Tube         | 200732/3                                     | 45  | 0.5                                 | None                    | 2,280        | 1,231                        | 1,231   | 0.5   | \$ 175.41               | \$ 3,866.40                             | \$ 420                            | 22.0  | 19.6  |  |
| 218LED              | Box Rooms  | 8                                   | W 32 CF 3 (ELE)       | F43LL/2                                      | 90  | 0.7                       | SW                       | 2400                                      | 1,728                        | 8                                  | 4 ft LED Tube         | 200732/3                                     | 45  | 0.4                                 | OCC                     | 1,800        | 648                          | 1,080   | 0.4   | \$ 144.68               | \$ 2,705.85                             | \$ 300                            | 18.7  | 16.6  |  |
| 218LED              | Locker Room 101  | 11                                  | W 32 CF 3 (ELE)       | F43LL/2                                      | 90  | 1.0                       | SW                       | 2800                                      | 2,772                        | 11                                 | 4 ft LED Tube         | 200732/3                                     | 45  | 0.5                                 | OCC                     | 2,100        | 1,040                        | 1,733   | 0.5   | \$ 225.41               | \$ 3,672.45                             | \$ 405                            | 16.3  | 14.5  |  |
| 218LED              | Locker Room 10C  | 11                                  | W 32 CF 3 (ELE)       | F43LL/2                                      | 90  | 1.0                       | SW                       | 2800                                      | 2,772                        | 11                                 | 4 ft LED Tube         | 200732/3                                     | 45  | 0.5                                 | OCC                     | 2,100        | 1,040                        | 1,733   | 0.5   | \$ 225.41               | \$ 3,672.45                             | \$ 405                            | 16.3  | 14.5  |  |
| 218LED              | Locker Room 10D  | 11                                  | W 32 CF 3 (ELE)       | F43LL/2                                      | 90  | 1.0                       | SW                       | 2800                                      | 2,772                        | 11                                 | 4 ft LED Tube         | 200732/3                                     | 45  | 0.5                                 | OCC                     | 2,100        | 1,040                        | 1,733   | 0.5   | \$ 225.41               | \$ 3,672.45                             | \$ 405                            | 16.3  | 14.5  |  |
| 218LED              | Locker Room 10d  | 11                                  | W 32 CF 3 (ELE)       | F43LL/2                                      | 90  | 1.0                       | SW                       | 2800                                      | 2,772                        | 11                                 | 4 ft LED Tube         | 200732/3                                     | 45  | 0.5                                 | OCC                     | 2,100        | 1,040                        | 1,733   | 0.5   | \$ 225.41               | \$ 3,672.45                             | \$ 405                            | 16.3  | 14.5  |  |
| 168                 | Storage Rm   | 1                                   | W 40 CF 2 (MAG)       | F42SS  | 94  | 0.1                       | SW                       | 1000                                      | 94                           | 1                                  | W 28 C F 2            | F42SS/LL                                     | 48  | 0.0                                 | None                    | 1,000        | 48                           | 46  | 0.0   | \$ 8.64                 | \$ 270.00                               | \$ -                              | 31.2  | 31.2  |  |
| 168                 | Storage Rm   | 1                                   | W 40 CF 2 (MAG)       | F42SS  | 94  | 0.1                       | SW                       | 1000                                      | 94                           | 1                                  | W 28 C F 2            | F42SS/LL                                     | 48  | 0.0                                 | None                    | 1,000        | 48                           | 46  | 0.0   | \$ 8.64                 | \$ 270.00                               | \$ -                              | 31.2  | 31.2  |  |
| 168                 | Storage Rm   | 1                                   | W 40 CF 2 (MAG)       | F42SS  | 94  | 0.1                       | SW                       | 1000                                      | 94                           | 1                                  | W 28 C F 2            | F42SS/LL                                     | 48  | 0.0                                 | None                    | 1,000        | 48                           | 46  | 0.0   | \$ 8.64                 | \$ 270.00                               | \$ -                              | 31.2  | 31.2  |  |
| 168                 | Storage Rm   | 1                                   | W 40 CF 2 (MAG)       | F42SS  | 94  | 0.1                       | SW                       | 1000                                      | 94                           | 1                                  | W 28 C F 2            | F42SS/LL                                     | 48  | 0.0                                 | None                    | 1,000        | 48                           | 46  | 0.0   | \$ 8.64                 | \$ 270.00                               | \$ -                              | 31.2  | 31.2  |  |
| 168                 | Miscellaneous locked room  | 1                                   | W 40 CF 2 (MAG)       | F42SS  | 94  | 0.1                       | SW                       | 1000                                      | 94                           | 1                                  | W 28 C F 2            | F42SS/LL                                     | 48  | 0.0                                 | None                    | 1,000        | 48                           | 46  | 0.0   | \$ 8.64                 | \$ 270.00                               | \$ -                              | 31.2  | 31.2  |  |
| 168                 | Miscellaneous locked room  | 1                                   | W 40 CF 2 (MAG)       | F42SS  | 94  | 0.1                       | SW                       | 1000                                      | 94                           | 1                                  | W 28 C F 2            | F42SS/LL                                     | 48  | 0.0                                 | None                    | 1,000        | 48                           | 46  | 0.0   | \$ 8.64                 | \$ 270.00                               | \$ -                              | 31.2  | 31.2  |  |
| 168                 | Miscellaneous locked room  | 1                                   | W 40 CF 2 (MAG)       | F42SS  | 94  | 0.1                       | SW                       | 1000                                      | 94                           | 1                                  | W 28 C F 2            | F42SS/LL                                     | 48  | 0.0                                 | None                    | 1,000        | 48                           | 46  | 0.0   | \$ 8.64                 | \$ 270.00                               | \$ -                              | 31.2  | 31.2  |  |
| 168                 | Miscellaneous locked room  | 1                                   | W 40 CF 2 (MAG)       | F42SS  | 94  | 0.1                       | SW                       | 1000                                      | 94                           | 1                                  | W 28 C F 2            | F42SS/LL                                     | 48  | 0.0                                 | None                    | 1,000        | 48                           | 46  | 0.0   | \$ 8.64                 | \$ 270.00                               | \$ -                              | 31.2  | 31.2  |  |
| 168                 | Miscellaneous locked room  | 1                                   | W 40 CF 2 (MAG)       | F42SS  | 94  | 0.1                       | SW                       | 1000                                      | 94                           | 1                                  | W 28 C F 2            | F42SS/LL                                     | 48  | 0.0                                 | None                    | 1,000        | 48                           | 46  | 0.0   | \$ 8.64                 | \$ 270.00                               | \$ -                              | 31.2  | 31.2  |  |
| 168                 | Miscellaneous locked room  | 1                                   | W 40 CF 2 (MAG)       | F42SS  | 94  | 0.1                       | SW                       | 1000                                      | 94                           | 1                                  | W 28 C F 2            | F42SS/LL                                     | 48  | 0.0                                 | None                    | 1,000        | 48                           | 46  | 0.0   | \$ 8.64                 | \$ 270.00                               | \$ -                              | 31.2  | 31.2  |  |
| 168                 | Miscellaneous locked room  | 1                                   | W 40 CF 2 (MAG)       | F42SS  | 94  | 0.1                       | SW                       | 1000                                      | 94                           | 1                                  |                       |  |   |                                     |                         |              |                              |   |   |                         |   |                                   |   |   |  |

## **APPENDIX D**

### **New Jersey Board of Public Utilities Incentives**

- i. Smart Start**
  - ii. Direct Install**
  - iii. Pay for Performance (P4P)**
  - iv. Energy Savings Improvement Plan (ESIP)**
-

## I. SMART START





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## NJ SmartStart Buildings

### Program Overview

**COMMERCIAL, INDUSTRIAL AND LOCAL GOVERNMENT**

HURRICANE SANDY

#### PROGRAMS

NJ SMARTSTART BUILDINGS

EQUIPMENT INCENTIVES

FOOD SERVICE EQUIPMENT

APPLICATION FORMS

TOOLS AND RESOURCES

PAY FOR PERFORMANCE

COMBINED HEAT & POWER AND FUEL CELLS

LOCAL GOVERNMENT ENERGY AUDIT

LARGE ENERGY USERS PROGRAM

ENERGY SAVINGS IMPROVEMENT PROGRAM

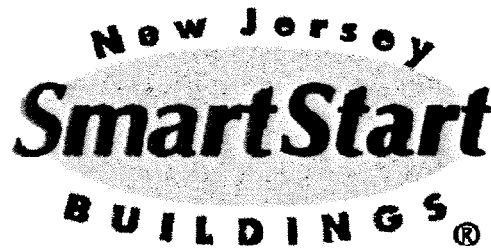
DIRECT INSTALL

ENERGY BENCHMARKING

OIL, PROPANE & MUNICIPAL ELECTRIC CUSTOMERS

EDA PROGRAMS

SBC CREDIT PROGRAM



#### With New Jersey SmartStart Buildings ...

... A smart start now means better performance later! Whether you're starting a commercial industrial project from the ground up, renovating existing space, or upgrading equipment, you have unique opportunities to upgrade the energy efficiency of the project.

#### Special Notice

Enhanced incentives are available for NJ SmartStart Building upgrades in buildings impacted by Hurricane Sandy. Eligible projects receive an additional 50% and new incentives have been added for high efficiency food service equipment.

**Visit the Sandy web page for details and important links.**

New Jersey SmartStart Buildings can provide a range of support — at no cost to you — for substantial energy savings, both now and for the future. Learn more about:

- Project Categories
- Custom Measures
- Incentives for Qualifying Equipment and Projects
- Program Terms and Conditions
- Find a Trade Ally

**Please note: pre-approval is required for almost all energy efficiency incentives.** You must submit an application form (and applicable worksheets) and receive an approval from the program before any equipment is installed (click here for complete Terms and Conditions). Upon receipt of an approval letter, you may proceed to install the equipment listed on your approved application. Equipment installed prior to the date of the approval letter is not eligible for an incentive. **Any customer and/or agent who purchases equipment prior to the receipt of an incentive approval letter does so at his/her own risk.**

#### Getting Started

Submit your project application form as soon as you know you will be doing a construction or replacing/adding equipment.

**PAST PROGRAMS**

**TOOLS AND RESOURCES**

**PROGRAM UPDATES**

**CONTACT US**

Apply for pre-approval by submitting an application for the type of equipment you have to install. The application should be accompanied by a related worksheet, where applicable manufacturer's specification sheet (refer to the specific program requirements on the background application for specs needed for your project) for the equipment you are planning to install. (Program representatives will review your application package and approve it, reject it, or advise you of upgrades in equipment that will save energy costs and/or increase your in

**Support for Custom Energy-Efficiency Measures**

Custom measures allows program participants the opportunity to receive an incentive for energy-efficiency measures that are not on the prescriptive equipment Incentive list, but project/facility specific.

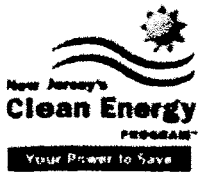
**Incentives for Qualifying Equipment and Projects**

Financial incentives are available for large and small projects. These incentives offset some or maybe even all — of the added cost to purchase qualifying energy-efficient equipment, provides significant long-term energy savings. Ranges of incentives are available for qualifying equipment (depending on type, size, and efficiency) in several categories.

Find out more about equipment incentives

**For specific details** on equipment requirements and financial incentives, including incentives for equipment not listed here, contact a program representative. Fiscal year financial incentives will be limited to a maximum of \$500,000 per customer utility account and are available as long as permits.

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**COMMERCIAL, INDUSTRIAL AND LOCAL GOVERNMENT**

HURRICANE SANDY

**PROGRAMS**

NJ SMARTSTART BUILDINGS

EQUIPMENT INCENTIVES

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LOCAL GOVERNMENT ENERGY AUDIT

LARGE ENERGY USERS PROGRAM

ENERGY SAVINGS IMPROVEMENT PROGRAM

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EDA PROGRAMS

SBC CREDIT PROGRAM

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## Equipment Incentives

### Special Notice

Enhanced incentives are available for NJ SmartStart Building upgrades in buildings impacted by Hurricane Sandy. Eligible projects receive an additional 50% and new incentives have been added for high efficiency food service equipment.

**Visit the Sandy web page for details and important links.**

### More reasons for a smart start on your next project!

New Jersey SmartStart Buildings provides **financial incentives for qualifying equipment**. These incentives were developed to help our customers offset some of the added cost to purchase qualifying energy-efficient equipment, which provides significant long-term energy savings. A wide range of incentives are available for qualifying equipment (depending on type, size and efficiency).

Listed below are the types of qualifying equipment and ranges of incentives. For details on equipment requirements and full listings of incentives, refer to the **online application forms**.

**Please note that almost all equipment incentives require pre-approval before equipment is installed. (click for exceptions)** To start the pre-approval process, submit an Equipment Application, and appropriate Equipment Worksheets, for the type of equipment you are planning to install along with equipment specification sheets (refer to the specific program requirements on the back of the application for specific details needed for your project) and a current utility bill(s).



In order to be eligible to receive financial incentives under this Program, Applicants must receive electric and/or gas service from one of the regulated electric and/or gas utilities in the State of New Jersey. They are: Atlantic City Electric, Jersey Central Power & Light, Rockland Electric Company, New Jersey Natural Gas, Elizabethtown Gas, PSE&G, and South Jersey Gas.

#### Electric Chillers

- Water-cooled chillers (\$12 - \$170 per ton)
- Air-cooled chillers (\$8 - \$52 per ton)

#### Gas Cooling

- Gas absorption chillers (\$185-\$450 per ton)
- Gas Engine-Driven Chillers (Calculated through Custom Measure F)

## PAST PROGRAMS

## TOOLS AND RESOURCES

## PROGRAM UPDATES

## CONTACT US

**Desiccant Systems** (\$1.00 per cfm - gas or electric)**Electric Unitary HVAC**

Unitary AC and split systems (\$73 - \$92 per ton)  
 Air-to-air heat pumps (\$73 - \$92 per ton)  
 Water-source heat pumps (\$81 per ton)  
 Packaged terminal AC & HP (\$65 per ton)  
 Central DX AC Systems (\$40 - \$72 per ton)  
 Dual Enthalpy Economizer Controls (\$250)  
 Occupancy Controlled Thermostats (\$75 each)  
 A/C Economizing Controls (\$85 - \$170 each)

**Ground Source Heat Pumps**

Closed Loop (\$450-750 per ton)

**Gas Heating**

Gas-fired boilers < 300 MBH (\$300 per unit)  
 Gas-fired boilers ≥ 300 MBH - 1500 MBH (\$1.75 per MBH)  
 Gas-fired boilers ≥ 1500 MBH - ≤ 4000 MBH (\$1.00 per MBH)  
 Gas-fired boilers > 4000 MBH (Calculated through Custom Measure)  
 Gas furnaces (\$300-\$400 per unit)  
 Gas infrared heaters - indoor only (\$300 - \$500 per unit)  
 Boiler economizing controls (\$1,200 - \$2,700 per unit)

**Variable Frequency Drives**

Variable air volume (\$65 - \$155 per hp)  
 Chilled-water pumps (\$60 per hp)  
 Compressors (\$5,250 to \$12,500 per drive)

**Natural Gas Water Heating**

Gas water heaters ≤ 50 gallons (\$50 per unit)  
 Gas-fired water heaters > 50 gallons (\$1.00 - \$2.00 per MBH)  
 Tankless water heaters replacing a free standing water heater > 82 energy factor (\$300 per heater)  
 Gas-fired booster water heaters (\$17 - \$35 per MBH)

**Premium Motors**

Three-phase motors (\$45 - \$700 per motor) (**Incentive was discontinued effective March 1, 2013 except for buildings impacted by Hurricane Sandy. Approved applications will have the standard timeframe from the program commitment date to complete the installation.**)

**Refrigerator/Freezer Case Premium Efficiency Motors (ECM)**

Fractional (< 1 HP) Electronic Commutated Motors (ECM) (\$40 per for replacement of existing shaded-pole motor in refrigerated/freezer)

**Prescriptive Lighting**

New Linear Fluorescent

T-12, HID and Incandescent to T-5 and T-8 (\$25 - \$200 per fixture) (**Note: T12 replacements are only available for buildings impacted by Hurricane Sandy**)

New Induction (\$70 per replaced HID fixture)

New LED

Screw-in/Plug-in (\$10 - \$20 per lamp)

Refrigerator/Freezer Case (\$30 - \$65 per fixture)

Outdoor pole/arm/wall-mounted luminaires (\$100 - \$175 per fixture)

Display case (\$30 per case)

Shelf-mounted display and task (\$15 per linear foot)

Wall-wash, desk, recessed (\$20 - \$35 per fixture)

Parking garage luminaires (\$100 per fixture)

Track or Mono-Point directional (\$50 per fixture)

Stairwell and Passageway luminaires (\$40 per fixture)

High-Bay, Low-Bay (\$150 per fixture)

Bollard (\$50 per fixture)

Luminaires for Ambient Lighting of Interior Commercial Spaces  
Linear panels (\$50 per fixture)

Fuel pump canopy (\$100 per fixture)

LED retrofit kits (custom measures)

New Pulse-Start Metal Halide (\$25 per fixture)

Linear Fluorescent Retrofit (\$10 - \$20 per fixture)

Induction Retrofit (\$50 per retrofitted HID fixture)

New Construction/Complete Renovation (performance-based)

**Note: Incentives for T-12 to T-5 and T-8 lamps with electronic ballast in facilities (\$10 per fixture, 1-4 lamps) and T-5/T-8 high bay fixtures (\$16 - per fixture) were discontinued effective March 1, 2013 for T-12 retrofits replacements except for buildings impacted by Hurricane Sandy. Approved applications will have the standard timeframe of one year from the project commitment date to complete the installation**

#### Lighting Controls

Occupancy Sensors

Wall mounted (\$20 per control)

Remote mounted (\$35 per control)

Daylight dimmers (\$25 per fixture controlled, \$50 per fixture for office applications only)

Occupancy controlled hi-low fluorescent controls (\$25 per controlled)

HID or Fluorescent Hi-Bay Controls

Occupancy hi-low (\$35 per fixture controlled)

Daylight dimming (\$45 per fixture controlled)

#### Refrigeration

Covers and Doors

Energy-Efficient doors for open refrigerated doors/covers (\$100 per door)

Aluminum Night Curtains for open refrigerated cases (\$3.50 per linear foot)

Controls

Door Heater Control (\$50 per control)

Electric Defrost Control (\$50 per control)

Evaporator Fan Control (\$75 per control)

Novelty Cooler Shutoff (\$50 per control)

## Food Service Equipment

### Cooking

- Combination Electric Oven/Steamer (\$1,000 per oven)
- Combination Gas Oven/Steamer (\$750 per oven)
- Electric Convection Oven (\$350 per oven)
- Gas Convection Oven (\$500 per oven)
- Gas Rack Oven (\$1,000 single, \$2,000 double)
- Gas Conveyor Oven (\$500 small deck, \$750 large deck)
- Electric Fryer (\$200 per vat)
- Gas Fryer (\$749 per vat)
- Electric Large Vat Fryer (\$200 per vat)
- Gas Large Vat Fryer (\$500 per vat)
- Electric Griddle (\$300 per griddle)
- Gas Griddle (\$125 per griddle)
- Electric Steam Cooker (\$1,250 per steamer)
- Gas Steam Cooker (\$2,000 per steamer)

### Holding

- Full Size Insulated Cabinets (\$300 per cabinet)
- Three Quarter Size Insulated Cabinets (\$250 per cabinet)
- Half Size Insulated Cabinets (\$200 per cabinet)

### Cooling

- Glass Door Refrigerators (\$75 - \$150 per unit)
- Solid Door Refrigerators (\$50 - \$200 per unit)
- Glass Door Freezers (\$200 - \$1,000 per unit)
- Solid Door Freezers (\$100 - \$600 per unit)
- Ice Machines (\$50 - \$500 per unit)

### Cleaning

- Dishwashers (\$400 - \$1,500 per unit)

## Other Equipment Incentives\*

Performance Lighting (\$1.00 per watt per square foot below program incentive threshold, currently 5% more energy efficient than ASHRAE 2007 for New Construction only.)

Custom electric and gas equipment incentives (not prescriptive)

\*Equipment incentives are calculated based on type, efficiency, size, and application and are evaluated on a case-by-case basis. Contact us for details.

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## II. DIRECT INSTALL



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## Direct Install

### COMMERCIAL, INDUSTRIAL AND LOCAL GOVERNMENT

HURRICANE SANDY

#### PROGRAMS

NJ SMARTSTART BUILDINGS

PAY FOR PERFORMANCE

COMBINED HEAT & POWER AND FUEL CELLS

LOCAL GOVERNMENT ENERGY AUDIT

LARGE ENERGY USERS PROGRAM

ENERGY SAVINGS IMPROVEMENT PROGRAM

DIRECT INSTALL

PARTICIPATION STEPS

PARTICIPATING CONTRACTORS

SUSTAINABLE JERSEY

ENERGY BENCHMARKING

OIL, PROPANE & MUNICIPAL ELECTRIC CUSTOMERS

EDA PROGRAMS

SBC CREDIT PROGRAM

NEW JERSEY'S CLEAN ENERGY PROGRAM

## DIRECT Install

**Let us pay up to 70% of your energy efficiency upgrade.**

Sometimes, the biggest challenge to improving energy efficiency is knowing where to and how to get through the process. Created specifically for existing small to medium facilities, Direct Install is a turnkey solution that makes it easy and affordable to upgrade high efficiency equipment. Direct Install is designed to cut your facility's energy costs replacing lighting, HVAC and other outdated operational equipment with energy efficient alternatives. The program pays up to 70% of retrofit costs, dramatically improving your payback on the project. There is a \$125,000 incentive cap on each project.

### ELIGIBILITY



Existing small to mid-sized commercial and industrial facilities with a peak electric demand that did not exceed 200 kW any of the preceding 12 months are eligible to participate in Direct Install. Applicants will submit the last 12 months of electric utility bills indicating that they are below the demand threshold and have occupied the building during that time. Buildings must be located in New Jersey and served by the state's public, regulated electric or natural gas utility companies.

### SYSTEMS & EQUIPMENT ADDRESSED BY THE PROGRAM

- Lighting
- Heating, Cooling & Ventilation (HVAC)
- Refrigeration
- Motors
- Natural Gas
- Variable Frequency Drives



Measures eligible for Direct Install are limited to specific equipment categories, types and capacities. Boilers may not exceed 500,000 Btuh and furnaces may not exceed 140,000 Btuh.



### III. PAY FOR PERFORMANCE (P4P)



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## COMMERCIAL, INDUSTRIAL AND LOCAL GOVERNMENT

HURRICANE SANDY

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## Pay for Performance - Existing Buildings

Download program applications and incentive forms.

### The Greater the Savings, the Greater Your Incentives

Take a comprehensive, whole-building approach to saving energy in your existing facilities. Participants can earn incentives that are directly linked to your savings. Pay for Performance relies on a program partners who provide technical services under direct contract with you. Acting as your energy expert, your partner will develop a comprehensive energy reduction plan for each project with a whole-building technical component of a traditional energy audit, a financial plan for full implementation of energy efficient measures and a construction schedule for installation.



### Eligibility

Existing commercial, industrial and institutional buildings with a peak electrical demand over 100 kW for any of the preceding twelve months are eligible to participate including hotels and casinos, large office buildings, family buildings, supermarkets, manufacturing facilities, schools, shopping malls and restaurants. Buildings that fall into the following customer classes are not required to meet the 100 kW demand threshold to participate in the program: hospitals, public colleges and universities, 501(c)(3) non-profit organizations, affordable multifamily housing, and local governmental entities. Your energy reduction plan must define a comprehensive package of measures capable of reducing the existing energy consumption of your building by 15% or more.

Exceptions to the 15% threshold requirement may be made for certain industrial, manufacturing, water treatment and datacenter building types whose annual energy consumption is heavily weighted on process loads. Details are available in the high energy intensity section of this page.

### ENERGY STAR Portfolio Manager

Pay for Performance takes advantage of the ENERGY STAR Program with Portfolio Manager, EPA's interactive tool that allows facility managers to track and evaluate energy and water consumption across all of their buildings. The tool provides the opportunity to load in the characteristics and energy usage of your buildings and determine an energy performance benchmark score. You can then assess energy management goals over time, identify strategic opportunities for savings, and receive EPA recognition for superior energy performance.



This rating system assesses building performance by tracking and scoring energy use in your facilities and comparing it to similar buildings. That can be a big help in locating opportunities for cost-justified energy efficiency upgrades. And, based on our findings, you may be invited to participate in the Building Performance with ENERGY STAR initiative and receive special recognition as an industry leader in energy efficiency.

### Incentives

**OIL, PROPANE & MUNICIPAL  
ELECTRIC CUSTOMERS**

Pay for Performance incentives are awarded upon the satisfactory completion of three milestones:

**EDA PROGRAMS**

Incentive #1 - Submittal of complete energy reduction plan prepared by an app program partner - Contingent on moving forward, incentives will be between \$50,000 based on approximately \$.10 per square foot, not to exceed 50% of the annual energy expense.

**SBC CREDIT PROGRAM**

Incentive #2 - Installation of recommended measures - Incentives are based on the projected level of electricity and natural gas savings resulting from the installation of comprehensive energy-efficiency measures.

**PAST PROGRAMS**



**TOOLS AND RESOURCES**

Incentive #3 - Completion of Post-Construction Benchmarking Report - A completed report verifying energy reductions based on one year of post-implementation results. Incentives for electricity and natural gas savings will be based on actual savings, provided that the minimum performance threshold of savings has been achieved.

**PROGRAM UPDATES**

**CONTACT US**

**A detailed Incentive Structure document is available on the applications and form**

### **Steps to Participation**

Click here for a step-by-step description of the program.

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# PAY FOR PERFORMANCE APPLICATION FORM

**July 1, 2014 – June 30, 2015**

**Utility Serving Applicant:**       Atlantic City Electric       Jersey Central Power & Light       PSE&G  
 New Jersey Natural Gas       Elizabethtown Gas       Rockland Electric Co.       South Jersey Gas  
 Other Electric Service Provider (please specify): \_\_\_\_\_  
 Other Fuel Provider: \_\_\_\_\_  Oil: \_\_\_\_\_  Other (Please specify): \_\_\_\_\_

## Instructions

1. Read the program material to determine project qualification.
  2. Read the Participation Agreement and sign where indicated.
  3. Fill out all applicable spaces on this form.
  4. Provide a copy of the customer's company W-9 form.
  5. Provide the most recent consecutive 12 month period of utility bills for the project for all accounts, organized in chronological order and separated by account. Utilize Utility Tool for applications with multiple accounts to organize data.
  6. Provide brief description of facility, noting any special or unusual circumstances and/or site conditions.
  7. Partner must submit the application package via e-mail, mail or fax DIRECTLY to the Market Manager – see back of this form.
- Approval of this Application is not an approval of the project's scope of work. Scope of work is only approved upon approval of the Energy Reduction Plan. See application and program guidelines for more information.**

## Customer/Owner Information (payment will be made to entity entered here)

|                 |        |                       |       |     |
|-----------------|--------|-----------------------|-------|-----|
| Company Name    |        | Project Contact/Title |       |     |
| Company Address |        | City                  | State | Zip |
| Phone/Fax       | E-mail | Federal ID/SSN        |       |     |

## Partner Information

|                 |     |                       |       |     |
|-----------------|-----|-----------------------|-------|-----|
| Company Name    |     | Project Contact/Title |       |     |
| Company Address |     | City                  | State | Zip |
| Phone           | Fax | E-mail                |       |     |

## Project Information

|   |               |                               |                     |     |
|---|---------------|-------------------------------|---------------------|-----|
| Project Name  |               |                               |                     |     |
| Building Address  |               | City                          | State               | Zip |
| Utility Account Number(s): Electric   |               | Gas                           |                     |     |
| * Note: Please use the back of this page for additional utility accounts if quantity exceeds space allotment. |               |                               |                     |     |
| Annual Peak kW Demand   | Building Type |                               | Number of Buildings |     |
| Size of Building(s) (gross sq/ft)   |               | Direct, Master or Sub Metered |                     |     |

## Funding

Check the box if an Energy Savings Improvement Program (ESIP) will be a source of funding. ESIP allows government agencies to pay for energy related improvements using the value of the resulting energy savings.

Do you expect to receive funding under any other efficiency programs?     No     Yes    If Yes, please specify below:

|  |                     |
|--|---------------------|
| Utility Program #1 – Utility: _____      | Program Name: _____ |
| Utility Program #2 – Utility: _____      | Program Name: _____ |
| Federal Program #1 – Organization: _____ | Program Name: _____ |
| Federal Program #2 – Organization: _____ | Program Name: _____ |
| Other Program – Organization: _____      | Program Name: _____ |

**Additional Project information**

Additional Utility Account(s)

|              |                |
|--------------|----------------|
| Account type | Account number |
| Account type | Account number |
| Account type | Account number |
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**Additional Comments:**

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Complete this application form and send it directly to the Commercial/Industrial Market Manager by e-mail, mail or fax.

New Jersey's Clean Energy Program  
c/o TRC Energy Services-P4P  
900 Route 9 North, Suite 404 • Woodbridge, NJ 07095

Phone: 866-657-6278 • Fax: 732-855-0422  
E-mail: P4P@NJCleanEnergy.com

**Visit our website: NJCleanEnergy.com/P4P**

New Jersey SmartStart Buildings<sup>®</sup> is a registered trademark. Use of the mark without the permission of the New Jersey Board of Public Utilities, Office of Clean Energy is prohibited.  
\*Incentives/Requirements subject to change.

# Pay For Performance-Existing Buildings

## Participation Agreement

### Definitions:

**ADMINISTRATOR** – New Jersey Board of Public Utilities (NJBPU)

**APPLICATION PROCESS** – The Program pays incentives in phases upon satisfactory completion of each of three Program milestones - approval of a complete Energy Reduction Plan, installation of all recommended measures per the Energy Reduction Plan, completion of Post-Construction Benchmarking Report (for incentive amounts, please refer to Incentive Amounts). In order to be eligible for Program Incentives, a Participating Customer or an agent authorized by a Customer, must submit to the Market Manager a properly completed application package – application form, Participating Customer's company W-9, twelve consecutive months of the project's utility bills and executed Participation Agreement. All components of the application package must be filled out completely, truthfully and accurately. This application package must be received on or before June 30, 2015 in order to be eligible for the Fiscal Year 2015 Incentives. The Market Manager will review the application package to determine if the project is eligible for a Program Incentive. When approved, the Participating Customer will receive an approval letter from their Case Manager with the estimated authorized first incentive amount and the date by which the Energy Reduction Plan must be submitted. Upon receipt of the approval letter, the Participating Customer and Partner may proceed with work on the Energy Reduction Plan. The Market Manager or agent thereof reserves the right to conduct a pre-inspection of the facility prior to the installation of equipment. This will be done prior to the issuance of the Energy Reduction Plan approval letter. Approval of this Application is not an approval of the project's scope of work. Scope of work is only approved upon approval of the Energy Reduction Plan. See application and program guidelines for more information.

**CHANGES TO THE PROGRAM** – The Program and Participation Agreements may be changed by the Market Manager at any time without notice. Approved applications, however, will be processed to completion under the agreements in effect at the time of the Market Manager's approval.

**ELIGIBILITY** - Program Incentives are available to existing commercial, industrial and certain multifamily buildings with peak kilowatt demand usage of more than 100 kW in any of the most recent preceding twelve months of utility bills and a customer of the New Jersey Utilities. Market Manager has the discretion to approve applications that fall below the 100 kW minimum by no more than 10%. If the Participant is a municipal electric company customer, and a customer of an investor-owned gas New Jersey utility, only gas measures will be eligible for incentives under the Program. Similarly, if the Participant is an oil/propane customer and a customer of an investor-owned electric New Jersey Utility, only electricity measures will be eligible for incentives under the Program.

*Equipment procured by participating Customer through another program offered by the New Jersey Utilities, as applicable, is not eligible for incentives through this Program. Customers who, from July 1, 2013 – June 30, 2014, have not contributed to the Societal benefits Change of the applicable New Jersey Utility may not be eligible for incentives offered through this program.*

**ENDORSEMENT** – The Market Manager and Administrator do not endorse, support or recommend any particular manufacturer, product or system design in promoting this Program.

**ENERGY-EFFICIENT MEASURES** – Any device eligible to receive a Program Incentive payment through the New Jersey's Clean Energy Commercial and Industrial Program. The total package of measures as presented in the Energy Reduction Plan must have at least a 10% internal rate of return (IRR).

**ENERGY REDUCTION PLAN** – A document created by the Participating Customer's selected Partner that defines several key aspects of the project including (but not limited to) existing conditions as a result of a whole-building technical analysis, benchmarking summaries, recommended measures, financing plan and implementation schedule.

**ENERGY REDUCTION PLAN APPROVAL** – After application approval, the Participating Customer and Partner must work together to finalize and submit an Energy Reduction Plan which incorporates a work scope that will achieve the minimum 15% reduction in source energy performance target in accordance with the Program rules and policies along with the Benchmarking Tool, modeling software file, a copy of the executed Partner and Participating Customer contract, an original copy of the executed Installation Agreement and a Request for Incentive #1 Payment form. All components of the submittal package must be filled out completely, truthfully and accurately. The Market Manager, agents thereof and/or the selected Partner must be provided reasonable access to the Participating Customer's facility, staff, tenants and/or others necessary to develop an Energy Reduction Plan that will achieve the minimum 15% performance target as well as the necessary utility billing data as dictated by the Program. The Energy Reduction Plan submittal package will be reviewed and must be approved by the Market Manager prior to payment of Incentive #1. Upon approval of the submittal package, the Customer will receive an Incentive #1 approval letter indicating the date by which all measures in the Energy Reduction Plan must be installed (no later than twelve months following the Energy Reduction Plan submittal approval date).

**INCENTIVE AMOUNTS** – Incentive #1 - \$0.10 per square foot of the project with a maximum amount of \$50,000 and minimum of \$5,000, not to exceed 50% of the project's annual energy cost and contingent on installation of measures in the Energy Reduction Plan and receipt of a signed Installation Agreement. If installation does not commence within the required timeframe, Incentive #1 may be required to be returned to the program. In the event the project is cancelled and Incentive #1 is not returned, the project may reapply to the program in the future but another Incentive #1 will not be paid. Incentive #2 – 50% of the total performance-based incentive (combination of Incentives #2 and #3) calculated per Program's incentive structure; Incentive #3 – remaining amount based on the realized energy savings of the project. For customers that have successfully participated in the Local Government Energy Audit Program, Incentive #1 will be reduced by 50% to \$0.05 per square foot up to \$25,000. Actual Incentive #1 paid shall not be higher than 5% over the committed amount. Actual Incentive #2 paid shall not be higher than the committed amount, unless the Energy Reduction Plan has been resubmitted due to changes in the work scope. Actual Incentive #3 paid shall be higher or lower than the committed amount based on actual energy savings but shall not be greater than program Incentive Caps.

The Market Manager will provide incentives according to those described in this section or as modified upon notice to Participating Customer. All incentive payments are paid directly to the Participating Customer or the Participating Customer's designee as indicated on the application form. The Program is not bound to pay any incentive unless the submittal package associated with the incentive payment is approved by the Market Manager who reserves the sole discretion of approving or disapproving the submittal packages.

**INCENTIVE CAP** – Program Incentives #2 and #3 will be capped not to exceed 50% of the total actual project cost. Incentive #1 will be capped not to exceed 50% of the project's annual energy cost. The Market Manager reserves the right to limit the amount of the Program Incentives (Incentive #1, #2 and #3) to \$1M per gas and electric account (limited to \$2M per project) in a program year. Campus style facilities, which are master-metered, are subject to the annual incentive cap of \$1 million per gas and electric account. The Participating Customer will also be subject to an annual Entity Cap of \$4M (Definition of an Entity can be found in the Board Order Docket No. EO07030203).

**INSTALLATION AGREEMENT** – The Participating Customer must submit an executed Installation Agreement as part of the Request for Incentive #1 Form. By executing the Installation Agreement, the Customer agrees to install all of the measures in the Energy Reduction Plan, which are estimated to result in meeting or exceeding the minimum 15% performance target. The Customer agrees to the performance-based incentives (Incentives #2 & #3) as indicated in the document which are based on the results of the Energy Reduction Plan. Implementation of the measures must commence in the time period twelve months following the approval date of the Energy Reduction Plan. Failure to complete the installation of the measures in the Energy Reduction Plan may result in the repayment of Incentive #1. In the event the project is cancelled and Incentive #1 is not returned, the project may reapply to the program in the future but another Incentive #1 will not be paid.

**LIMITATION OF LIABILITY** – By virtue of participating in this Program, Participating Customers agree to waive any and all claims or damages against TRC Energy Services, the Market Manager, and the Administrator, except the receipt of the Program Incentive. Participating Customers agree that the Market Manager's and Administrator's liability, in connection with this Program, is limited to paying the Program Incentive specified. Under no circumstances shall the Market Manager, its representatives, or subcontractors, or the Administrator be liable for any lost profits, special, punitive, consequential or incidental damages or for any other damages or claims connected with or resulting from participation in this Program. Further, any liability attributed to the Market Manager under this Program shall be individual, and not joint and/or several.

The Market Manager's review and approval of the Energy Reduction Plan cannot be construed to be a determination as to performance, applicability, dollar savings, energy savings, or any other aspect of the proposed project. The Market Manager and Administrator offer no guarantee or warranty of performance of the project's equipment or system. The participant assumes full responsibility and liability for the installation of all equipment, including but not limited to design, specification, all permits, installation, maintenance, performance and financing. By participating in the program and accepting incentive dollars, you agree to hold harmless the Market Manager and Administrator and their respective staffs with respect to the Project.

**MARKET MANAGER** – TRC Energy Services is responsible for managing the New Jersey Clean Energy Commercial & Industrial Programs.

**MEASUREMENT & VERIFICATION APPROVAL** – Twelve months subsequent to the Incentive #2 Payment Submittal package submission date, measurement and verification of the projected energy reduction will be conducted by the Participating Customer's Partner using the project's post-installation utility data (supplied by the Customer). The Participating Customer must work with their Partner to submit the Incentive #3 Payment Submittal, consisting of the Post-Construction Benchmarking Pay For Performance-Existing Buildings Report, Benchmarking Tool, and Request for Incentive #3 form. All components of the submittal package must be filled out

completely, truthfully and accurately. Upon review of the submittal package (by the Market Manager or agent thereof), the remaining 50% of the total performance-based incentive (Incentives #2 & #3) will be released to the Participating Customer. If the Post-Construction Benchmarking Report indicates that the project did not meet the minimum performance target, the post-installation completion period may be extended to up to twenty-four months subsequent to the Incentive Payment #2 package submission date. Upon approval of the submittal package, the Customer will receive an Incentive #3 Submittal approval letter indicating successful completion of the program.

**NEW JERSEY UTILITIES** – The investor-owned electric and/or gas utilities in the State of New Jersey. They are: Atlantic City Electric, Jersey Central Power & Light, Rockland Electric Company, New Jersey Natural Gas, Elizabethtown Gas, PSE&G, and South Jersey Gas.

**PARTICIPATING CUSTOMERS** – Those non-residential electric and/or gas service customers of the New Jersey Utilities who participate in this Program.

**PARTICIPATING CUSTOMER'S CERTIFICATION** – Participating Customer agrees that all information is true and that he/she has conformed to all of the Program and equipment requirements per the Program Guidelines. Participating Customer certifies that he/she purchased and installed the equipment listed in the Energy Reduction Plan at their defined New Jersey project location.

**PARTNER**– An approved professional who provides technical building performance services to Participating Customers, acting as their "energy efficiency expert". Participating Customers are required to hire an approved Pay for Performance Partner to develop the Energy Reduction Plan and facilitate installation of the recommended package of Energy-Efficient Measures. Participants are required to enter into a contractual agreement with a selected Partner which outlines the set of minimum services the Partner will provide to the Participating Customer throughout the life of the project. It is strongly recommended that Participating Customers perform due diligence in selecting a Pay for Performance Partner. Fees charged by the Partner are not regulated by the Program and could vary between Partners.

**PERFORMANCE-BASED INCENTIVES** – The combination of Incentives #2 and #3, which are based on the projected and actual energy reduction performance of the project.

**PERFORMANCE TARGET** – A minimum of a 15% annual source energy savings performance target must be achieved in order to participate. The performance target is based on reducing the total energy consumption for the facility. No more than 50% of the total source energy savings may be derived from lighting measures. The total energy savings may not come from a single measure. A 4% performance target may be offered to customers whose annual energy consumption is heavily weighted to manufacturing and process loads. This approach will be reviewed on a case-by-case basis and must be pre-approved by the Market Manager. In order to be considered, the project must involve: A manufacturing facility, including such industries as plastics and packaging, chemicals, petrochemicals, metals, paper and pulp, transportation, biotechnology, pharmaceutical, food and beverage, mining and mineral processing, general manufacturing, equipment manufacturers and data centers; and manufacturing and/or process-related loads, including data center consumption, consume 50% or more of total facility energy consumption. No more than 50% of the total source energy savings may be derived from non-investor owned utilities or fuels.

**POST-INSTALLATION APPROVAL** – After the complete installation of all measures in the Energy Reduction Plan, the Customer and their Partner must finalize and submit the Incentive #2 Payment Submittal, consisting of the Installation Report, invoices, and Request for Incentive #2 Payment form. All components of the submittal package must be filled out completely, truthfully and accurately. Upon review of the submittal package and verification of the complete installation of all measures in the Energy Reduction Plan (via inspection by the Market Manager or agent thereof), 50% of the total performancebased incentive (Incentives #2 & #3) will be released to the Participating Customer. Upon approval of the submittal package, the Customer will receive an Incentive #2 approval letter indicating the date by which the post-installation Measurement & Verification phase began and will end (twelve months in length).

The Market Manager reserves the right to verify sales transactions and to have reasonable access to Participating Customer's facility to inspect both pre-existing products or equipment (if applicable) and the Energy-Efficient Measures installed under this Program, either prior to issuing incentives or at a later time. Energy-Efficient Measures must be installed in buildings located within the service territory of one of the New Jersey Utilities (as defined by the Program) as designated on the Participating Customer's Pay for Performance application. Program Incentives are available for qualified Energy-Efficient Measures as listed and described in the Program Guidelines. The Participating Customer must ultimately own the equipment, either through an up-front purchase or at the end of a short-term lease.

**PRE-INSTALLED MEASURES** - An Energy Reduction Plan must be approved by the program and an approval letter sent to the customer in order for incentives to be committed. Upon receipt of an Energy Reduction Plan, all project facilities must be preinspected. Measures installed prior to pre-inspection of the facility shall not be included as part of the ERP scope of work and will not be eligible for incentives. Measure installation undertaken prior to ERP approval, but after pre-inspection, is done at the customer's own risk. In the event that an Energy Reduction Plan is rejected by the program, the customer will not receive any incentives.

**PRODUCT INSTALLATION OR EQUIPMENT INSTALLATION** – Installation of the Energy-Efficient Measures.

Projects with a contract threshold of \$15,444 are required to pay no less than prevailing wage rate to workers employed in the performance of any construction undertaken in connection with Board of Public Utilities financial assistance, or undertaken to fulfill any condition of receiving Board of Public Utilities financial assistance, including the performance of any contract to construct, renovate or otherwise prepare a facility, the operations of which are necessary for the receipt of Board of Public Utilities financial assistance. By submitting an application, or accepting program incentives, applicant agrees to adhere to New Jersey Prevailing Wage requirements, as applicable.

**PROGRAM** – New Jersey's Clean Energy Pay for Performance Program offered herein by the New Jersey Board of Public Utilities pursuant to state regulatory approval under the New Jersey Electric Discount and Energy Competition Act, NJSA 48:3-49, et seq.

**PROGRAM GUIDELINES** – See Pay for Performance Program Guidelines available from your Partner.

**PROGRAM INCENTIVES** – Refers to the amount or level of incentive that the Program provides to participating customers pursuant to the Program offered herein (see the description under "Incentive Amount" heading).

**PROGRAM OFFER** – The Program covers products purchased and/or services rendered on or after July 1, 2014. Program Incentives are available to non-residential retail electric and/or gas service customers of the New Jersey Utilities.

**PROJECT** – A commercial, industrial or multifamily existing building with peak demand in excess of 100 kW in any of the most recent preceding twelve months of electric usage. Multifamily building(s) must be four (4) stories or greater or three (3) stories and under having central heating, cooling, or metering serving more than one building. The 100 kW requirement is waived for the following customer classes: hospitals, non-profits (as defined by section 501(c)(3) of the Internal Revenue Code), public colleges and universities, local government entities, including K-12 schools, and affordable multifamily customers (defined as low income, subsidized, HUD, etc.)

**TAX CLEARANCE CERTIFICATION** – Businesses must apply for and receive a Tax Clearance Certificate from the New Jersey Division of Taxation before they can receive any incentive, grant or other financial assistance from the Program.

**TAX LIABILITY** – The Market Manager will not be responsible for any tax liability that may be imposed on any Participating Customer as a result of the payment of Program Incentives. All Participating Customers must supply their federal tax identification number or social security number on the application form in addition to providing a copy of their W-9 form as part of the application package in order to receive a Program Incentive.

**TERMINATION** – New Jersey's Clean Energy Program reserves the right to extend, modify (this includes modification of Program Incentive levels) or terminate this Program without prior or further notice.

**WARRANTIES** – THE MARKET MANAGER AND ADMINISTRATOR DO NOT WARRANT THE PERFORMANCE OF INSTALLED EQUIPMENT, AND/OR SERVICES RENDERED AS PART OF THIS PROGRAM, EITHER EXPRESSLY OR IMPLICITLY. NO WARRANTIES OR REPRESENTATIONS OF ANY KIND, WHETHER STATUTORY, EXPRESSED, OR IMPLIED, INCLUDING, WITHOUT LIMITATIONS, WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE REGARDING EQUIPMENT OR SERVICES PROVIDED BY A MANUFACTURER OR VENDOR. CONTACT YOUR VENDOR/ SERVICES PROVIDER FOR DETAILS REGARDING PERFORMANCE AND WARRANTIES.

**ACKNOWLEDGEMENT** – I have read, understood and am in compliance with all rules and regulations concerning this incentive program. I certify that all information provided is correct to the best of my knowledge, and I give the Market Manager permission to share my records with the New Jersey Board of Public Utilities, and contractors it selects to manage, coordinate or evaluate the Pay For Performance Program, including the release of electric and natural gas utility billing information, as well as make available to the public non-sensitive information. I allow reasonable access to my property to inspect the installation and performance of the technologies and installations that are eligible for incentives under the guidelines of New Jersey's Clean Energy Program. This arrangement supersedes all other communications and representations.

CUSTOMER'S SIGNATURE

PARTNER SIGNATURE

By signing, I certify that I have read, understand and agree to the Participation Agreement listed above.

#### IV. ENERGY SAVINGS IMPROVEMENT PLAN (ESIP)



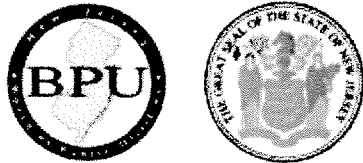


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## Energy Savings Improvement Program

A new State law allows government agencies to make energy related improvements to their facilities and pay for the costs using the value of energy savings that result from the improvements. Under Chapter 4 of the Laws of 2009 (the law), the "Energy Savings Improvement Program" (ESIP), provides all government agencies in New Jersey with a flexible tool to make energy related improvements to their facilities and reduce energy usage with minimal expenditure of new financial resources.

### COMMERCIAL, INDUSTRIAL AND LOCAL GOVERNMENT

HURRICANE SANDY

#### PROGRAMS

NJ SMARTSTART BUILDINGS

PAY FOR PERFORMANCE

COMBINED HEAT & POWER AND FUEL CELLS

LOCAL GOVERNMENT ENERGY AUDIT

LARGE ENERGY USERS PROGRAM

ENERGY SAVINGS IMPROVEMENT PROGRAM

DIRECT INSTALL

ENERGY BENCHMARKING

OIL, PROPANE & MUNICIPAL ELECTRIC CUSTOMERS

EDA PROGRAMS

SBC CREDIT PROGRAM

PAST PROGRAMS

TOOLS AND RESOURCES

PROGRAM UPDATES

CONTACT US

This Local Finance Notice outlines how local governments can develop and implement energy related improvements to their facilities. Below are two sample RFPs:

- Local Government
- School Districts (K-12)

All RFPs must be submitted to the Board for approval at [ESIP@bpu.state.nj.us](mailto:ESIP@bpu.state.nj.us).

The Board also adopted protocols to measure energy savings:

- Measuring Energy Savings
- Procedures for Implementation

The ESIP approach may not be appropriate for all energy conservation and energy efficiency improvements. Local units should carefully consider all alternatives to develop an approach that best meets their needs. Local units considering an ESIP should carefully review the Local Finance Notice, the law, and consult with qualified professionals to determine how they should approach the task.

The NJ Board of Public Utilities sponsored Sustainable Jersey in the creation of an ESIP Guidebook that explains how to implement the program. The guidebook also includes examples of successful projects and a list of helpful resources.

### FIRST STEP – ENERGY AUDIT

For local governments interested in pursuing an ESIP, the first step is to perform an energy audit as prescribed in P.L.2012 c.55.

### ENERGY REDUCTION PLANS

If you have an ESIP plan that needs to be submitted to the Board of Public Utilities, please email it to [ESIP@bpu.state.nj.us](mailto:ESIP@bpu.state.nj.us). Please limit the file size to 3MB (or break it into smaller files).

- Frankford Township School District
- Northern Hunterdon-Voorhees Regional High School
- Manalapan Township (**180 MB** - Right Click, Save As)

## ESIP PROGRAM

Final version 42413

### BPU RULES

1. Public Entity must decide if they will use an ESCO or DIY method or Hybrid thereof prior to issuing the RFP and the RFP must state the intended method. A change in the project procurement model after the RFP closing date will be cause for immediate rejection and disqualification of potential Clean Energy program incentives.
2. RFP procedures shall be adhered to as per the legislation, including the use of BPU approved forms. Any alteration of the forms, without prior approval from the BPU shall be grounds for rejection.
3. RFP must include copy of an audit (ASHRAE Level II w/Level III for lighting) and audit must be prepared by a firm classified by DPMC in the 036 discipline.
4. All firms, including professional services, whether using ESCO or DIY model, must be DPMC classified.
5. If an Architect is engaged by the public entity, the architectural fees are the responsibility of the public entity and must be paid directly to the firm. These fees may be included in the energy cost savings analysis and payback.

ESCO's may contract directly with an architectural firm, in which case the architectural firm serves as a subcontractor to the ESCO and the project related service costs may be included within the project's economic model.

6. Public entity shall conduct pre-bid meetings and site visits per existing statutes.

In the interest of open public bidding transparency, it is a requirement of the BPU that all proposers must attend the pre-proposal bid meeting.

7. There shall be no negative cash flow in any year of the program.  
section 7 (1)(a)  
"the energy savings resulting from the program will be sufficient to cover the cost of the program's energy conservation measures."
8. SREC values are not permitted to be used in the energy cost savings calculations.
9. Capital cost avoidance values are not to be used in the energy savings calculations.
10. Operational and Maintenance (O&M) cost savings may be permitted in the cost savings calculations, but only with supporting documentation.
11. Blended utility rates shall not be permitted. Use the actual utility tariff or local contracted rates if there is a third party supplier.

For the RFP proposals, the public entity shall define the utility rates in the RFP

12. Contracted third party utility rates may only be used for the term of the contract (5 yr. maximum)  
Subsequent years are to be projected at the utility tariff rates plus the annual BPU escalation rates.
13. Public entity shall conduct M&V (measurement and verification) at the one (1) year operational date and shall provide a copy of the M&V report to the Board of Public Utilities.

For the RFP proposals, the ESCO shall provide the cost for the one (1) year M&V only. For comparative purposes, the one year M&V pricing shall be indicated on the proposal Form VI, under the "Annual Service Costs" column. Additional M&V costs are at the discretion of the local unit and are not to be included in the proposal.

14. The decisions made by BPU staff regarding compliance or other issues that arise in connection with the RFP procurement process shall be considered a final decision of the BPU. Any appeal will need to be through the New Jersey Superior Court, Appellate Division.
15. For the RFP proposals only, Demand Response (DR) revenues claimed by ESCO's can only be projected for a maximum period of three (3) years. DR revenue projections beyond three years will not be permitted. DR revenues must be included and presented under the "Energy Rebates/Incentives" column of FORM VI.
16. ESCO "fees" proposed during the RFP phase of the project cannot increase post-award. ESCO's are required to maintain the fee percentages through final contract negotiations and construction of the Board approved Energy Savings Plan
17. Public Bid openings shall be held on the due date of the proposal submissions. The public entity shall announce the name of the bidder and the total dollar amount. After award of a contract, all proposals received will be made available by the owner for public inspection
18. Rejection of bids by the public entity shall be conducted in accordance with the appropriate sections of the applicable legislation, as stated in Title 40A:11-13.2. Additionally all proposals must be returned to the respective ESCO's upon rejection.
19. Field changes that exceed 5% of the project cost require BPU approval.
20. Energy Savings Plans (ESP) that is dependent upon incentives from the Clean Energy Program must review the current program requirements, at the time of application, for each incentive to insure eligibility. If any program incentive is denied, resubmission of all ESIP related forms will be necessary to remain ESIP qualified.

## **APPENDIX E**

**Photovoltaic Analysis  
Solar Domestic Hot Water Analysis  
Combined Heat and Power Generation**

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**Photovoltaic (PV) Solar Power Generation - Screening Assessment**

**Essex County Department of Parks  
Richard J. Codey Arena**

|                     |           |        |
|---------------------|-----------|--------|
| Cost of Electricity | \$0.151   | /kWh   |
| Electricity Usage   | 3,764,565 | kWh/yr |
| System Unit Cost    | \$4,000   | /kW    |

**Photovoltaic (PV) Solar Power Generation - Screening Assessment**

| Budgetary<br>Cost | Annual Utility Savings |         |     |          | Estimated<br>Maintenance | Total<br>Savings | Federal Tax<br>Credit | New Jersey<br>Renewable<br>** SREC | Payback<br>(without<br>incentive) | Payback<br>(with<br>incentive) |
|-------------------|------------------------|---------|-----|----------|--------------------------|------------------|-----------------------|------------------------------------|-----------------------------------|--------------------------------|
|                   | \$                     | kW      | kWh | therms   | \$                       | \$               | \$                    | \$                                 | Years                             | Years                          |
| \$480,000         | 120.0                  | 158,911 | 0   | \$23,919 | 0                        | \$23,919         | \$0                   | \$27,015                           | 20.1                              | 9.4                            |

\*\* Estimated Solar Renewable Energy Certificate Program (SREC) SREC for 15 Years= **\$170** /1000kwh

**Area Output\***

**2,406** m<sup>2</sup>  
25,897 ft<sup>2</sup>

**Perimeter Output\***

**207** m  
681 ft

**Available Roof Space for PV:**

(Area Output - 10 ft x Perimeter) x 85%  
16,226 ft<sup>2</sup>

**Approximate System Size:**

Is the roof flat? (Yes/No) **Yes**

**8** watt/ft<sup>2</sup>  
129,808 DC watts  
120 kW Enter into PV Watts

**PV Watts Inputs\*\*\***

Enter into PV Watts (always 20 if flat, if

Array Tilt Angle **20** pitched - enter estimated roof angle)  
Array Azimuth **180** Enter into PV Watts (default)  
Zip Code **07052** Enter into PV Watts  
DC/AC Derate Factor **0.83** Enter into PV Watts

**PV Watts Output**

**158,911** annual kWh calculated in PV Watts program

**% Offset Calc**

Usage 3,764,565 (from utilities)  
PV Generation 158,911 (generated using PV Watts )  
% offset 4%

\* <http://www.freemaptools.com/area-calculator.htm>  
\*\* <http://www.flettexchange.com>  
\*\*\* [http://gisatnrel.nrel.gov/PVWatts\\_Viewer/index.html](http://gisatnrel.nrel.gov/PVWatts_Viewer/index.html)





**AC Energy  
&  
Cost Savings**



(Type comments here to appear on printout; maximum 1 row of 90 characters.)

[Saving Text from a Browser](#)

| Station Identification  |            | Results   |   |                 |                   |
|---|------------|---|---|-----------------|-------------------|
| Cell ID:  | 0268370    | Month   | Solar Radiation (kWh/m <sup>2</sup> /day) | AC Energy (kWh) | Energy Value (\$) |
| State:  | New Jersey | 1   | 3.18                                      | 10200           | 1540.20           |
| Latitude:   | 40.9 ° N   | 2   | 3.90                                      | 11220           | 1694.22           |
| Longitude:  | 74.2 ° W   | 3   | 5.05                                      | 15376           | 2321.78           |
| <b>PV System Specifications</b>                                     |            | 4   | 5.16                                      | 14658           | 2213.36           |
| DC Rating:  | 120.0 kW   | 5   | 5.47                                      | 15747           | 2377.80           |
| DC to AC Derate Factor:   | 0.830      | 6   | 5.70                                      | 15444           | 2332.04           |
| AC Rating:  | 99.6 kW    | 7   | 5.36                                      | 14690           | 2218.19           |
| Array Type:   | Fixed Tilt | 8   | 5.32                                      | 14697           | 2219.25           |
| Array Tilt:   | 40.9 °     | 9   | 5.16                                      | 14167           | 2139.22           |
| Array Azimuth:  | 180.0 °    | 10  | 4.60                                      | 13557           | 2047.11           |
| <b>Energy Specifications</b>  |            | 11  | 3.32                                      | 9715            | 1466.96           |
| Cost of Electricity:  | 15.1 ¢/kWh | 12  | 3.00                                      | 9439            | 1425.29           |
|   |            | Year  | 4.60                                      | 158911          | 23995.56          |
| <input type="button" value="Output Hourly Performance Data"/>       |            | <input type="button" value="Output Results as Text"/>     |   |                 |                   |
| <i>(Gridded data is monthly, hourly output not available.)</i>      |            | <i>(Output Results as Text - Temporarily Unavailable)</i> |   |                 |                   |
| <input type="button" value="Run PVWATTS v.2 for another location"/> |            | <input type="button" value="Run PVWATTS v.1"/>            |   |                 |                   |

Please send questions and comments to [Webmaster](#)

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RReDC home page (<http://rredc.nrel.gov>)

MANUFACTURER'S REPRESENTATIVE  
**ROBCO SPECIALTIES, INC.**

P.O. BOX 6387  
 ALBANY, NY 12206  
 Phone 518-463-6607 Fax 518-463-4687

**Budget**

Date 1/15/2015  
 Expiration 4/30/2015

Manufacturer Kingspan  
 Robco Representative Anthony Abbate

Engineering Firm CHA  
 Architecture Firm \_\_\_\_\_  
 Job Site Richard J Codey Arena

Purchasing Company \_\_\_\_\_  
 Company Rep \_\_\_\_\_  
 Phone \_\_\_\_\_  
 Fax \_\_\_\_\_

| <b>Product Number</b> | <b>Quantity</b> | <b>Description</b>  | <b>Price Each</b> | <b>Total Net</b> |
|-----------------------|-----------------|---|-------------------|------------------|
| KSK0161               | 15              | HP-450, 30 Tube Manifold  | \$ 402.00         | \$ 6,030.00      |
| KST0054               | 45              | (10) HP-450 Evacuated Tubes                                     | \$ 605.00         | \$ 27,225.00     |
| KSK0027               | 5               | Manifold Piping Connection Kit                                  | \$ 62.00          | \$ 310.00        |
| C0599                 | 15              | Flat Roof Manifold A-Frame                                      | \$ 295.00         | \$ 4,425.00      |
| KSK0172               | 10              | HP-450 Manifold Interconnection Kit                             | \$ 28.00          | \$ 280.00        |
| C0560                 | 6               | 5 Gallon Glycol   | \$ 86.00          | \$ 516.00        |
| KSP0520               | 5               | Balance Valve, Flow Meter                                       | \$ 125.00         | \$ 625.00        |
| KEK0074               | 1               | Pyronometer   | \$ 80.00          | \$ 80.00         |
| KSP0461               | 2               | Sensor Well 1/2" NPT  | \$ 41.00          | \$ 82.00         |
| KEK0017               | 1               | Lightning Protection Box  | \$ 14.00          | \$ 14.00         |
| KEK0073               | 1               | Outdoor Temperature Sensor                                      | \$ 46.00          | \$ 46.00         |
| KSP0616               | 1               | Air Vent Valve  | \$ 36.00          | \$ 36.00         |
| KSP0621               | 1               | Automatic Air Vent  | \$ 42.00          | \$ 42.00         |
| KSP0499               | 1               | Pump and Control Skid w/ Heat Exchangers                        | \$16,450.00       | \$ 16,450.00     |
| KSP0510               | 1               | Electric 3 Way Control Valve, 1.5" NPT                          | \$ 1,300.00       | \$ 1,300.00      |
| KSP0408               | 1               | 25 Gallon Expansion Tank  | \$ 900.00         | \$ 900.00        |
| L600ATRS              | 1               | 750 Gallon Aquaplex Lining Free Storage Tanks, 25 Year Warranty | \$21,000.00       | \$ 21,000.00     |

**Net Total \$ 79,361.00**

|                       |                              |
|-----------------------|------------------------------|
| <b>Payment Terms</b>  | net 30                       |
| <b>Shipping Terms</b> | Pre Pay and Add, FOB Factory |

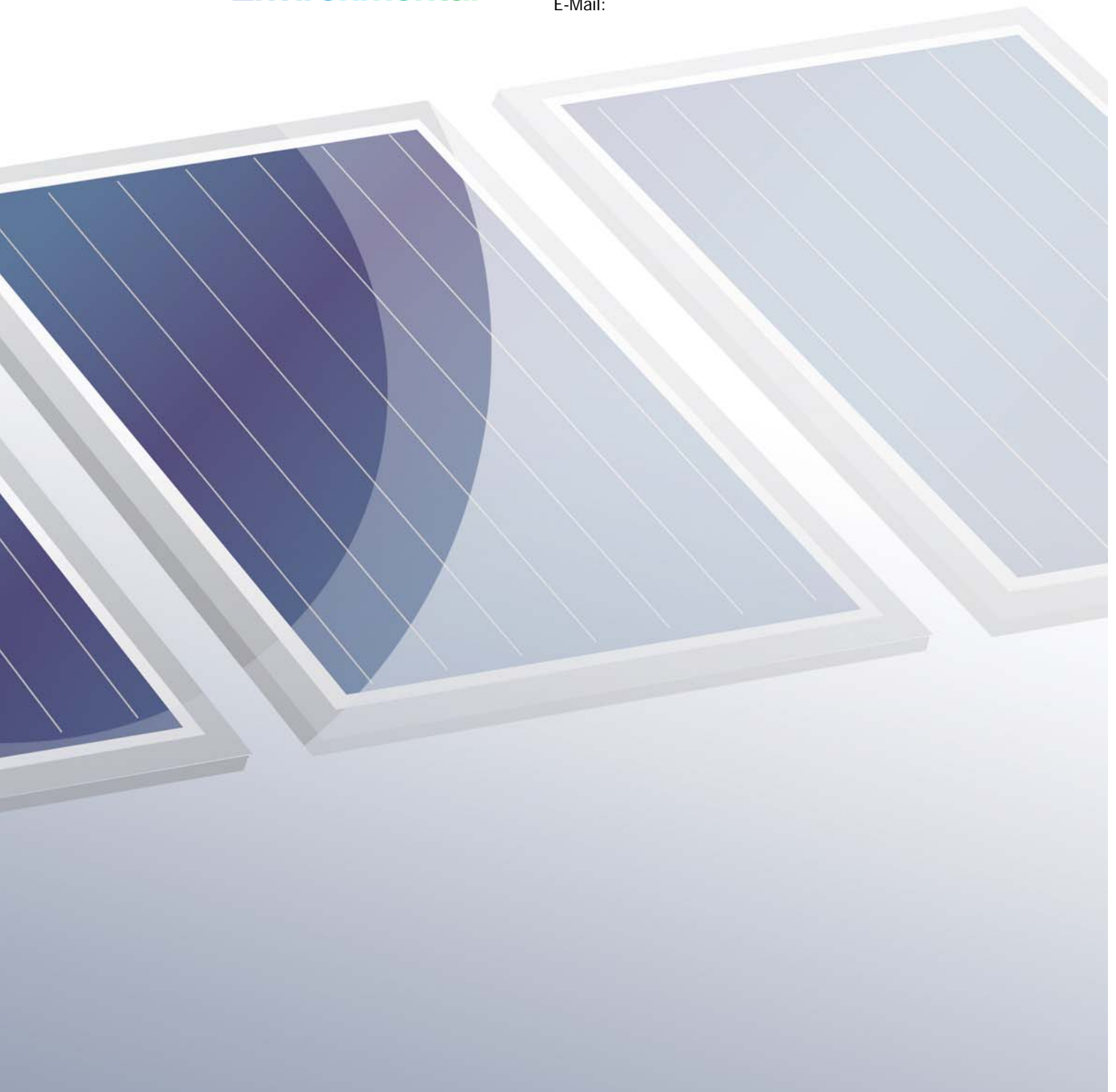


## Planning Office

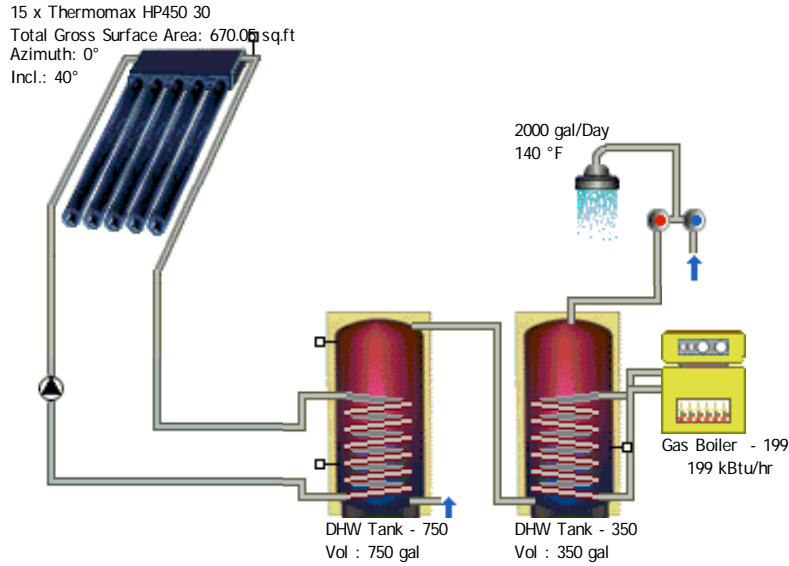
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Technical Specification  
Finbarr McCarthy

Tel:  
Fax:  
E-Mail:







## Results of Annual Simulation

|  |                |                              |
|--|----------------|------------------------------|
| Installed Collector Power:                           | 148.68 kBTU/hr |                              |
| Installed Gross Solar Surface Area:                  | 670.05 sq.ft   |                              |
| Collector Surface Area Irradiation (Active Surface): | 264.13 MMBTU   | 511.24 kBTU/sq.ft            |
| Energy Produced by Collectors:                       | 176.64 MMBTU   | 341.90 kBTU/sq.ft            |
| Energy Produced by Collector Loop:                   | 170.68 MMBTU   | 330.35 kBTU/sq.ft            |
| DHW Heating Energy Requirement:                      | 512.88 MMBTU   |                              |
| DHW Heating Energy Supply:                           | 469.46 MMBTU   |                              |
| Solar Contribution to DHW:                           | 170.71 MMBTU   |                              |
| Energy from Auxiliary Heating:                       | 304.37 MMBTU   |                              |
| <b>Natural Gas (H) Savings:</b>                      |                | <b>7,363.8 m<sup>3</sup></b> |
| <b>Natural Gas (H) Savings:</b>                      |                | <b>2,627.77 therm</b>        |
| <b>CO2 Emissions Avoided:</b>                        |                | <b>34,330.09 lbs</b>         |
| <b>DHW Solar Fraction:</b>                           |                | <b>35.9 %</b>                |
| <b>Fractional Energy Saving (EN 12976):</b>          |                | <b>41.9 %</b>                |
| <b>System Efficiency:</b>                            |                | <b>64.6 %</b>                |

## Basic Data

### Climate File

|                                |                             |
|--------------------------------|-----------------------------|
| Location:                      | NEWARK INTERNATIONAL ARPT   |
| Climate Data Record:           | "NEWARK INTERNATIONAL ARPT" |
| Total Annual Global Radiation: | 4.85 MMBTU                  |
| Latitude:                      | 40.7 °                      |
| Longitude:                     | 74.17 °                     |

### Domestic Hot Water

|                            |                                   |
|----------------------------|-----------------------------------|
| Average Daily Consumption: | 2000 gal                          |
| Desired Temperature:       | 140 °F                            |
| Load Profile:              | Sports Facility                   |
| Cold Water Temperature:    | February:47.5 °F / August:63.1 °F |
| Circulation:               | No                                |

## System Components

### Collector Loop

|                                  |  |
|----------------------------------|--|
| Manufacturer:                    | Kingspan Renewables Ltd.<br>(Thermomax)  |
| Type:                            |    Thermomax HP450 30 |
| Number:                          | 15.00  |
| Total Gross Surface Area:        | 670.05 sq.ft   |
| Total Active Solar Surface Area: | 516.67 sq.ft   |
| Tilt Angle:                      | 40 °   |
| Azimuth:                         | 0 °  |

### DHW Standby Tank

|               |                |
|---------------|----------------|
| Manufacturer: | T*SOL Database |
| Type:         | DHW Tank - 350 |
| Volume:       | 350 gal        |




### Solar Preheating Tank

|               |                |
|---------------|----------------|
| Manufacturer: | T*SOL Database |
| Type:         | DHW Tank - 750 |
| Volume:       | 750 gal        |

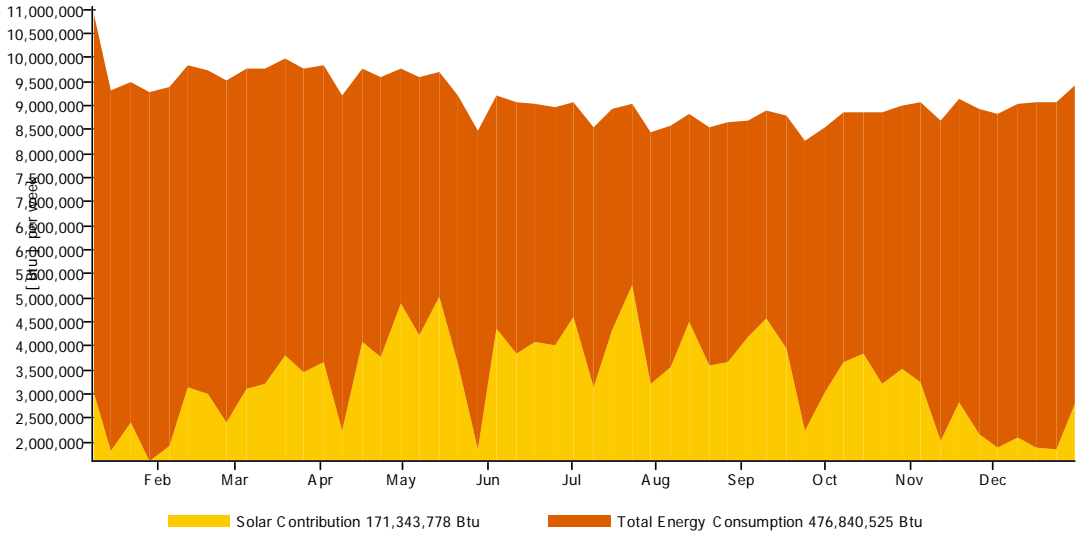
### Auxiliary Heating

|                 |                  |
|-----------------|------------------|
| Manufacturer:   | T*SOL Database   |
| Type:           | Gas Boiler - 199 |
| Nominal Output: | 199 kBtu/hr      |

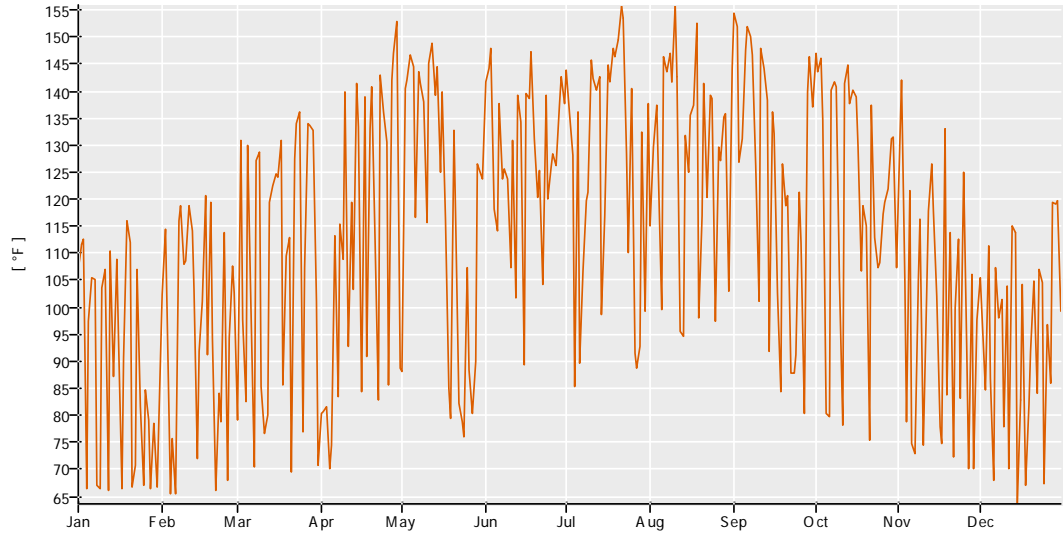
### Legend

|   |                         |
|---|-------------------------|
|  | Original T*SOL Database |
|  | With Test Report        |
|  | Solar Keymark           |

### Solar Energy Consumption as Percentage of Total Consumption

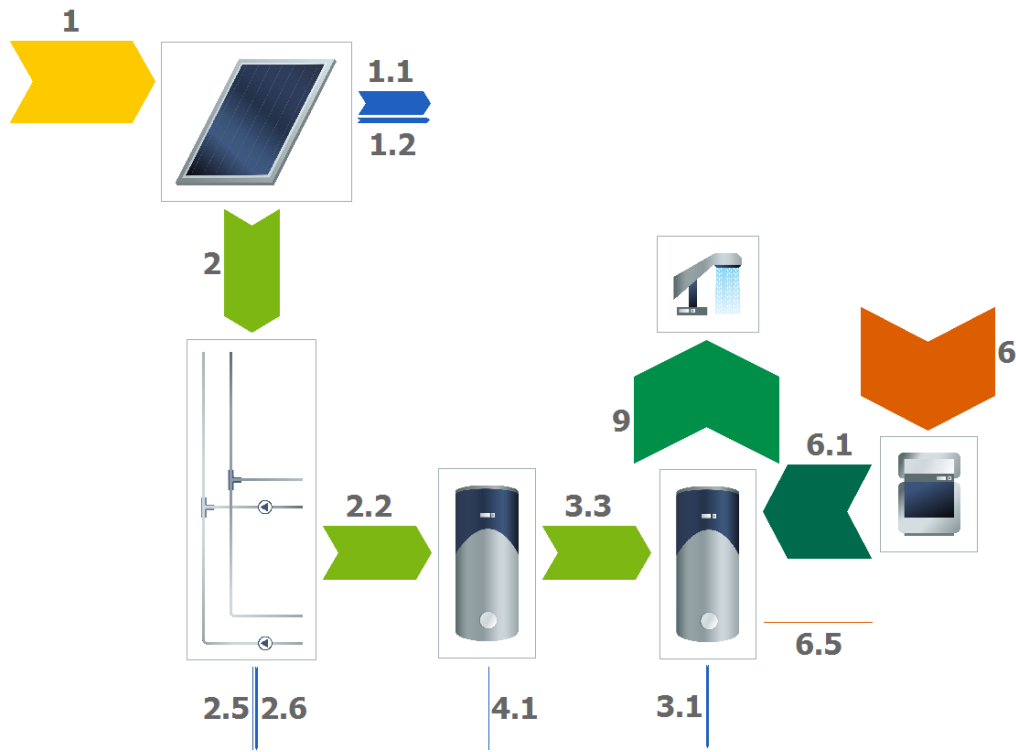


### Daily Maximum Collector Temperature



These calculations were carried out by T\*SOL Expert 4.5 - the Simulation Programme for Solar Thermal Heating Systems. The results are determined by a mathematical model calculation with variable time steps of up to 6 minutes. Actual yields can deviate from these values due to fluctuations in climate, consumption and other factors. The system schematic diagram above does not represent and cannot replace a full technical drawing of the solar system.

## Energy Balance Schematic



### Legend

|     |   |             |
|-----|---|-------------|
| 1   | Collector Surface Area Irradiation (Active Surface) | 2,651 therm |
| 1.1 | Optical Collector Losses                            | 741 therm   |
| 1.2 | Thermal Collector Losses                            | 13,684 kBtu |
| 2   | Energy from Collector Array                         | 1,773 therm |
| 2.2 | Solar Energy to Preheating Tank                     | 1,713 therm |
| 2.5 | Internal Piping Losses                              | 1,162 kBtu  |
| 2.6 | External Piping Losses                              | 4,828 kBtu  |
| 3.1 | Tank Losses   | 5,638 kBtu  |
| 3.3 | Preheating Tank to Tank                             | 1,713 therm |
| 4.1 | Tank Losses (S)                                     | -36 kBtu    |
| 6   | Final Energy  | 4,392 therm |
| 6.1 | Supplementary Energy to Tank                        | 3,055 therm |
| 6.5 | Heating Element                                     | 0 kBtu      |
| 9   | DHW Energy from Tank                                | 4,712 therm |

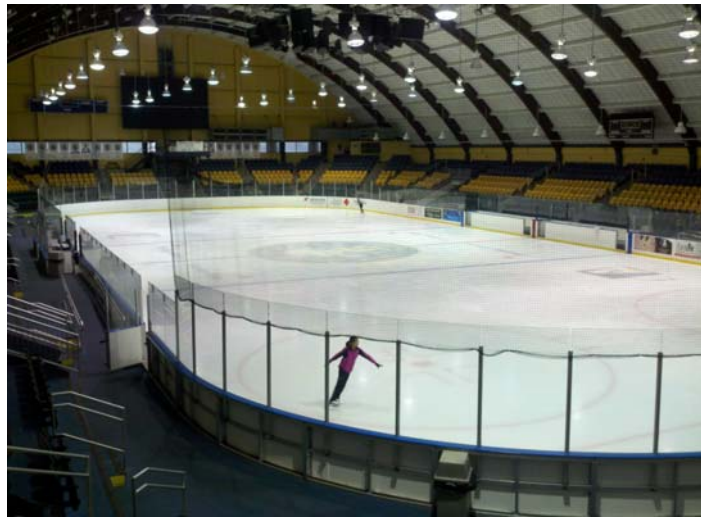
## Glossary

- 1 **Collector Surface Area Irradiation (Active Surface)**  
Energy Irradiated onto Tilted Collector Area (Active Solar Surface)
- 1.1 **Optical Collector Losses**  
Reflection and Other Losses
- 1.2 **Thermal Collector Losses**  
Heat Conduction and Other Losses
- 2 **Energy from Collector Array**  
Energy Output at Collector Array Outlet (i.e. Before the Piping)
- 2.2 **Solar Energy to Preheating Tank**  
Collector Array Energy Minus Piping Losses
- 2.5 **Internal Piping Losses**  
Internal Piping Losses
- 2.6 **External Piping Losses**  
External Piping Losses
- 3.1 **Tank Losses**  
Heat Losses via Surface Area
- 3.3 **Preheating Tank to Tank**  
Heat from Preheating Tank to Tank
- 4.1 **Tank Losses (S)**  
Heat Losses via Surface Area
- 6 **Final Energy**  
Final Energy Current into System. This can flow in as natural gas, oil or electricity (not including solar energy) taking efficiency levels into account
- 6.1 **Supplementary Energy to Tank**  
Supplementary Energy (e.g. Boiler) to Tank
- 6.5 **Heating Element**  
Energy from Heating Element
- 9 **DHW Energy from Tank**  
Heat for DHW Appliances from Tank (Excluding Circulation)

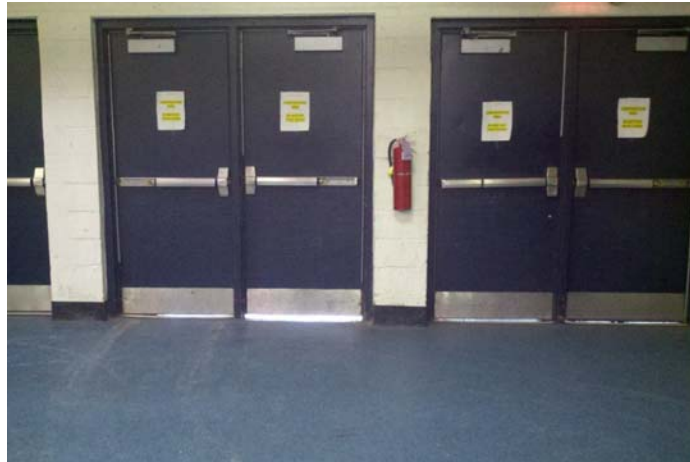
## **APPENDIX F**

### **Photos**





1: Rink #1 Richard J. Codey Arena



2: Exit doors in need of sweeps & seals



3: Roof mounted exhaust fans



4: Munters dehumidification unit



5: Rooftop unit RTU



## **APPENDIX G**

### **EPA Benchmarking Report**





LEARN MORE AT  
energystar.gov

# ENERGY STAR<sup>®</sup> Statement of Energy Performance

# N/A

## Richard J. Codey Arena

**Primary Property Function:** Ice/Curling Rink  
**Gross Floor Area (ft<sup>2</sup>):** 104,695  
**Built:** 1958

ENERGY STAR<sup>®</sup>  
Score<sup>1</sup>

**For Year Ending:** December 31, 2013  
**Date Generated:** October 29, 2014

1. The ENERGY STAR score is a 1-100 assessment of a building's energy efficiency as compared with similar buildings nationwide, adjusting for climate and business activity.

### Property & Contact Information

**Property Address**

Richard J. Codey Arena  
560 Northfield Avenue  
West Orange, New Jersey 07052

**Property Owner**

\_\_\_\_\_  
,  
(\_\_\_\_)\_\_\_\_-\_\_\_\_

**Primary Contact**

\_\_\_\_\_  
,  
(\_\_\_\_)\_\_\_\_-\_\_\_\_  
\_\_\_\_\_

**Property ID:** 4199015

### Energy Consumption and Energy Use Intensity (EUI)

**Site EUI**

238.4 kBtu/ft<sup>2</sup>

**Annual Energy by Fuel**

Natural Gas (kBtu) 12,115,764 (48%)  
Electric - Grid (kBtu) 12,844,696 (52%)

**National Median Comparison**

National Median Site EUI (kBtu/ft<sup>2</sup>) 45.6  
National Median Source EUI (kBtu/ft<sup>2</sup>) 96.8  
% Diff from National Median Source EUI 423%

**Source EUI**

506.7 kBtu/ft<sup>2</sup>

**Annual Emissions**

Greenhouse Gas Emissions (Metric Tons CO<sub>2</sub>e/year) 2,363

### Signature & Stamp of Verifying Professional

I \_\_\_\_\_ (Name) verify that the above information is true and correct to the best of my knowledge.

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

**Licensed Professional**

\_\_\_\_\_  
,  
(\_\_\_\_)\_\_\_\_-\_\_\_\_  
\_\_\_\_\_



Professional Engineer Stamp  
(if applicable)